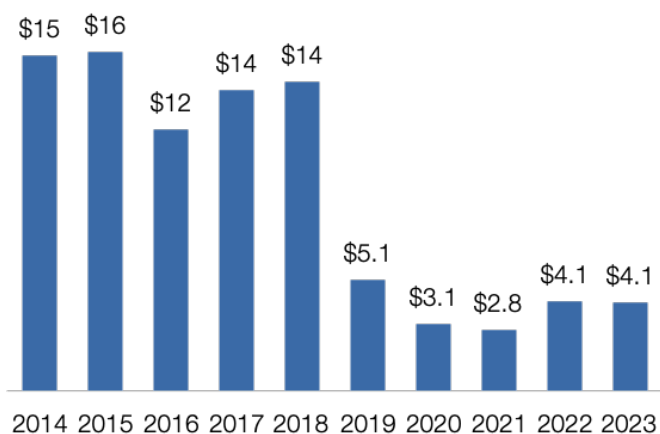


Washington's Exports to China

Washington's goods and services exports to China supported **27,230** American jobs in 2022.

Goods

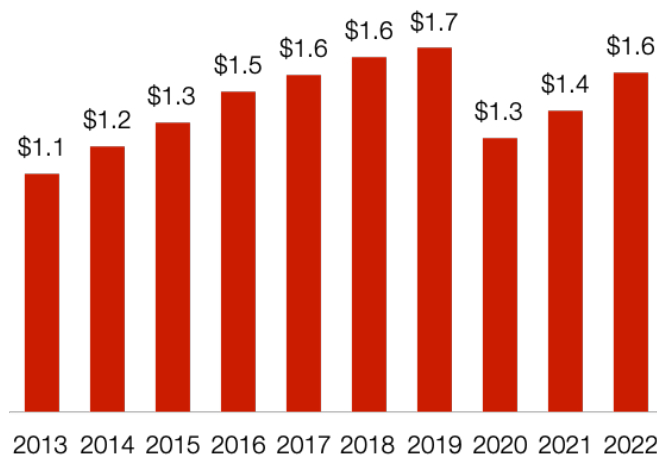
(\$ billion)



Change (2022-2023): **-2%** ↓

Services

(\$ billion)



Growth (2021-2022): **+13%** ↑

Top Goods Export Markets, 2023

1. Canada	\$8.6 billion
2. China	\$4.1 billion
3. Mexico	\$3.5 billion
4. Japan	\$3.4 billion
5. Korea	\$2.6 billion

Top Goods Exports to China, 2023

1. Aerospace products & parts	\$1.9 billion
2. Navigational & meas. instruments	\$333 million
3. Meat products	\$261 million
4. Marine products	\$177 million
5. Pulp & paperboard mill products	\$142 million

Top Services Export Markets, 2022

1. Ireland	\$5.6 billion
2. Canada	\$2.0 billion
3. United Kingdom	\$2.0 billion
4. Japan	\$1.9 billion
8. China	\$1.6 billion

Top Services Exports to China, 2022

1. Software distribution royalties	\$648 million
2. Education	\$269 million
3. Ocean freight & port services	\$137 million
4. Computer software services	\$66 million
5. Database & other info services	\$40 million

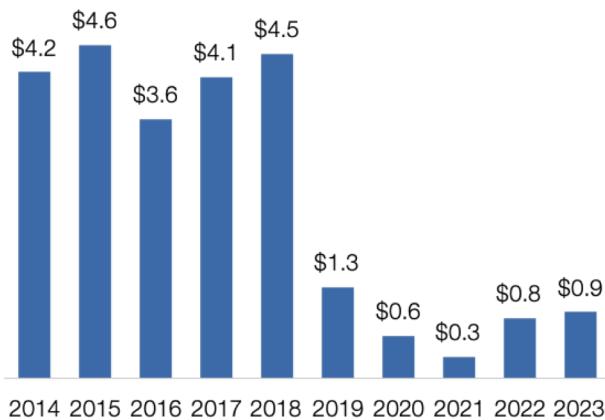
8% of Washington's global goods exports went to China in 2023

5% of Washington's global services exports went to China in 2022

Washington's 1st District Exports to China

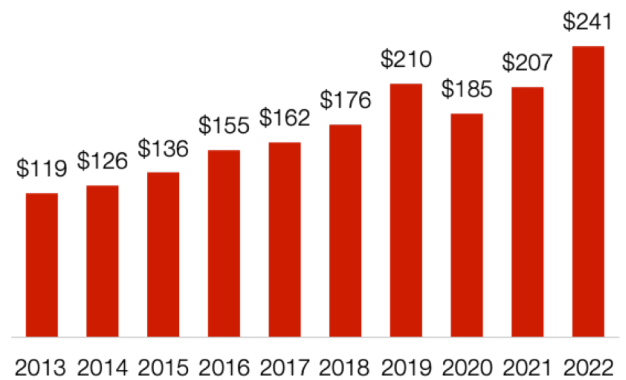
Washington's 1st District goods and services exports to China supported **4,900** American jobs in 2022.

Goods (\$ billion)



Growth (2022-2023): +10% ↑

Services (\$ million)



Growth (2021-2022): +16% ↑

Top Goods Export Markets, 2023

1. Canada	\$934 million
2. China	\$913 million
3. Ireland	\$750 million
4. Qatar	\$634 million
5. India	\$549 million

Top Goods Exports to China, 2023

1. Aerospace products & parts	\$733 million
2. Navigational & meas. instruments	\$87 million
3. Semiconductors & components	\$17 million
4. Misc. fabricated metal products	\$12 million
5. Marine products	\$8.1 million

9% of WA-1 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Ireland	\$1.3 billion
2. Singapore	\$367 million
3. Switzerland	\$359 million
4. Germany	\$317 million
8. China	\$241 million

Top Services Exports to China, 2022

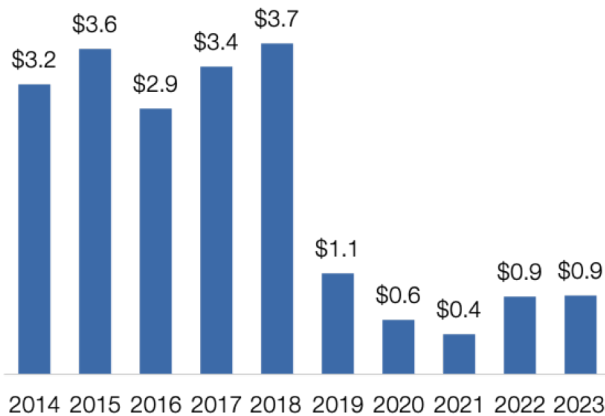
1. Software distribution royalties	\$165 million
2. Computer software services	\$16 million
3. Education	\$13 million
4. Royalties from industrial processes	\$8.0 million
5. R&D and testing services	\$6.7 million

4% of WA-1 global services exports went to China in 2022

Washington's 2nd District Exports to China

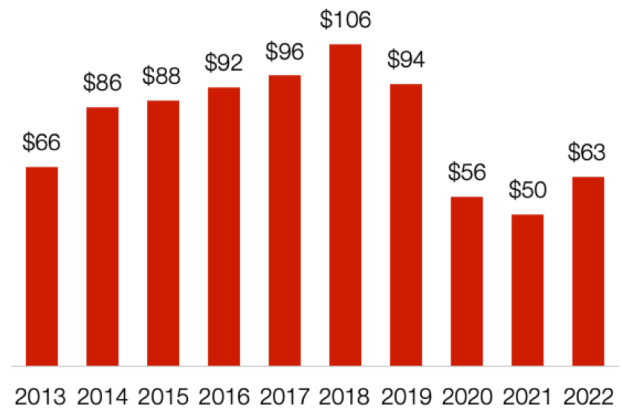
Washington's 2nd District goods and services exports to China supported **4,630** American jobs in 2022.

Goods (\$ billion)



Growth (2022-2023): +1% ↑

Services (\$ million)



Growth (2021-2022): +25% ↑

Top Goods Export Markets, 2023

1. Canada	\$1.5 billion
2. Mexico	\$1.1 billion
3. China	\$871 million
4. Ireland	\$633 million
5. Philippines	\$568 million

Top Goods Exports to China, 2023

1. Aerospace products & parts	\$622 million
2. Navigational & meas. instruments	\$80 million
3. Meat products	\$28 million
4. Marine products	\$21 million
5. Timber & logs	\$14 million

7% of WA-2 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Canada	\$250 million
2. Ireland	\$140 million
3. Switzerland	\$94 million
4. Singapore	\$90 million
8. China	\$63 million

Top Services Exports to China, 2022

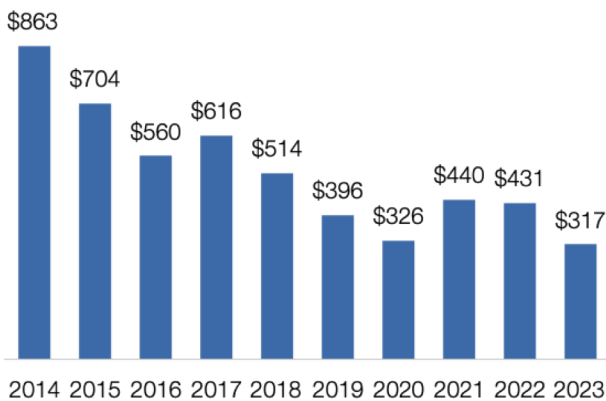
1. Misc. freight & port services	\$15 million
2. Education	\$13 million
3. Royalties from industrial processes	\$5.3 million
4. Ocean freight & port services	\$4.4 million
5. Personal travel & tourism	\$3.1 million

4% of WA-2 global services exports went to China in 2022

Washington's 3rd District Exports to China

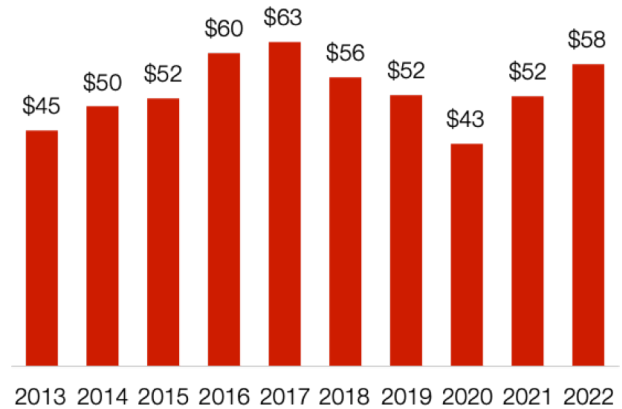
Washington's 3rd District goods and services exports to China supported **2,160** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-26%** ↓

Services (\$ million)



Growth (2021-2022): **+12%** ↑

Top Goods Export Markets, 2023

1. Canada	\$950 million
2. Japan	\$379 million
3. China	\$317 million
4. Korea	\$314 million
5. Mexico	\$258 million

Top Goods Exports to China, 2023

1. Pulp & paperboard mill products	\$67 million
2. Semiconductors & components	\$61 million
3. Timber & logs	\$23 million
4. Misc. crops	\$20 million
5. Marine products	\$17 million

Top Services Export Markets, 2022

1. Japan	\$88 million
2. Canada	\$71 million
3. United Kingdom	\$69 million
4. China	\$58 million
5. Ireland	\$58 million

Top Services Exports to China, 2022

1. Ocean freight & port services	\$30 million
2. Royalties from industrial processes	\$4.3 million
3. Personal travel & tourism	\$2.2 million
4. Misc. computer services	\$2.1 million
5. Trademark royalties	\$2.1 million

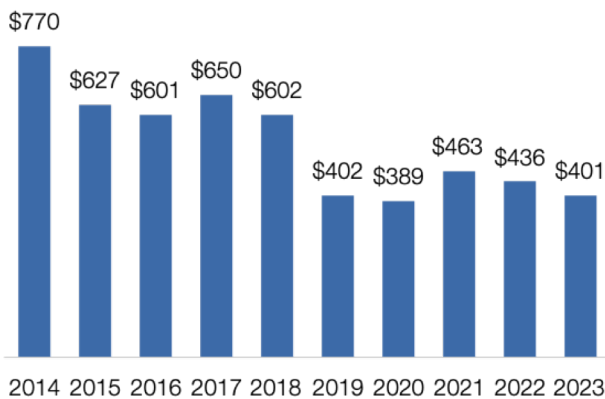
8% of WA-3 global goods exports went to China in 2023

6% of WA-3 global services exports went to China in 2022

Washington's 4th District Exports to China

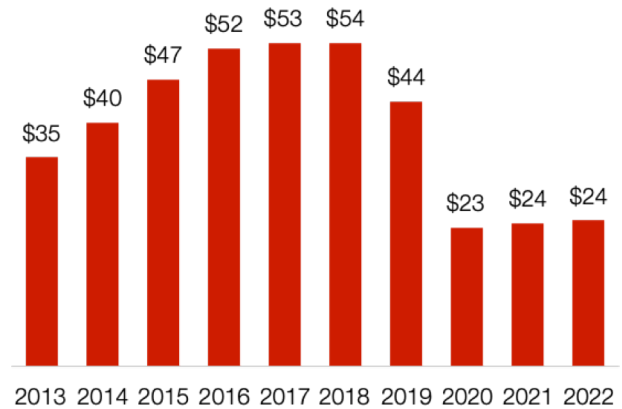
Washington's 4th District goods and services exports to China supported **2,340** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-8%** ↓

Services (\$ million)



Growth (2021-2022): **+2%** ↑

Top Goods Export Markets, 2023

1. Canada	\$1.2 billion
2. Japan	\$772 million
3. Mexico	\$459 million
4. China	\$401 million
5. Korea	\$377 million

Top Services Export Markets, 2022

1. Canada	\$86 million
2. United Kingdom	\$64 million
3. Ireland	\$63 million
4. Mexico	\$55 million
9. China	\$24 million

Top Goods Exports to China, 2023

1. Meat products	\$73 million
2. Timber & logs	\$60 million
3. Misc. crops	\$36 million
4. Basic chemicals	\$30 million
5. Fruits & tree nuts	\$26 million

Top Services Exports to China, 2022

1. Misc. personal & recreational	\$2.7 million
2. Personal travel & tourism	\$2.6 million
3. Royalties from industrial processes	\$2.4 million
4. Arch., eng. & other tech. services	\$2.3 million
5. Equip. installation & maintenance	\$2.0 million

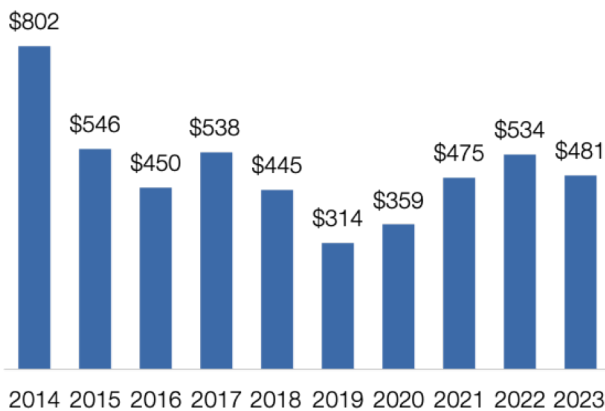
8% of WA-4 global goods exports went to China in 2023

3% of WA-4 global services exports went to China in 2022

Washington's 5th District Exports to China

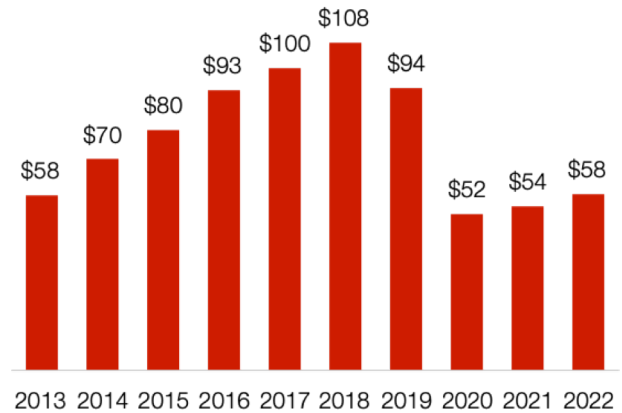
Washington's 5th District goods and services exports to China supported **3,000** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-10%** ↓

Services (\$ million)



Growth (2021-2022): **+8%** ↑

Top Goods Export Markets, 2023

1. Canada	\$1.3 billion
2. Japan	\$510 million
3. China	\$481 million
4. Korea	\$335 million
5. Philippines	\$319 million

Top Goods Exports to China, 2023

1. Meat products	\$112 million
2. Metal ores	\$76 million
3. Oilseeds & grains	\$49 million
4. Misc. crops	\$41 million
5. Pulp & paperboard mill products	\$25 million

10% of WA-5 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Canada	\$85 million
2. United Kingdom	\$79 million
3. Mexico	\$62 million
4. Ireland	\$59 million
5. China	\$58 million

Top Services Exports to China, 2022

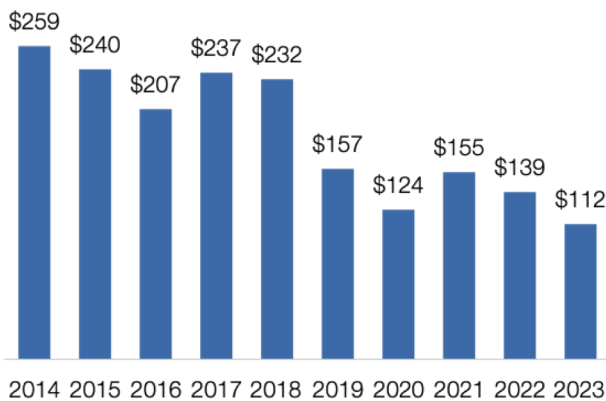
1. Education	\$34 million
2. Royalties from industrial processes	\$3.7 million
3. Personal travel & tourism	\$3.1 million
4. Trademark royalties	\$2.4 million
5. Equip. installation & maintenance	\$2.0 million

6% of WA-5 global services exports went to China in 2022

Washington's 6th District Exports to China

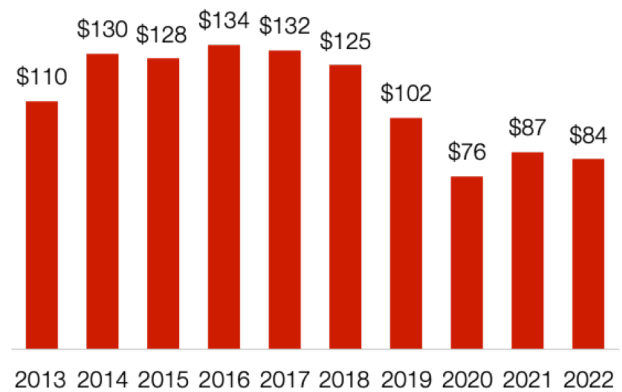
Washington's 6th District goods and services exports to China supported **1,160** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-19%** ↓

Services (\$ million)



Change (2021-2022): **-4%** ↓

Top Goods Export Markets, 2023

1. Canada	\$601 million
2. Mexico	\$308 million
3. China	\$112 million
4. Japan	\$105 million
5. Korea	\$58 million

Top Services Export Markets, 2022

1. Japan	\$170 million
2. Taiwan	\$96 million
3. Canada	\$84 million
4. China	\$84 million
5. United Kingdom	\$69 million

Top Goods Exports to China, 2023

1. Marine products	\$24 million
2. Pulp & paperboard mill products	\$23 million
3. Timber & logs	\$8.2 million
4. Misc. crops	\$5.9 million
5. Scrap products	\$5.7 million

Top Services Exports to China, 2022

1. Ocean freight & port services	\$54 million
2. Education	\$6.4 million
3. Misc. personal & recreational	\$3.1 million
4. Personal travel & tourism	\$2.9 million
5. Equip. installation & maintenance	\$2.2 million

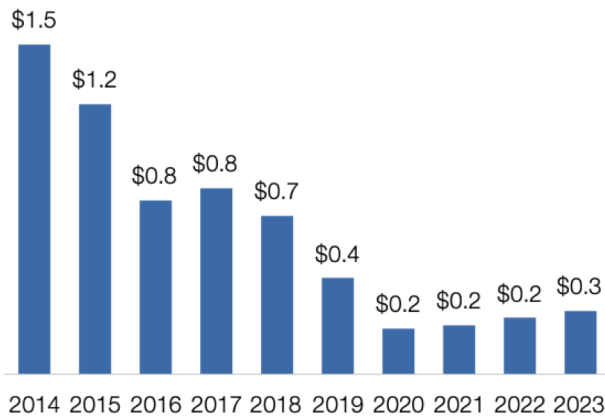
6% of WA-6 global goods exports went to China in 2023

8% of WA-6 global services exports went to China in 2022

Washington's 7th District Exports to China

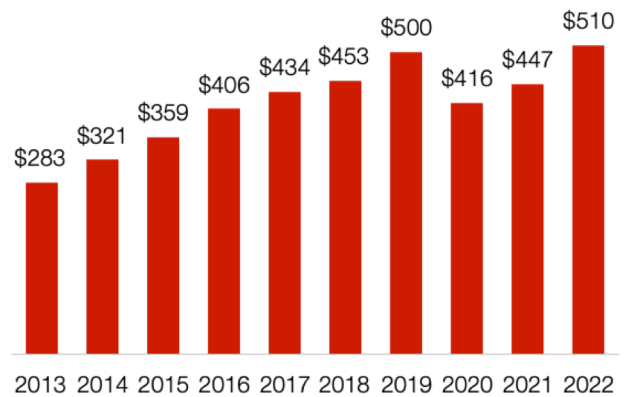
Washington's 7th District goods and services exports to China supported **3,720** American jobs in 2022.

Goods (\$ billion)



Growth (2022-2023): +13% ↑

Services (\$ million)



Growth (2021-2022): +14% ↑

Top Goods Export Markets, 2023

1. Canada	\$744 million
2. China	\$280 million
3. Japan	\$189 million
4. Mexico	\$181 million
5. United Kingdom	\$123 million

Top Goods Exports to China, 2023

1. Marine products	\$85 million
2. Navigational & meas. instruments	\$63 million
3. Aerospace products & parts	\$57 million
4. Meat products	\$9.7 million
5. Misc. general purpose machinery	\$8.7 million

9% of WA-7 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Ireland	\$1.9 billion
2. Switzerland	\$582 million
3. Singapore	\$574 million
4. United Kingdom	\$524 million
5. China	\$510 million

Top Services Exports to China, 2022

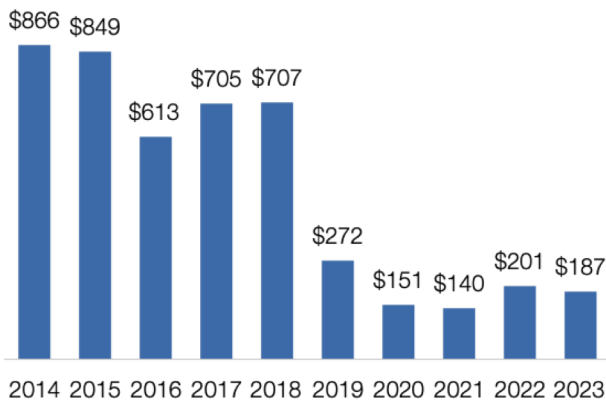
1. Software distribution royalties	\$222 million
2. Education	\$165 million
3. Computer software services	\$21 million
4. Database & other info services	\$17 million
5. Trade-related services	\$13 million

5% of WA-7 global services exports went to China in 2022

Washington's 8th District Exports to China

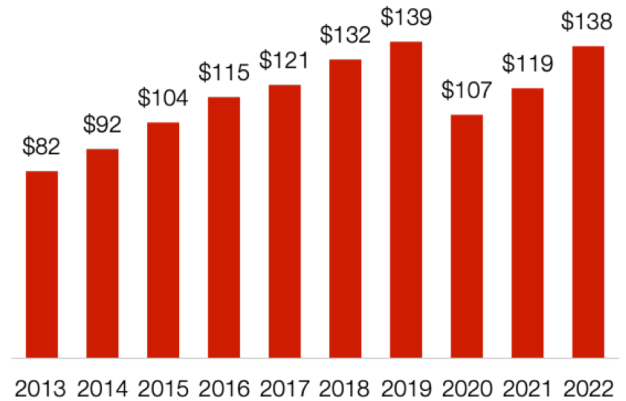
Washington's 8th District goods and services exports to China supported **1,470** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-7%** ↓

Services (\$ million)



Growth (2021-2022): **+15%** ↑

Top Goods Export Markets, 2023

1. Canada	\$474 million
2. China	\$187 million
3. Mexico	\$179 million
4. Korea	\$159 million
5. Japan	\$153 million

Top Goods Exports to China, 2023

1. Aerospace products & parts	\$86 million
2. Navigational & meas. instruments	\$21 million
3. Meat products	\$12 million
4. Misc. crops	\$6.7 million
5. Fruits & tree nuts	\$6.3 million

8% of WA-8 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Ireland	\$614 million
2. United Kingdom	\$194 million
3. Germany	\$176 million
4. Canada	\$173 million
8. China	\$138 million

Top Services Exports to China, 2022

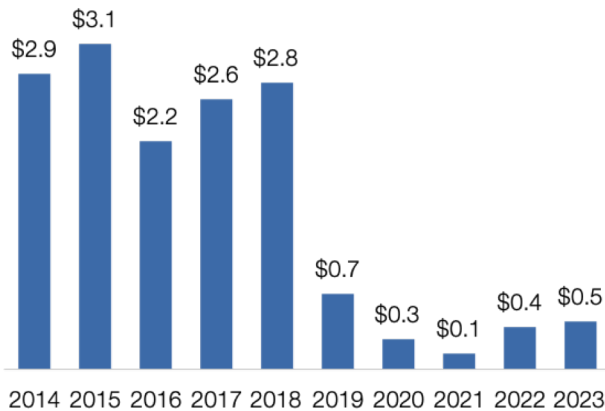
1. Software distribution royalties	\$79 million
2. Education	\$11 million
3. Computer software services	\$7.5 million
4. Database & other info services	\$6.8 million
5. Trade-related services	\$5.5 million

4% of WA-8 global services exports went to China in 2022

Washington's 9th District Exports to China

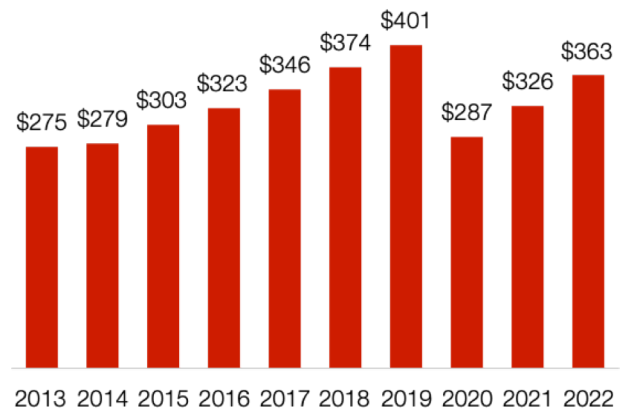
Washington's 9th District goods and services exports to China supported **3,440** American jobs in 2022.

Goods (\$ billion)



Growth (2022-2023): +13% ↑

Services (\$ million)



Growth (2021-2022): +12% ↑

Top Goods Export Markets, 2023

1. Canada	\$584 million
2. China	\$461 million
3. Ireland	\$361 million
4. Qatar	\$305 million
5. India	\$274 million

Top Services Export Markets, 2022

1. Ireland	\$1.4 billion
2. United Kingdom	\$527 million
3. Japan	\$510 million
4. Germany	\$454 million
8. China	\$363 million

Top Goods Exports to China, 2023

1. Aerospace products & parts	\$353 million
2. Navigational & meas. instruments	\$30 million
3. Marine products	\$13 million
4. Dairy products	\$8.7 million
5. Misc. general purpose machinery	\$8.0 million

Top Services Exports to China, 2022

1. Software distribution royalties	\$181 million
2. Ocean freight & port services	\$49 million
3. Air freight & port services	\$24 million
4. Education	\$21 million
5. Computer software services	\$14 million

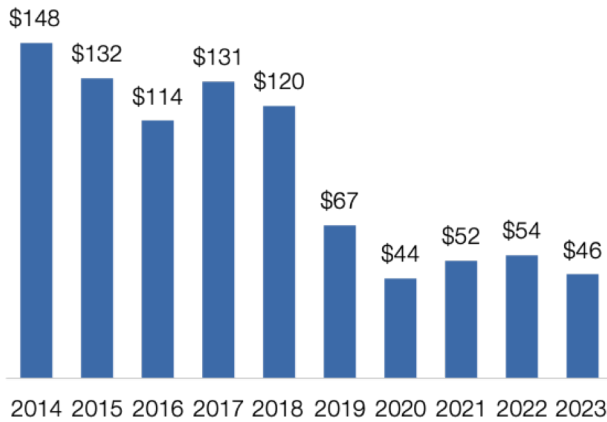
9% of WA-9 global goods exports went to China in 2023

5% of WA-9 global services exports went to China in 2022

Washington's 10th District Exports to China

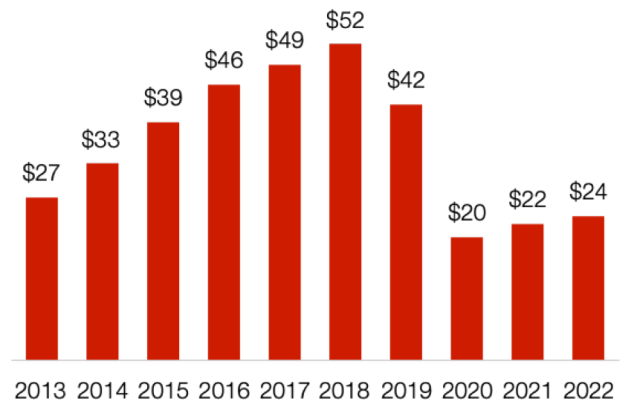
Washington's 10th District goods and services exports to China supported **410** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-16%** ↓

Services (\$ million)



Growth (2021-2022): **+6%** ↑

Top Goods Export Markets, 2023

1. Canada	\$344 million
2. Mexico	\$182 million
3. Japan	\$60 million
4. China	\$46 million
5. Korea	\$39 million

Top Goods Exports to China, 2023

1. Timber & logs	\$7.5 million
2. Scrap products	\$7.3 million
3. Aerospace products & parts	\$5.2 million
4. Pulp & paperboard mill products	\$3.5 million
5. Misc. crops	\$2.7 million

4% of WA-10 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. United Kingdom	\$64 million
2. Canada	\$62 million
3. Ireland	\$51 million
4. Mexico	\$48 million
8. China	\$24 million

Top Services Exports to China, 2022

1. Education	\$3.0 million
2. Misc. personal & recreational	\$2.8 million
3. Personal travel & tourism	\$2.3 million
4. Business mgmt. & consulting	\$2.3 million
5. Trademark royalties	\$1.7 million

4% of WA-10 global services exports went to China in 2022