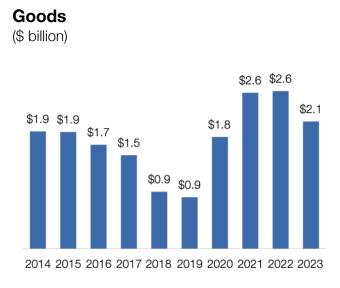
### Kansas' Exports to China

# Kansas' goods and services exports to China supported **18,550** American jobs in 2022.



Change (2022-2023): -19% 🖊

### Top Goods Export Markets, 2023

1. Mexico	\$3.1 billion
2. Canada	\$2.6 billion
3. China	\$2.1 billion
4. Japan	\$1.1 billion
5. Germany	\$588 million

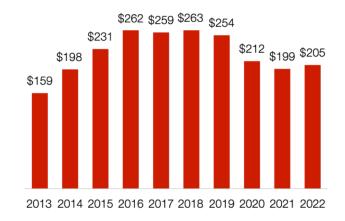
#### Top Goods Exports to China, 2023

1. Oilseeds & grains	\$1.5 billion
2. Meat products	\$237 million
3. Aerospace products & parts	\$90 million
4. Navigational & meas. instruments	\$76 million
5. Animal foods	\$49 million

# **13%** of Kansas' global goods exports went to China in 2023

### Services

(\$ million)



Growth (2021-2022): +3% 🕇

### Top Services Export Markets, 2022

1. Ireland	\$506 million
2. Switzerland	\$349 million
3. United Kingdom	\$294 million
4. Canada	\$279 million
6. China	\$205 million
4. Canada	\$279 million

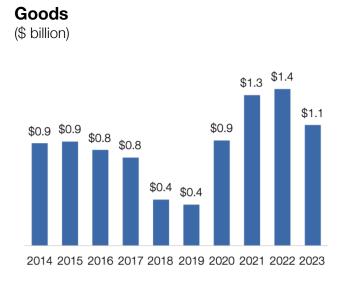
### Top Services Exports to China, 2022

1. Education	\$80 million
2. Royalties from industrial processes	\$25 million
3. Operational leasing	\$24 million
4. Business mgmt. & consulting	\$15 million
5. Trademark royalties	\$9.5 million

# **5%** of Kansas' global services exports went to China in 2022

## Kansas' 1<sup>st</sup> District Exports to China

# Kansas' 1<sup>st</sup> District goods and services exports to China supported **9,770** American jobs in 2022.



Change (2022-2023): -23% +

#### Top Goods Export Markets, 2023

1. Mexico	\$1.4 billion
2. China	\$1.1 billion
3. Canada	\$717 million
4. Japan	\$669 million
5. Korea	\$350 million

#### **Top Goods Exports to China, 2023**

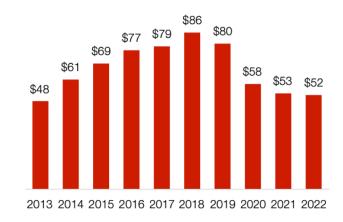
1. Oilseeds & grains	\$804 million
2. Meat products	\$188 million
3. Ag. & construction machinery	\$14 million
4. Animal foods	\$8.7 million
5. Basic chemicals	\$7.3 million

# 18% of KS-1 global goods exports went to China in 2023

### THE US-CHINA BUSINESS COUNCIL 美中貿易全国委员会

Services

(\$ million)



Change (2021-2022): -2% 🖊

### Top Services Export Markets, 2022

1. Ireland	\$61 million
2. China	\$52 million
3. Canada	\$45 million
4. Switzerland	\$44 million
5. United Kingdom	\$43 million

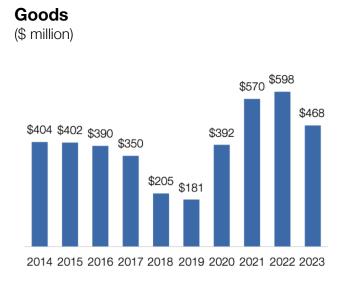
### Top Services Exports to China, 2022

1. Education	\$32 million
2. Operational leasing	\$3.7 million
3. Royalties from industrial processes	\$3.4 million
4. Equip. installation & maintenance	\$2.9 million
5. Trademark royalties	\$2.0 million

### 8% of KS-1 global services exports went to China in 2022

## Kansas' 2<sup>nd</sup> District Exports to China

Kansas' 2<sup>nd</sup> District goods and services exports to China supported **4,120** American jobs in 2022.



Change (2022-2023): -22%

### Top Goods Export Markets, 2023

1. Canada	\$741 million
2. Mexico	\$671 million
3. China	\$468 million
4. Japan	\$215 million
5. Korea	\$123 million

#### **Top Goods Exports to China, 2023**

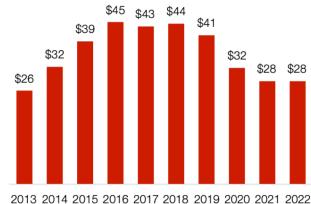
1. Oilseeds & grains	\$339 million
2. Meat products	\$39 million
3. Animal foods	\$33 million
4. Aluminum	\$9.0 million
5. Leather & hide tanning	\$7.9 million

# 14% of KS-2 global goods exports went to China in 2023



Services

(\$ million)



2014 2013 2010 2017 2018 2019 2020 2021 20

Change (2021-2022): 0%

### **Top Services Export Markets, 2022**

1. Canada	\$46 million
2. Ireland	\$43 million
3. United Kingdom	\$43 million
4. Switzerland	\$35 million
5. China	\$28 million

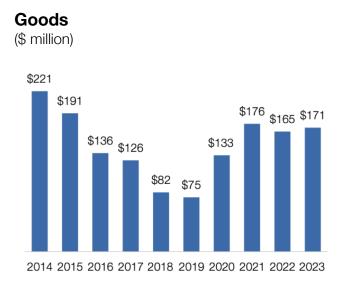
### Top Services Exports to China, 2022

1. Education	\$8.9 million
2. Operational leasing	\$4.8 million
3. Royalties from industrial processes	\$2.9 million
4. Misc. business, prof. & tech.	
services	\$2.0 million
5. Equip. installation & maintenance	\$1.9 million

# 6% of KS-2 global services exports went to China in 2022

## Kansas' 3rd District Exports to China

Kansas' 3<sup>rd</sup> District goods and services exports to China supported **1,230** American jobs in 2022.



Growth (2022-2023): +3% 🕇

#### Top Goods Export Markets, 2023

1. Canada	\$496 million
2. Mexico	\$394 million
3. China	\$171 million
4. France	\$159 million
5. Germany	\$134 million

### **Top Goods Exports to China, 2023**

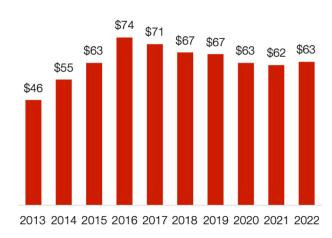
1. Oilseeds & grains	\$62 million
2. Navigational & meas. instruments	\$54 million
3. Scrap products	\$10 million
4. Pharmaceuticals & medicines	\$9.6 million
5. Communications equipment	\$9.1 million

### 7% of KS-3 global goods exports went to China in 2023



Services





Growth (2021-2022): +2% 🔶

### Top Services Export Markets, 2022

1. Ireland	\$271 million
2. Switzerland	\$180 million
3. United Kingdom	\$156 million
4. Canada	\$134 million
11. China	\$63 million

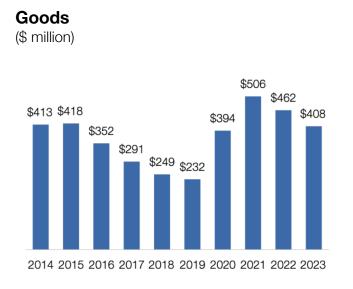
#### Top Services Exports to China, 2022

1. Royalties from industrial processes	\$12 million
2. Business mgmt. & consulting	\$10 million
3. Operational leasing	\$8.7 million
4. Education	\$7.0 million
5. Misc. business, prof. & tech.	
services	\$4.3 million

### **3%** of KS-3 global services exports went to China in 2022

## Kansas' 4<sup>th</sup> District Exports to China

Kansas' 4<sup>th</sup> District goods and services exports to China supported **3,420** American jobs in 2022.



Change (2022-2023): -12% +

### Top Goods Export Markets, 2023

1. Canada	\$656 million
2. Mexico	\$639 million
3. China	\$408 million
4. Singapore	\$293 million
5. Germany	\$257 million

### **Top Goods Exports to China, 2023**

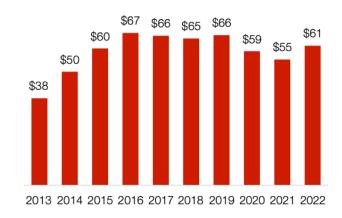
1. Oilseeds & grains	\$253 million
2. Aerospace products & parts	\$83 million
3. Navigational & meas. instruments	\$20 million
4. Ag. & construction machinery	\$13 million
5. Meat products	\$7.0 million

## **9%** of KS-4 global goods exports went to China in 2023

### THE US-CHINA BUSINESS COUNCIL

Services

(\$ million)



Growth (2021-2022): +11% 👚

### Top Services Export Markets, 2022

\$130 million
\$90 million
\$72 million
\$61 million
\$55 million

### Top Services Exports to China, 2022

1. Education	\$32 million
2. Royalties from industrial processes	\$6.8 million
3. Operational leasing	\$6.7 million
4. Equip. installation & maintenance	\$3.1 million
5. Trademark royalties	\$2.4 million

### 7% of KS-4 global services exports went to China in 2022