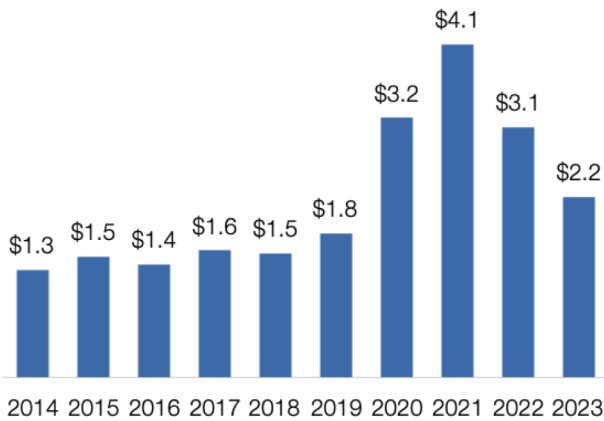


New Jersey's Exports to China

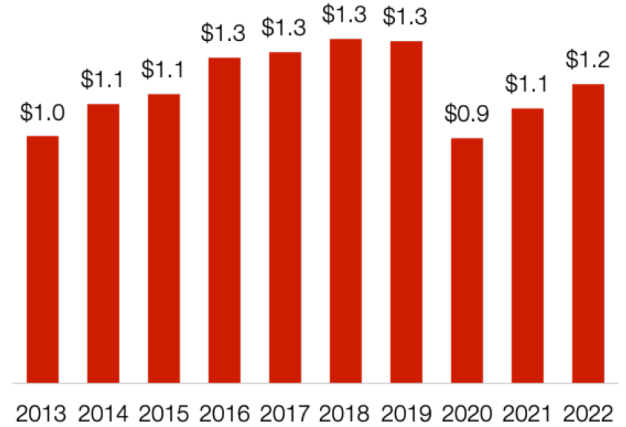
New Jersey's goods and services exports to China supported **18,830** American jobs in 2022.

Goods (\$ billion)



Change (2022-2023): **-28%** ↓

Services (\$ billion)



Growth (2021-2022): **+9%** ↑

Top Goods Export Markets, 2023

1. Canada	\$8.8 billion
2. Mexico	\$3.3 billion
3. Japan	\$2.4 billion
4. China	\$2.2 billion
5. United Kingdom	\$1.9 billion

Top Goods Exports to China, 2023

1. Nonferrous metal products	\$540 million
2. Soaps, cleaning agents & toiletries	\$246 million
3. Basic chemicals	\$226 million
4. Navigational & meas. instruments	\$142 million
5. Medical equipment & supplies	\$107 million

Top Services Export Markets, 2022

1. Ireland	\$3.0 billion
2. Switzerland	\$2.7 billion
3. United Kingdom	\$2.0 billion
4. Canada	\$1.9 billion
7. China	\$1.2 billion

Top Services Exports to China, 2022

1. Education	\$280 million
2. Royalties from industrial processes	\$208 million
3. Ocean freight & port services	\$158 million
4. Business mgmt. & consulting	\$74 million
5. Computer software services	\$58 million

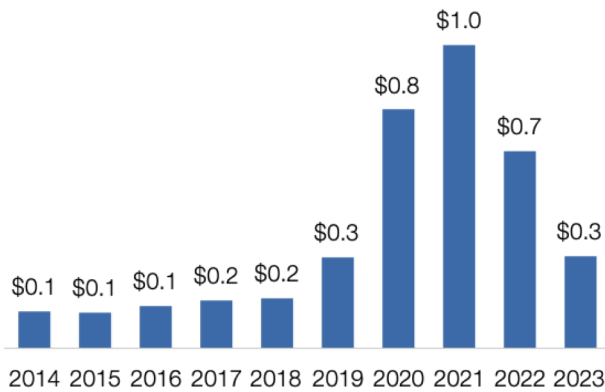
5% of New Jersey's global goods exports went to China in 2023

4% of New Jersey's global services exports went to China in 2022

New Jersey's 1st District Exports to China

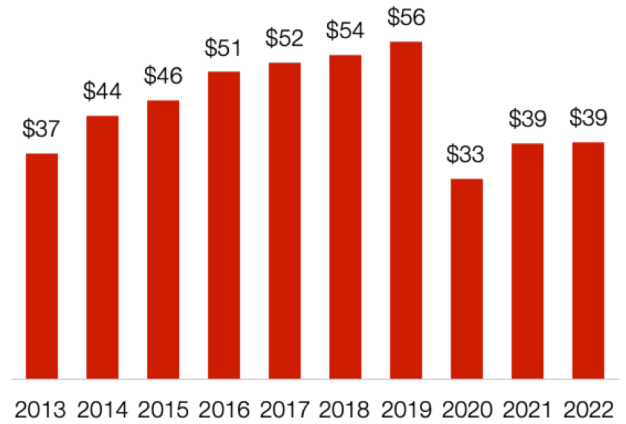
New Jersey's 1st District goods and services exports to China supported **2,800** American jobs in 2022.

Goods (\$ billion)



Change (2022-2023): **-53%** ↓

Services (\$ million)



Growth (2021-2022): 0%

Top Goods Export Markets, 2023

1. Canada	\$1.0 billion
2. Italy	\$592 million
3. Japan	\$354 million
4. China	\$304 million
5. Germany	\$285 million

Top Goods Exports to China, 2023

1. Nonferrous metal products	\$209 million
2. Comm. & serv. industry machinery	\$21 million
3. Medical equipment & supplies	\$11 million
4. Scrap products	\$9.4 million
5. Misc. general purpose machinery	\$8.5 million

7% of NJ-1 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Canada	\$110 million
2. Ireland	\$104 million
3. United Kingdom	\$92 million
4. Switzerland	\$71 million
8. China	\$39 million

Top Services Exports to China, 2022

1. Misc. personal & recreational	\$6.2 million
2. Misc. business, prof. & tech. services	\$4.6 million
3. Royalties from industrial processes	\$4.6 million
4. Business mgmt. & consulting	\$3.5 million
5. Education	\$3.4 million

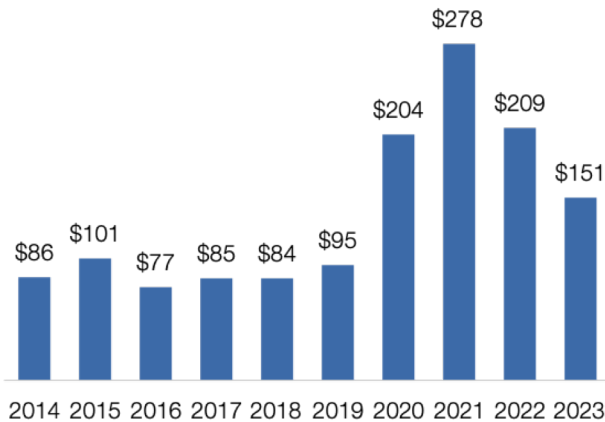
4% of NJ-1 global services exports went to China in 2022



New Jersey's 2nd District Exports to China

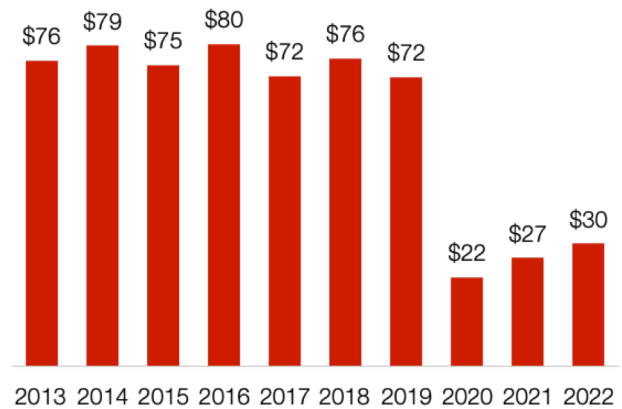
New Jersey's 2nd District goods and services exports to China supported **1,130** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-28%** ↓

Services (\$ million)



Growth (2021-2022): **+13%** ↑

Top Goods Export Markets, 2023

1. Canada	\$745 million
2. Mexico	\$253 million
3. China	\$151 million
4. Italy	\$139 million
5. Japan	\$126 million

Top Goods Exports to China, 2023

1. Nonferrous metal products	\$42 million
2. Oilseeds & grains	\$36 million
3. Basic chemicals	\$13 million
4. Meat products	\$7.8 million
5. Glass & glass products	\$6.9 million

6% of NJ-2 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Mexico	\$93 million
2. Canada	\$91 million
3. United Kingdom	\$79 million
4. India	\$39 million
8. China	\$30 million

Top Services Exports to China, 2022

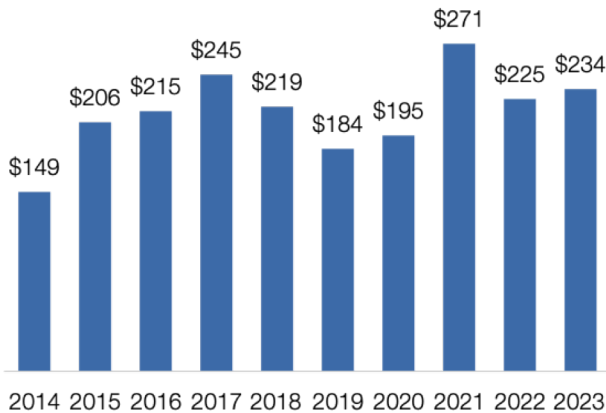
1. Misc. personal & recreational	\$9.8 million
2. Personal travel & tourism	\$5.9 million
3. Royalties from industrial processes	\$2.3 million
4. Trademark royalties	\$2.2 million
5. Business travel	\$1.8 million

3% of NJ-2 global services exports went to China in 2022

New Jersey's 3rd District Exports to China

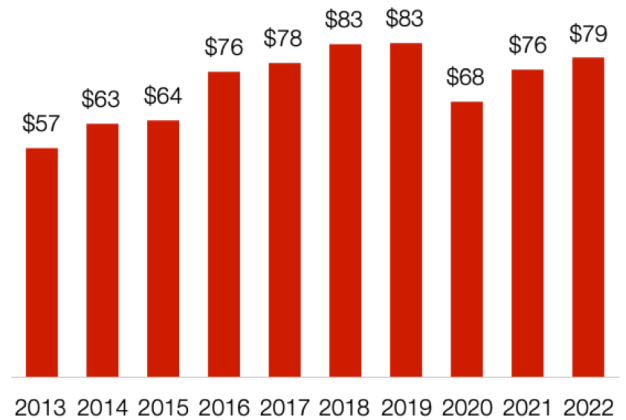
New Jersey's 3rd District goods and services exports to China supported **1,240** American jobs in 2022.

Goods (\$ million)



Growth (2022-2023): +4% ↑

Services (\$ million)



Growth (2021-2022): +4% ↑

Top Goods Export Markets, 2023

1. Canada	\$929 million
2. Sweden	\$434 million
3. Mexico	\$363 million
4. United Kingdom	\$357 million
8. China	\$234 million

Top Services Export Markets, 2022

1. Ireland	\$295 million
2. Switzerland	\$222 million
3. United Kingdom	\$184 million
4. Canada	\$177 million
9. China	\$79 million

Top Goods Exports to China, 2023

1. Computer equipment	\$40 million
2. Basic chemicals	\$32 million
3. Semiconductors & components	\$30 million
4. Navigational & meas. instruments	\$28 million
5. Comm. & serv. industry machinery	\$15 million

Top Services Exports to China, 2022

1. Royalties from industrial processes	\$25 million
2. Business mgmt. & consulting	\$7.1 million
3. Misc. personal & recreational	\$6.4 million
4. Computer software services	\$6.0 million
5. Misc. business, prof. & tech. services	\$5.1 million

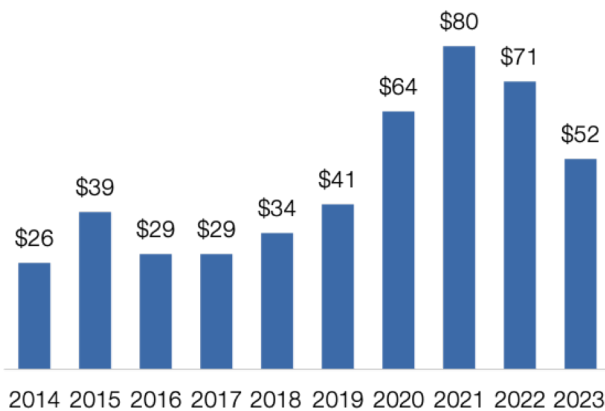
4% of NJ-3 global goods exports went to China in 2023

4% of NJ-3 global services exports went to China in 2022

New Jersey's 4th District Exports to China

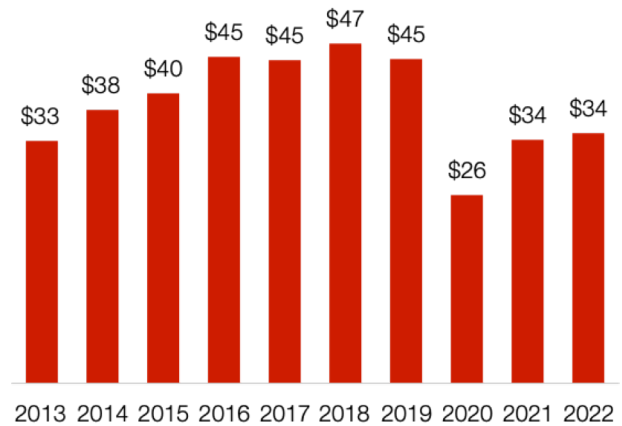
New Jersey's 4th District goods and services exports to China supported **530** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-27%** ↓

Services (\$ million)



Growth (2021-2022): **+3%** ↑

Top Goods Export Markets, 2023

1. Canada	\$219 million
2. Mexico	\$80 million
3. China	\$52 million
4. Germany	\$43 million
5. United Kingdom	\$40 million

Top Goods Exports to China, 2023

1. Soaps, cleaning agents & toiletries	\$17 million
2. Nonferrous metal products	\$7.4 million
3. Semiconductors & components	\$4.0 million
4. Medical equipment & supplies	\$3.8 million
5. Misc. general purpose machinery	\$3.5 million

6% of NJ-4 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Ireland	\$118 million
2. Canada	\$103 million
3. United Kingdom	\$90 million
4. Switzerland	\$72 million
10. China	\$34 million

Top Services Exports to China, 2022

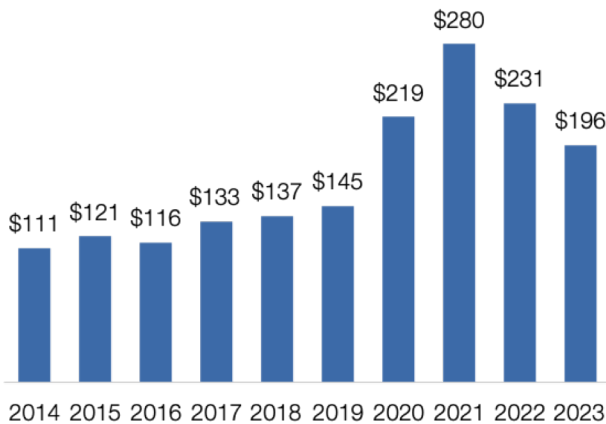
1. Misc. personal & recreational	\$9.3 million
2. Business mgmt. & consulting	\$4.8 million
3. Personal travel & tourism	\$2.6 million
4. Trademark royalties	\$2.2 million
5. Education	\$2.1 million

3% of NJ-4 global services exports went to China in 2022

New Jersey's 5th District Exports to China

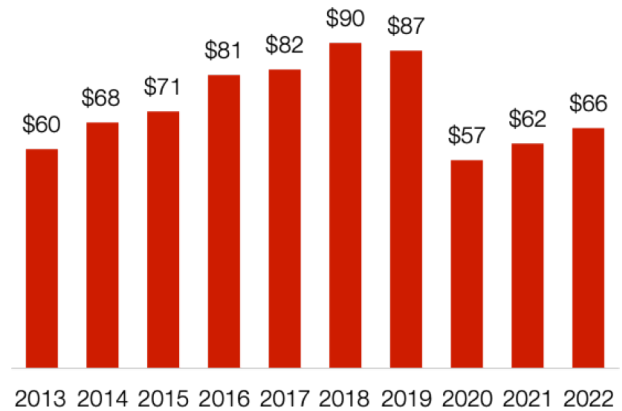
New Jersey's 5th District goods and services exports to China supported **1,220** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-15%** ↓

Services (\$ million)



Growth (2021-2022): **+7%** ↑

Top Goods Export Markets, 2023

1. Canada	\$668 million
2. Mexico	\$265 million
3. Japan	\$246 million
4. China	\$196 million
5. United Kingdom	\$181 million

Top Goods Exports to China, 2023

1. Soaps, cleaning agents & toiletries	\$45 million
2. Medical equipment & supplies	\$27 million
3. Nonferrous metal products	\$25 million
4. Navigational & meas. instruments	\$19 million
5. Scrap products	\$16 million

6% of NJ-5 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Ireland	\$175 million
2. Switzerland	\$143 million
3. Canada	\$140 million
4. United Kingdom	\$128 million
8. China	\$66 million

Top Services Exports to China, 2022

1. Royalties from industrial processes	\$15 million
2. Education	\$11 million
3. Business mgmt. & consulting	\$5.2 million
4. Misc. personal & recreational	\$3.8 million
5. Trademark royalties	\$3.6 million

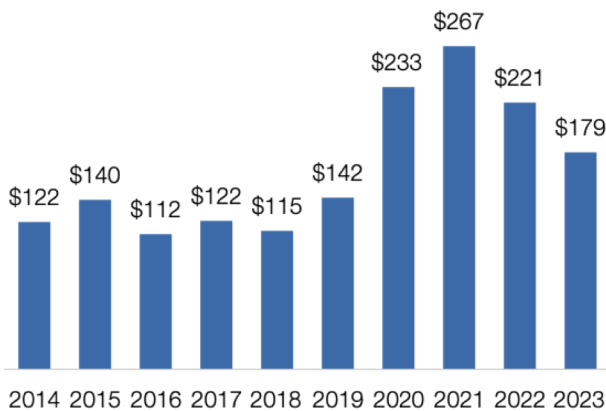
4% of NJ-5 global services exports went to China in 2022



New Jersey's 6th District Exports to China

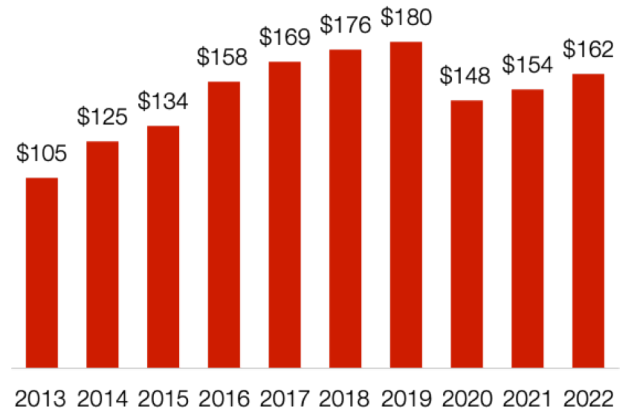
New Jersey's 6th District goods and services exports to China supported **1,930** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-19%** ↓

Services (\$ million)



Growth (2021-2022): **+6%** ↑

Top Goods Export Markets, 2023

1. Canada	\$757 million
2. Mexico	\$387 million
3. China	\$179 million
4. Japan	\$145 million
5. Korea	\$145 million

Top Goods Exports to China, 2023

1. Basic chemicals	\$57 million
2. Soaps, cleaning agents & toiletries	\$32 million
3. Nonferrous metal products	\$24 million
4. Scrap products	\$13 million
5. Medical equipment & supplies	\$9.1 million

5% of NJ-6 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Ireland	\$289 million
2. Switzerland	\$227 million
3. Canada	\$166 million
4. China	\$162 million
5. United Kingdom	\$152 million

Top Services Exports to China, 2022

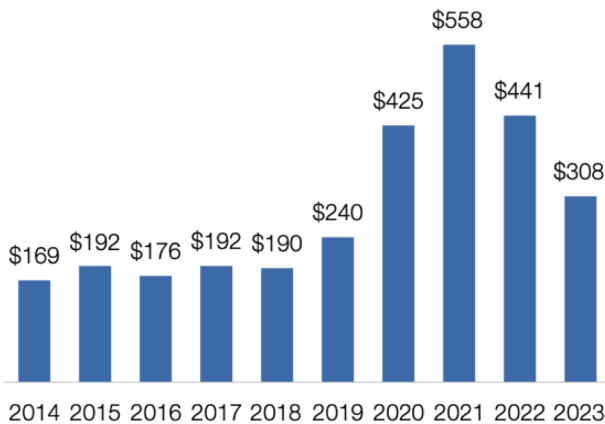
1. Education	\$87 million
2. Royalties from industrial processes	\$22 million
3. Computer software services	\$11 million
4. Misc. business, prof. & tech. services	\$6.6 million
5. Business mgmt. & consulting	\$5.5 million

7% of NJ-6 global services exports went to China in 2022

New Jersey's 7th District Exports to China

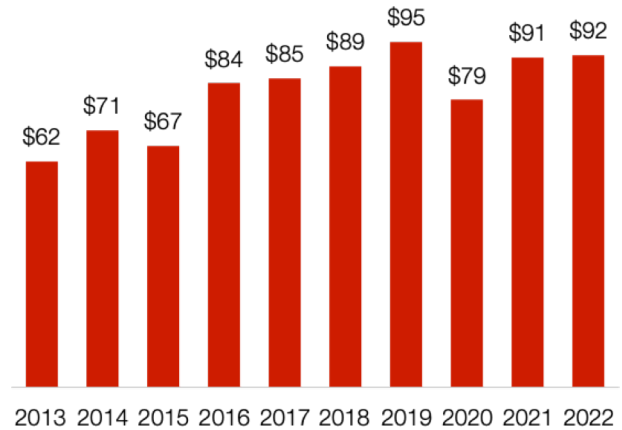
New Jersey's 7th District goods and services exports to China supported **2,030** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-30%** ↓

Services (\$ million)



Growth (2021-2022): **+1%** ↑

Top Goods Export Markets, 2023

1. Canada	\$1.2 billion
2. Mexico	\$498 million
3. China	\$308 million
4. Japan	\$277 million
5. Germany	\$262 million

Top Goods Exports to China, 2023

1. Nonferrous metal products	\$74 million
2. Basic chemicals	\$53 million
3. Soaps, cleaning agents & toiletries	\$28 million
4. Misc. chemical preparations	\$22 million
5. Oilseeds & grains	\$19 million

6% of NJ-7 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Ireland	\$543 million
2. Switzerland	\$390 million
3. Singapore	\$241 million
4. United Kingdom	\$198 million
9. China	\$92 million

Top Services Exports to China, 2022

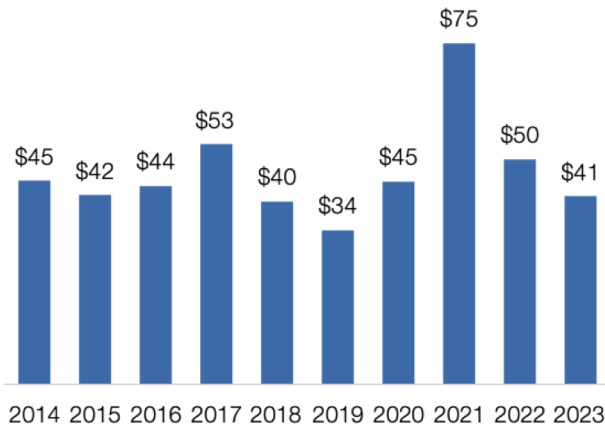
1. Royalties from industrial processes	\$39 million
2. Business mgmt. & consulting	\$12 million
3. Computer software services	\$7.6 million
4. Misc. business, prof. & tech. services	\$6.5 million
5. Misc. personal & recreational	\$5.3 million

3% of NJ-7 global services exports went to China in 2022

New Jersey's 8th District Exports to China

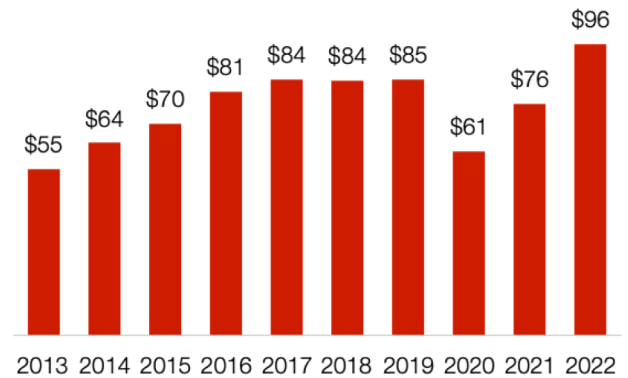
New Jersey's 8th District goods and services exports to China supported **970** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-17%** ↓

Services (\$ million)



Growth (2021-2022): **+26%** ↑

Top Goods Export Markets, 2023

1. Canada	\$289 million
2. Japan	\$115 million
3. United Kingdom	\$97 million
4. Mexico	\$93 million
8. China	\$41 million

Top Goods Exports to China, 2023

1. Scrap products	\$11 million
2. Nonferrous metal products	\$4.2 million
3. Basic chemicals	\$3.9 million
4. Soaps, cleaning agents & toiletries	\$2.9 million
5. Household appliances	\$2.3 million

3% of NJ-8 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. United Kingdom	\$198 million
2. U.K. Caribbean	\$154 million
3. Canada	\$131 million
4. Ireland	\$117 million
5. China	\$96 million

Top Services Exports to China, 2022

1. Education	\$56 million
2. Securities transactions	\$6.4 million
3. Computer software services	\$4.0 million
4. Misc. business, prof. & tech. services	\$3.7 million
5. Business mgmt. & consulting	\$3.6 million

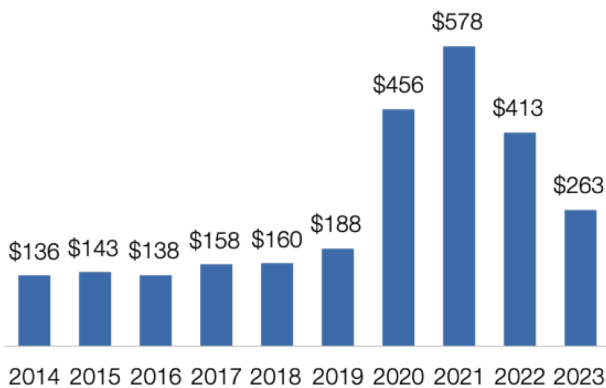
6% of NJ-8 global services exports went to China in 2022



New Jersey's 9th District Exports to China

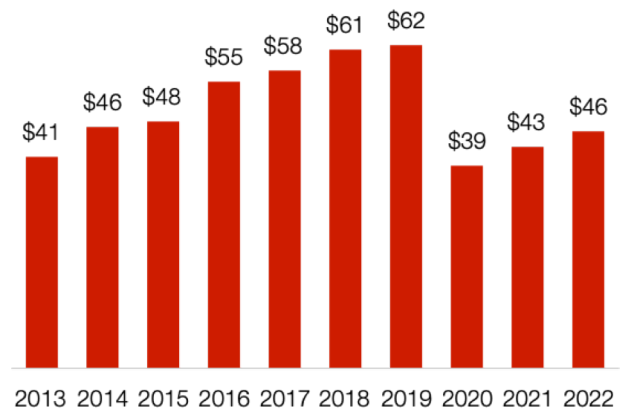
New Jersey's 9th District goods and services exports to China supported **1,820** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-36%** ↓

Services (\$ million)



Growth (2021-2022): **+7%** ↑

Top Goods Export Markets, 2023

1. Canada	\$861 million
2. Japan	\$301 million
3. Italy	\$298 million
4. Mexico	\$280 million
5. China	\$263 million

Top Services Export Markets, 2022

1. Ireland	\$112 million
2. Switzerland	\$95 million
3. United Kingdom	\$90 million
4. Canada	\$87 million
6. China	\$46 million

Top Goods Exports to China, 2023

1. Nonferrous metal products	\$98 million
2. Soaps, cleaning agents & toiletries	\$30 million
3. Navigational & meas. instruments	\$19 million
4. Scrap products	\$15 million
5. Medical equipment & supplies	\$15 million

Top Services Exports to China, 2022

1. Royalties from industrial processes	\$13 million
2. Education	\$7.7 million
3. Business mgmt. & consulting	\$2.8 million
4. Misc. business, prof. & tech. services	\$2.8 million
5. Trademark royalties	\$2.4 million

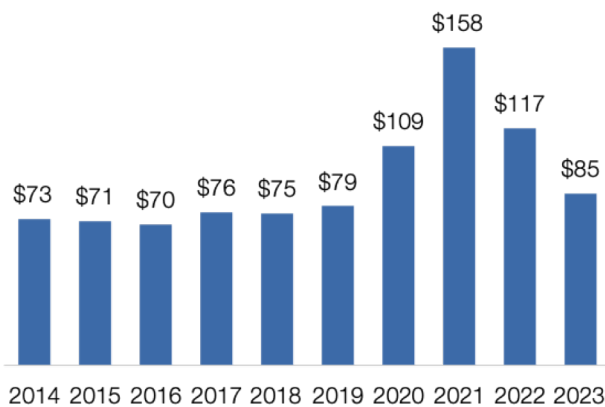
7% of NJ-9 global goods exports went to China in 2023

4% of NJ-9 global services exports went to China in 2022

New Jersey's 10th District Exports to China

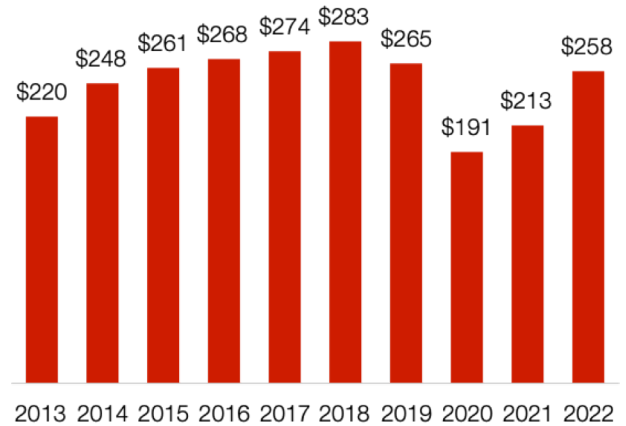
New Jersey's 10th District goods and services exports to China supported **1,940** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-27%** ↓

Services (\$ million)



Growth (2021-2022): **+21%** ↑

Top Goods Export Markets, 2023

1. Canada	\$450 million
2. Mexico	\$147 million
3. Japan	\$97 million
4. United Kingdom	\$91 million
5. China	\$85 million

Top Goods Exports to China, 2023

1. Nonferrous metal products	\$11 million
2. Soaps, cleaning agents & toiletries	\$9.8 million
3. Household appliances	\$9.2 million
4. Basic chemicals	\$8.6 million
5. Misc. chemical preparations	\$5.9 million

5% of NJ-10 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Switzerland	\$576 million
2. France	\$444 million
3. Germany	\$441 million
4. Denmark	\$360 million
6. China	\$258 million

Top Services Exports to China, 2022

1. Ocean freight & port services	\$158 million
2. Education	\$52 million
3. Royalties from industrial processes	\$13 million
4. Air freight & port services	\$11 million
5. Business mgmt. & consulting	\$3.6 million

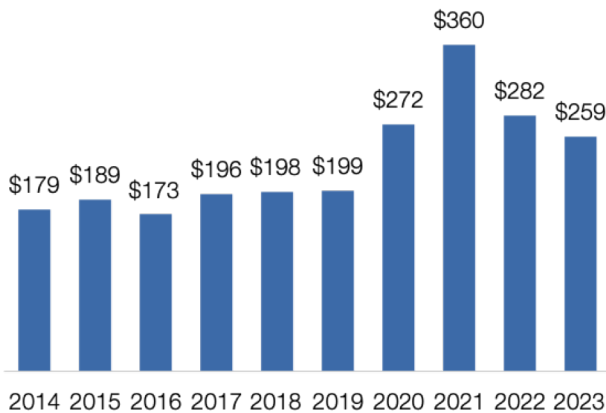
5% of NJ-10 global services exports went to China in 2022



New Jersey's 11th District Exports to China

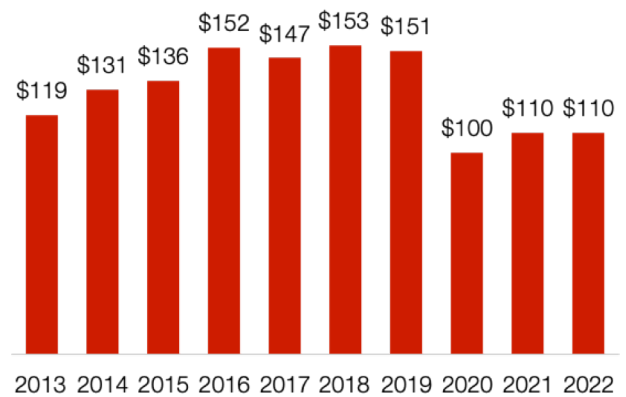
New Jersey's 11th District goods and services exports to China supported **1,640** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-8%** ↓

Services (\$ million)



Change (2021-2022): **0%**

Top Goods Export Markets, 2023

1. Canada	\$867 million
2. Mexico	\$414 million
3. Japan	\$346 million
4. United Kingdom	\$262 million
5. China	\$259 million

Top Goods Exports to China, 2023

1. Soaps, cleaning agents & toiletries	\$47 million
2. Navigational & meas. instruments	\$41 million
3. Nonferrous metal products	\$22 million
4. Medical equipment & supplies	\$16 million
5. Misc. general purpose machinery	\$16 million

5% of NJ-11 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Ireland	\$529 million
2. Switzerland	\$371 million
3. United Kingdom	\$338 million
4. Canada	\$317 million
11. China	\$110 million

Top Services Exports to China, 2022

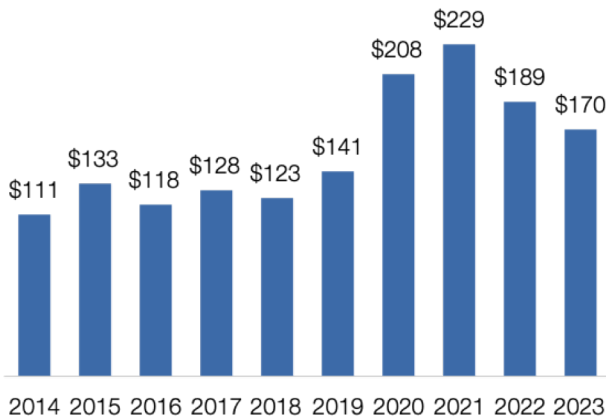
1. Royalties from industrial processes	\$32 million
2. Business mgmt. & consulting	\$15 million
3. Education	\$9.3 million
4. Computer software services	\$7.1 million
5. Legal services	\$5.9 million

3% of NJ-11 global services exports went to China in 2022

New Jersey's 12th District Exports to China

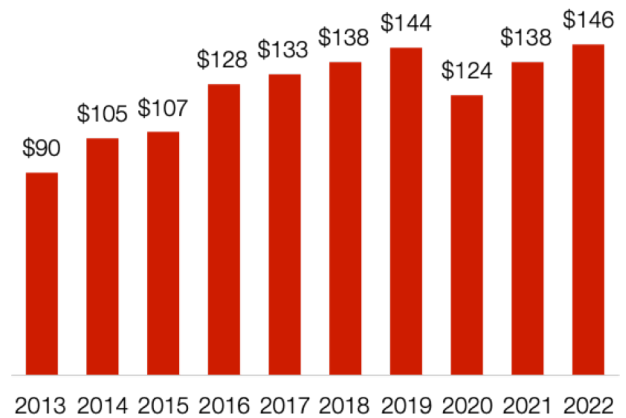
New Jersey's 12th District goods and services exports to China supported **1,580** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-10%** ↓

Services (\$ million)



Growth (2021-2022): **+6%** ↑

Top Goods Export Markets, 2023

1. Canada	\$740 million
2. Mexico	\$330 million
3. China	\$170 million
4. Germany	\$166 million
5. Belgium	\$152 million

Top Goods Exports to China, 2023

1. Basic chemicals	\$41 million
2. Soaps, cleaning agents & toiletries	\$23 million
3. Nonferrous metal products	\$16 million
4. Navigational & meas. instruments	\$14 million
5. Pharmaceuticals & medicines	\$11 million

5% of NJ-12 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Ireland	\$516 million
2. Switzerland	\$384 million
3. Singapore	\$252 million
4. United Kingdom	\$222 million
7. China	\$146 million

Top Services Exports to China, 2022

1. Education	\$47 million
2. Royalties from industrial processes	\$38 million
3. Computer software services	\$14 million
4. Business mgmt. & consulting	\$9.1 million
5. Misc. business, prof. & tech. services	\$7.6 million

5% of NJ-12 global services exports went to China in 2022