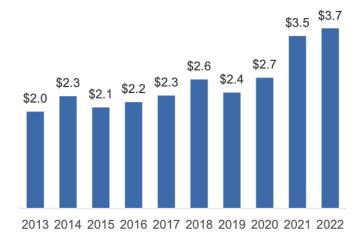
Massachusetts' Exports to China

Massachusetts' goods and services exports to China supported 32,310 American jobs in 2021.

Goods

(\$ billion)



Growth (2021-2022): 4%

Top Goods Export Markets, 2022

l. China	\$3.7 billion
2. Canada	\$3.6 billion
3. Mexico	\$2.9 billion
4. Germany	\$2.1 billion
5. Netherlands	\$2.0 billion

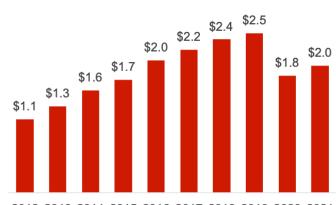
Top Goods Exports to China, 2022

l. Industrial machinery	\$892 million
2. Navigational & meas. instruments	\$426 million
3. Medical equipment & supplies	\$331 million
4. Pharmaceuticals & medicines	\$317 million
5. Misc. general purpose machinery	\$289 million

11% of Massachusetts' global goods exports went to China in 2022

Services

(\$ billion)



2012 2013 2014 2015 2016 2017 2018 2019 2020 2021

Growth (2020-2021): 9%

Top Services Export Markets, 2021

\$5.4 billion
\$4.2 billion
\$2.8 billion
\$2.2 billion
\$2.0 billion

Top Services Exports to China, 2021

l. Education	\$1.0 billion
2. Software distribution royalties	\$201 million
3. Royalties from industrial processes	\$180 million
4. Misc. financial services	\$70 million
5. Computer software services	\$68 million

5% of Massachusetts' global services exports went to China in 2021

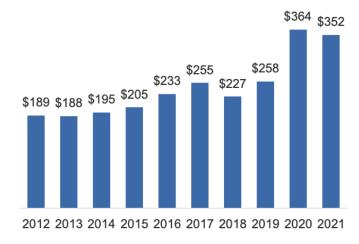


Massachusetts' 1st District Exports to China

Massachusetts' 1st District goods and services exports to China supported 2,320 American jobs in 2021.

Goods

(\$ million)



Change (2021-2022): -3%

Top Goods Export Markets, 2022

l. Canada	\$444 million
2. China	\$352 million
3. Mexico	\$289 million
4. Germany	\$179 million
5. Netherlands	\$155 million

Top Goods Exports to China, 2022

l. Industrial machinery	\$52 million
2. Plastics products	\$41 million
3. Misc. general purpose machinery	\$35 million
4. Nonferrous metal products	\$30 million
5. Medical equipment & supplies	\$25 million

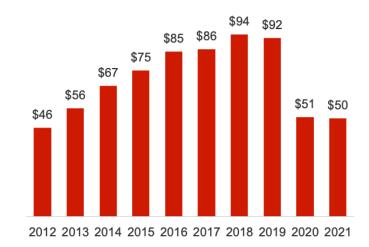
12% of MA-1 global goods exports went to China in 2022



THE US-CHINA BUSINESS COUNCIL 美中贸易全国委员会

Services

(\$ million)



Change (2020-2021): -1%

Top Services Export Markets, 2021

l. United Kingdom	\$78 million
2. Mexico	\$58 million
3. Canada	\$51 million
4. China	\$50 million
5. Ireland	\$40 million

Top Services Exports to China, 2021

l. Education	\$20 million
2. Misc. personal & recreational	\$5.7 million
3. Royalties from industrial processes	\$3.9 million
4. Trademark royalties	\$3.7 million
5. Misc. financial services	\$3.6 million

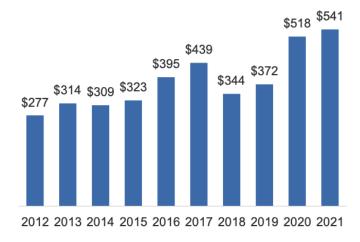
7% of MA-1 global services exports went to China in 2021

Massachusetts' 2nd District Exports to China

Massachusetts' 2nd District goods and services exports to China supported 3,830 American jobs in 2021.

Goods

(\$ million)



Growth (2021-2022): 4%

Top Goods Export Markets, 2022

l. Canada	\$571 million
2. China	\$541 million
3. Mexico	\$482 million
4. Germany	\$303 million
5. Japan	\$219 million

Top Goods Exports to China, 2022

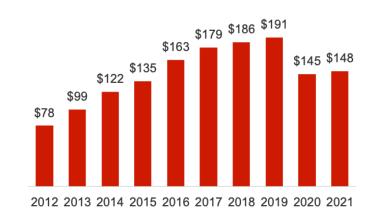
1. Plastics products	\$73 million
2. Industrial machinery	\$70 million
3. Misc. general purpose machinery	\$55 million
4. Navigational & meas. instruments	\$49 million
5. Nonferrous metal products	\$41 million

12% of MA-2 global goods exports went to China in 2022



Services

(\$ million)



Growth (2020-2021): 2%

Top Services Export Markets, 2021

l. Ireland	\$171 million
2. China	\$148 million
3. Switzerland	\$138 million
4. United Kingdom	\$112 million
5. Canada	\$82 million

Top Services Exports to China, 2021

l. Education	\$95 million
2. Royalties from industrial processes	\$22 million
3. Misc. financial services	\$4.7 million
4. Misc. personal & recreational	\$4.6 million
5. Trademark royalties	\$4.2 million

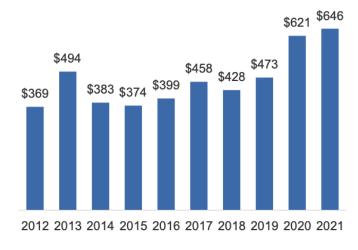
10% of MA-2 global services exports went to China in 2021

Massachusetts' 3rd District Exports to China

Massachusetts' ^{3rd} District goods and services exports to China supported 3,630 American jobs in 2021.

Goods

(\$ million)



Growth (2021-2022): 4%

Top Goods Export Markets, 2022

l. China	\$646 million
2. Canada	\$625 million
3. Mexico	\$615 million
4. Germany	\$441 million
5. Netherlands	\$401 million

Top Goods Exports to China, 2022

l. Industrial machinery	\$146 million
2. Navigational & meas. instruments	\$124 million
3. Pharmaceuticals & medicines	\$70 million
4. Medical equipment & supplies	\$58 million
5. Misc. general purpose machinery	\$52 million

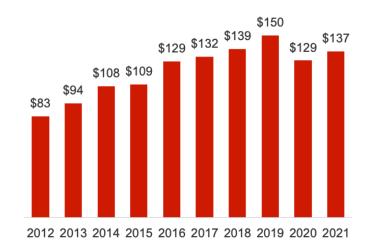
10% of MA-3 global goods exports went to China in 2022



THE US-CHINA BUSINESS COUNCIL 美中贸易全国委员会

Services

(\$ million)



Growth (2020-2021): 6%

Top Services Export Markets, 2021

l. Ireland	\$576 million
2. Switzerland	\$316 million
3. Singapore	\$193 million
4. United Kingdom	\$184 million
8. China	\$137 million

Top Services Exports to China, 2021

l. Royalties from industrial processes	\$42 million
2. Software distribution royalties	\$30 million
3. Education	\$17 million
4. Computer software services	\$8.2 million
5. Business mgmt. & consulting	\$5.4 million

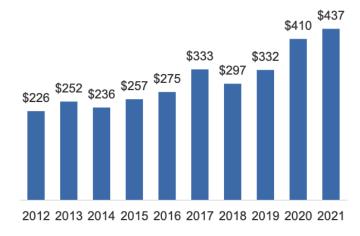
5% of MA-3 global services exports went to China in 2021

Massachusetts' 4th **District Exports to China**

Massachusetts' 4th District goods and services exports to China supported 3,150 American jobs in 2021.

Goods

(\$ million)



Growth (2021-2022): 6%

Top Goods Export Markets, 2022

l. Canada	\$452 million
2. China	\$437 million
3. Mexico	\$412 million
4. Netherlands	\$317 million
5. Germany	\$283 million

Top Goods Exports to China, 2022

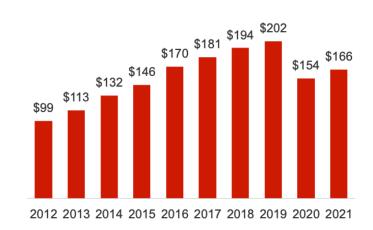
l. Medical equipment & supplies	\$76 million
2. Industrial machinery	\$61 million
3. Nonferrous metal products	\$50 million
4. Basic chemicals	\$33 million
5. Misc. general purpose machinery	\$32 million

11% of MA-4 global goods exports went to China in 2022

员 会

Services

(\$ million)



Growth (2020-2021): 7%

Top Services Export Markets, 2021

l. Ireland	\$422 million
2. U.K. Caribbean	\$225 million
3. United Kingdom	\$212 million
4. Switzerland	\$190 million
6. China	\$166 million

Top Services Exports to China, 2021

\$65 million
\$29 million
\$19 million
\$8.0 million
\$6.0 million

6% of MA-4 global services exports went to China in 2021

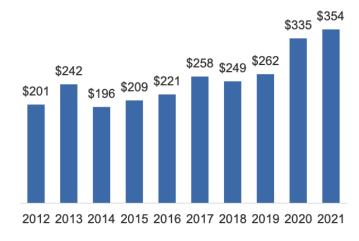


Massachusetts' 5th District Exports to China

Massachusetts' ^{5th} District goods and services exports to China supported 4,280 American jobs in 2021.

Goods

(\$ million)



Growth (2021-2022): 6%

Top Goods Export Markets, 2022

l. China	\$354 million
2. Canada	\$272 million
5. Mexico	\$262 million
4. Netherlands	\$239 million
5. Germany	\$214 million

Top Goods Exports to China, 2022

l. Industrial machinery	\$88 million
2. Navigational & meas. instruments	\$79 million
3. Misc. general purpose machinery	\$41 million
4. Medical equipment & supplies	\$40 million
5. Pharmaceuticals & medicines	\$36 million

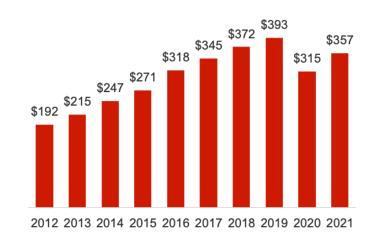
11% of MA-5 global goods exports went to China in 2022



THE US-CHINA BUSINESS COUNCIL 美中贸易全国委员会

Services

(\$ million)



Growth (2020-2021): 13%

Top Services Export Markets, 2021

l. Ireland	\$1.0 billion
2. Switzerland	\$419 million
3. United Kingdom	\$375 million
4. China	\$357 million
5. Singapore	\$334 million

Top Services Exports to China, 2021

l. Education	\$185 million
2. Software distribution royalties	\$61 million
3. Royalties from industrial processes	\$27 million
4. Computer software services	\$18 million
5. Business mgmt. & consulting	\$12 million

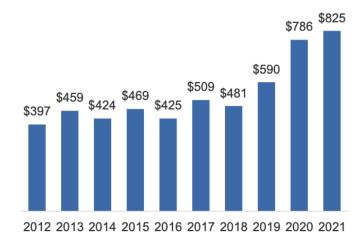
6% of MA-5 global services exports went to China in 2021

Massachusetts' 6th District Exports to China

Massachusetts' 6th District goods and services exports to China supported 4,490 American jobs in 2021.

Goods

(\$ million)



Growth (2021-2022): 5%

Top Goods Export Markets, 2022

l. China	\$825 million
2. Canada	\$570 million
3. Korea	\$443 million
4. Germany	\$389 million
5. Mexico	\$375 million

Top Goods Exports to China, 2022

l. Industrial machinery	\$416 million
2. Navigational & meas. instruments	\$119 million
3. Basic chemicals	\$64 million
4. Medical equipment & supplies	\$49 million
5. Pharmaceuticals & medicines	\$41 million

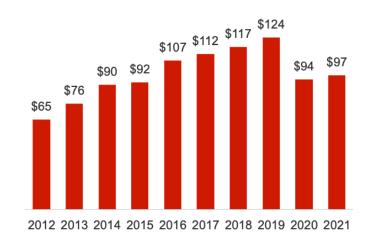
13% of MA-6 global goods exports went to China in 2022



THE US-CHINA BUSINESS COUNCIL 美中贸易全国委员会

Services

(\$ million)



Growth (2020-2021): 3%

Top Services Export Markets, 2021

l. Ireland	\$365 million
2. Switzerland	\$229 million
3. United Kingdom	\$151 million
4. Singapore	\$140 million
7. China	\$97 million

Top Services Exports to China, 2021

l. Royalties from industrial processes	\$34 million
2. Software distribution royalties	\$13 million
3. Education	\$7.0 million
4. Misc. personal & recreational	\$6.1 million
5. Misc. financial services	\$6.0 million

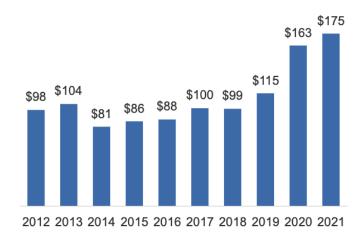
5% of MA-6 global services exports went to China in 2021

Massachusetts' 7th District Exports to China

Massachusetts' 7th District goods and services exports to China supported 7,550 American jobs in 2021.

Goods

(\$ million)



Growth (2021-2022): 7%

Top Goods Export Markets, 2022

l. China	\$175 million
2. Canada	\$167 million
3. Netherlands	\$153 million
4. Germany	\$140 million
5. Spain	\$129 million

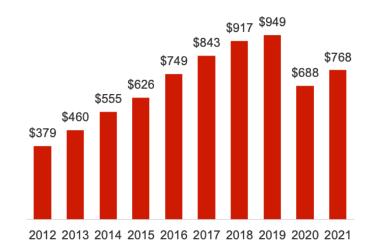
Top Goods Exports to China, 2022

\$78 million
\$35 million
\$14 million
\$14 million
\$5.4 million

9% of MA-7 global goods exports went to China in 2022

Services

(\$ million)



Growth (2020-2021): 12%

Top Services Export Markets, 2021

l. U.K. Caribbean	\$1.6 billion
2. Ireland	\$922 million
3. China	\$768 million
4. United Kingdom	\$730 million
5. Canada	\$603 million

Top Services Exports to China, 2021

l. Education	\$586 million
2. Software distribution royalties	\$41 million
3. Computer software services	\$18 million
4. Financial mgmt. & advisory	
services	\$17 million
5. Misc. financial services	\$16 million

8% of MA-7 global services exports went to China in 2021

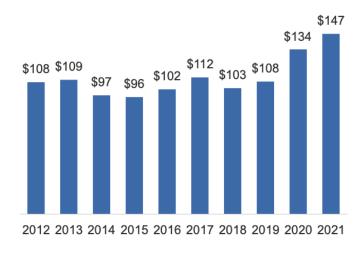


Massachusetts' 8th District Exports to China

Massachusetts' 8th District goods and services exports to China supported 1,710 American jobs in 2021.

Goods

(\$ million)



Growth (2021-2022): 10%

Top Goods Export Markets, 2022

l. Canada	\$189 million
2. Mexico	\$167 million
3. China	\$147 million
4. Netherlands	\$131 million
5. Germany	\$86 million

Top Goods Exports to China, 2022

l. Medical equipment & supplies	\$28 million
2. Misc. general purpose machinery	\$24 million
3. Pharmaceuticals & medicines	\$10 million
4. Industrial machinery	\$9.3 million
5. Electrical equipment	\$8.9 million

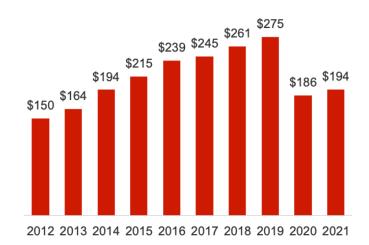
10% of MA-8 global goods exports went to China in 2022

员 会

THE US-CHINA BUSINESS COUNCIL

Services

(\$ million)



Growth (2020-2021): 5%

Top Services Export Markets, 2021

\$3.1 billion
\$856 million
\$652 million
\$576 million
\$194 million

Top Services Exports to China, 2021

\$32 million
\$25 million
\$23 million
\$16 million
\$13 million

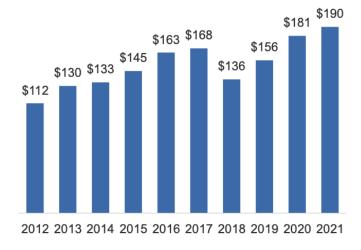
2% of MA-8 global services exports went to China in 2021

Massachusetts' 9th District Exports to China

Massachusetts' 9th District goods and services exports to China supported 1,350 American jobs in 2021.

Goods

(\$ million)



Growth (2021-2022): 5%

Top Goods Export Markets, 2022

l. Canada	\$266 million
2. Mexico	\$197 million
3. China	\$190 million
4. Netherlands	\$131 million
5. Germany	\$111 million

Top Goods Exports to China, 2022

l. Misc. general purpose machinery	\$27 million
2. Medical equipment & supplies	\$26 million
3. Marine products	\$24 million
4. Industrial machinery	\$15 million
5. Plastics products	\$14 million

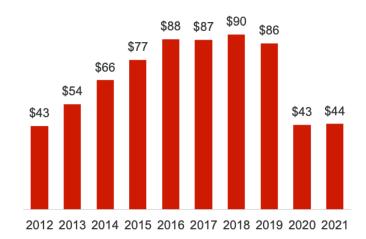
11% of MA-9 global goods exports went to China in 2022



THE US-CHINA BUSINESS COUNCIL 美中贸易全国委员会

Services

(\$ million)



Growth (2020-2021): 1%

Top Services Export Markets, 2021

l. United Kingdom	\$85 million
2. Mexico	\$68 million
3. Canada	\$64 million
4. Switzerland	\$54 million
6. China	\$44 million

Top Services Exports to China, 2021

9.4 million
7.9 million
5.6 million
3.6 million
3.6 million

5% of MA-9 global services exports went to China in 2021