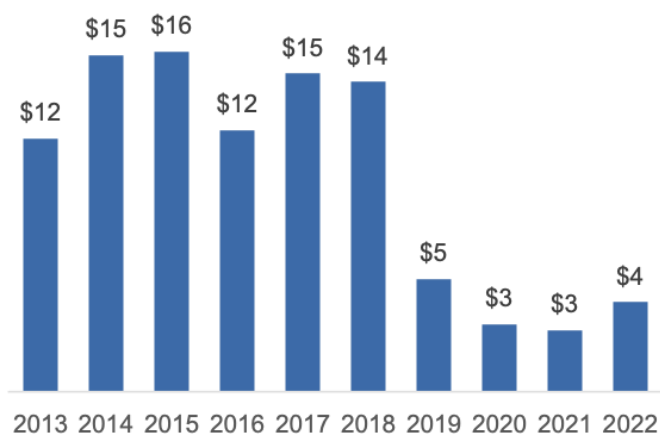


Washington's Exports to China

Washington's goods and services exports to China supported 21,850 American jobs in 2021.

Goods (\$ billion)



Growth (2021-2022): 45%

Top Goods Export Markets, 2022

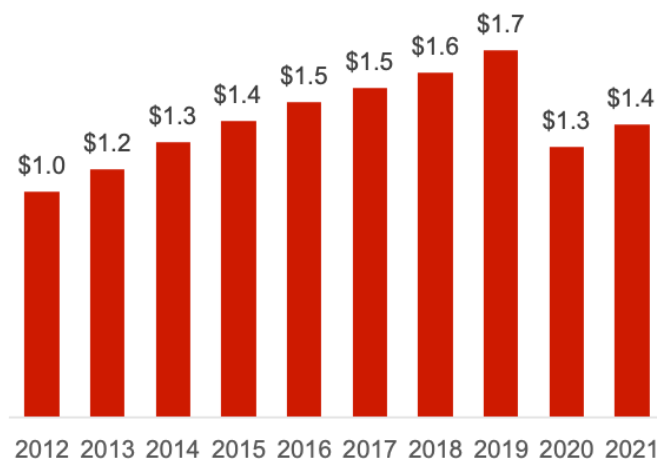
| | |
|-----------|---------------|
| 1. Canada | \$9.1 billion |
| 2. China | \$4.1 billion |
| 3. Japan | \$3.2 billion |
| 4. Mexico | \$3.0 billion |
| 5. Korea | \$2.1 billion |

Top Goods Exports to China, 2022

| | |
|-------------------------------------|---------------|
| 1. Aerospace products & parts | \$1.6 billion |
| 2. Navigational & meas. instruments | \$400 million |
| 3. Pulp & paperboard mill products | \$253 million |
| 4. Misc. crops | \$218 million |
| 5. Meat products | \$207 million |

9% of Washington's global goods exports went to China in 2022

Services (\$ billion)



Growth (2020-2021): 8%

Top Services Export Markets, 2021

| | |
|------------|---------------|
| 1. Ireland | \$4.7 billion |
| 2. Japan | \$1.7 billion |
| 3. Canada | \$1.4 billion |
| 4. China | \$1.4 billion |
| 5. Germany | \$1.3 billion |

Top Services Exports to China, 2021

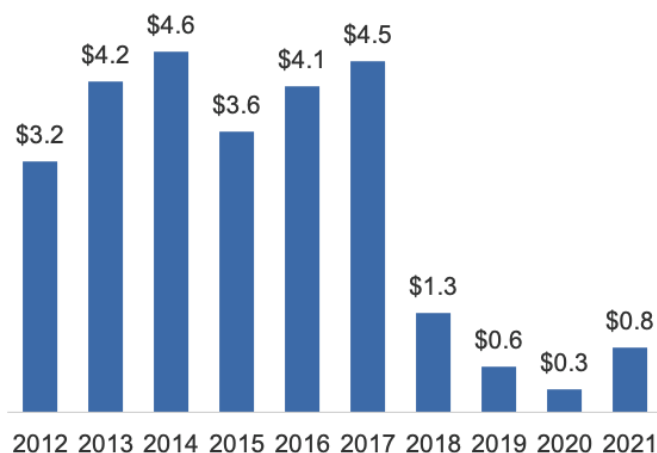
| | |
|------------------------------------|---------------|
| 1. Software distribution royalties | \$550 million |
| 2. Education | \$244 million |
| 3. Ocean freight & port services | \$157 million |
| 4. Trademark royalties | \$50 million |
| 5. Misc. personal & recreational | \$38 million |

5% of Washington's global services exports went to China in 2021

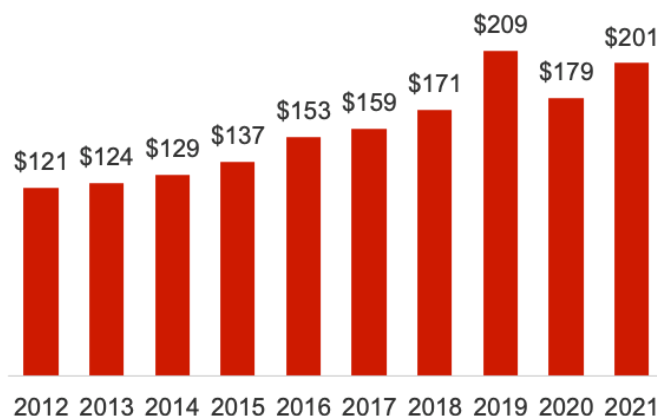
Washington's 1st District Exports to China

Washington's 1st District goods and services exports to China supported 1,920 American jobs in 2021.

Goods (\$ billion)



Services (\$ million)



Growth (2021-2022): 178%

Growth (2020-2021): 12%

Top Goods Export Markets, 2022

| | |
|-------------------------|---------------|
| 1. Canada | \$1.1 billion |
| 2. China | \$850 million |
| 3. Ireland | \$603 million |
| 4. United Arab Emirates | \$499 million |
| 5. Mexico | \$488 million |

Top Services Export Markets, 2021

| | |
|--------------|---------------|
| 1. Ireland | \$1.1 billion |
| 2. Japan | \$273 million |
| 3. Germany | \$269 million |
| 4. Hong Kong | \$249 million |
| 9. China | \$201 million |

Top Goods Exports to China, 2022

| | |
|-------------------------------------|---------------|
| 1. Aerospace products & parts | \$641 million |
| 2. Navigational & meas. instruments | \$102 million |
| 3. Semiconductors & components | \$18 million |
| 4. Misc. fabricated metal products | \$8.0 million |
| 5. Dairy products | \$5.2 million |

Top Services Exports to China, 2021

| | |
|--|---------------|
| 1. Software distribution royalties | \$159 million |
| 2. Education | \$11 million |
| 3. Computer software services | \$8.8 million |
| 4. Royalties from industrial processes | \$7.8 million |
| 5. Trademark royalties | \$6.1 million |

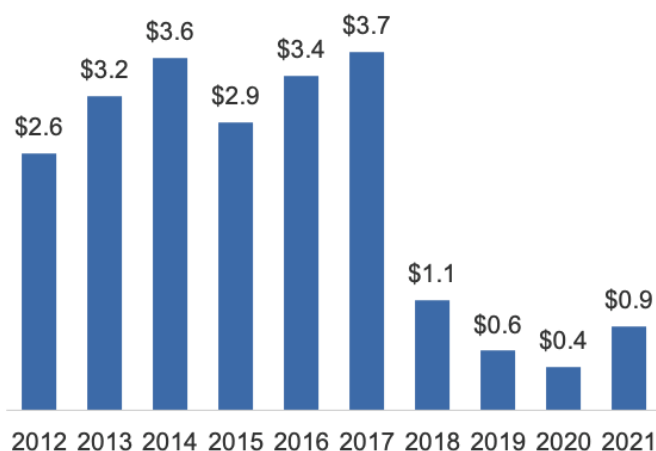
10% of WA-1 global goods exports went to China in 2022

4% of WA-1 global services exports went to China in 2021

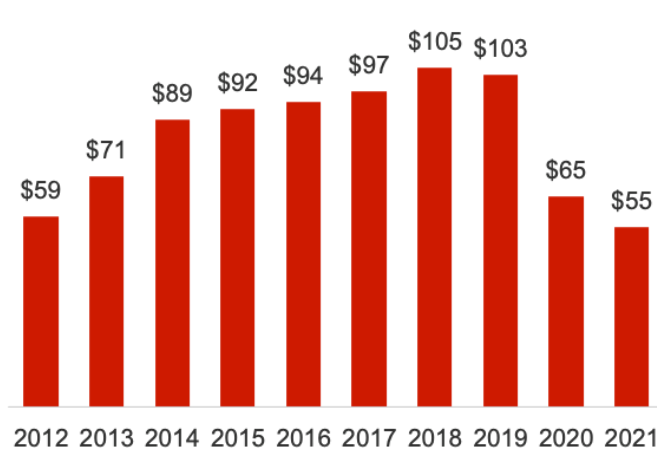
Washington's 2nd District Exports to China

Washington's 2nd District goods and services exports to China supported 2,520 American jobs in 2021.

Goods (\$ billion)



Services (\$ million)



Growth (2021-2022): 93%

Change (2020-2021): -15%

Top Goods Export Markets, 2022

| | |
|----------------|---------------|
| 1. Canada | \$1.8 billion |
| 2. Mexico | \$924 million |
| 3. China | \$859 million |
| 4. Ireland | \$518 million |
| 5. Philippines | \$484 million |

Top Services Export Markets, 2021

| | |
|----------------|---------------|
| 1. Canada | \$159 million |
| 2. Ireland | \$103 million |
| 3. Japan | \$69 million |
| 4. Switzerland | \$65 million |
| 8. China | \$55 million |

Top Goods Exports to China, 2022

| | |
|-------------------------------------|---------------|
| 1. Aerospace products & parts | \$551 million |
| 2. Navigational & meas. instruments | \$96 million |
| 3. Meat products | \$27 million |
| 4. Misc. crops | \$24 million |
| 5. Petroleum & coal products | \$20 million |

Top Services Exports to China, 2021

| | |
|--|---------------|
| 1. Education | \$10 million |
| 2. Ocean freight & port services | \$8.1 million |
| 3. Misc. freight & port services | \$6.8 million |
| 4. Royalties from industrial processes | \$5.5 million |
| 5. Misc. personal & recreational | \$3.9 million |

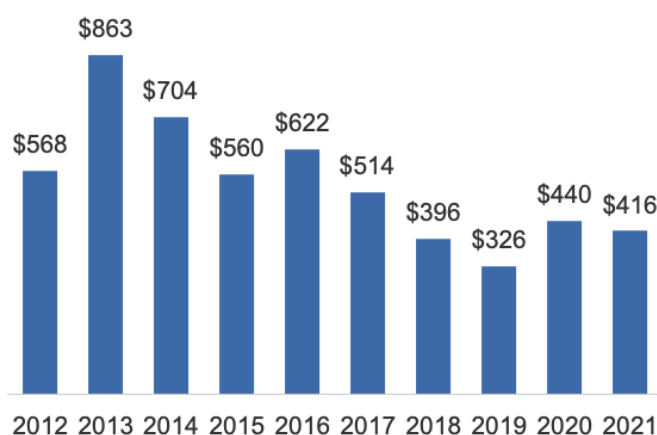
8% of WA-2 global goods exports went to China in 2022

5% of WA-2 global services exports went to China in 2021

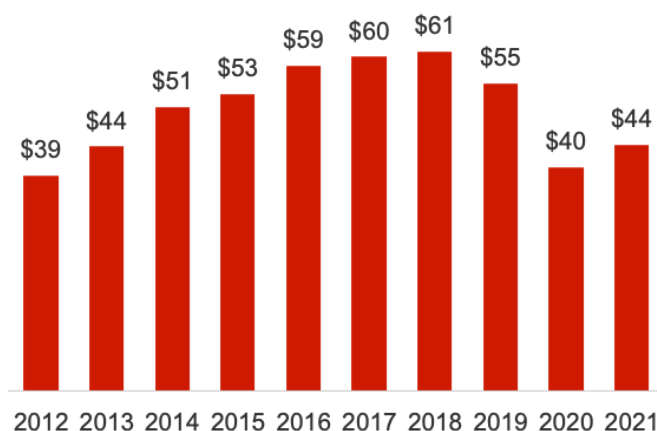
Washington's 3rd District Exports to China

Washington's 3rd District goods and services exports to China supported 2,440 American jobs in 2021.

Goods (\$ million)



Services (\$ million)



Change (2021-2022): -6%

Growth (2020-2021): 10%

Top Goods Export Markets, 2022

| | |
|-----------|---------------|
| 1. Canada | \$973 million |
| 2. China | \$416 million |
| 3. Korea | \$408 million |
| 4. Japan | \$400 million |
| 5. Taiwan | \$217 million |

Top Services Export Markets, 2021

| | |
|-------------------|--------------|
| 1. Japan | \$64 million |
| 2. United Kingdom | \$46 million |
| 3. Ireland | \$46 million |
| 4. Canada | \$45 million |
| 5. China | \$44 million |

Top Goods Exports to China, 2022

| | |
|------------------------------------|---------------|
| 1. Pulp & paperboard mill products | \$107 million |
| 2. Semiconductors & components | \$73 million |
| 3. Misc. crops | \$35 million |
| 4. Oil & gas | \$29 million |
| 5. Timber & logs | \$20 million |

Top Services Exports to China, 2021

| | |
|--|---------------|
| 1. Ocean freight & port services | \$18 million |
| 2. Royalties from industrial processes | \$4.6 million |
| 3. Trademark royalties | \$3.1 million |
| 4. Operational leasing | \$2.4 million |
| 5. Misc. personal & recreational | \$2.4 million |

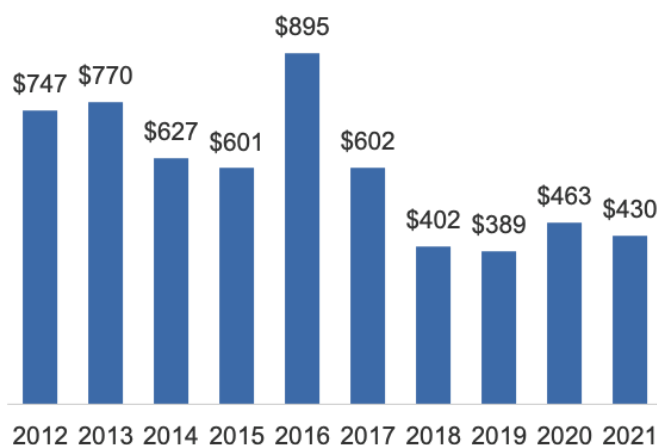
10% of WA-3 global goods exports went to China in 2022

6% of WA-3 global services exports went to China in 2021

Washington's 4th District Exports to China

Washington's 4th District goods and services exports to China supported 3,250 American jobs in 2021.

Goods (\$ million)



Change (2021-2022): -7%

Top Goods Export Markets, 2022

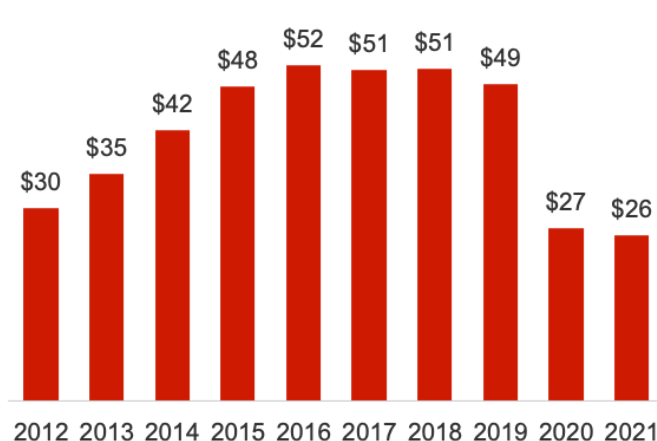
| | |
|-----------|---------------|
| 1. Canada | \$1.2 billion |
| 2. Japan | \$810 million |
| 3. China | \$430 million |
| 4. Korea | \$404 million |
| 5. Mexico | \$349 million |

Top Goods Exports to China, 2022

| | |
|-----------------------|--------------|
| 1. Misc. crops | \$62 million |
| 2. Meat products | \$58 million |
| 3. Timber & logs | \$52 million |
| 4. Basic chemicals | \$33 million |
| 5. Fruits & tree nuts | \$29 million |

8% of WA-4 global goods exports went to China in 2022

Services (\$ million)



Change (2020-2021): -4%

Top Services Export Markets, 2021

| | |
|-------------------|--------------|
| 1. Mexico | \$47 million |
| 2. Canada | \$47 million |
| 3. United Kingdom | \$47 million |
| 4. Ireland | \$43 million |
| 7. China | \$26 million |

Top Services Exports to China, 2021

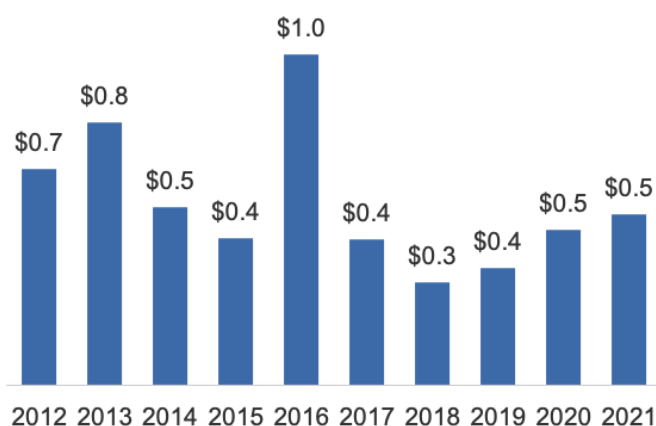
| | |
|---|---------------|
| 1. Misc. personal & recreational | \$4.1 million |
| 2. Operational leasing | \$3.1 million |
| 3. Trademark royalties | \$2.9 million |
| 4. Royalties from industrial processes | \$2.5 million |
| 5. Misc. business, prof. & tech. services | \$2.3 million |

4% of WA-4 global services exports went to China in 2021

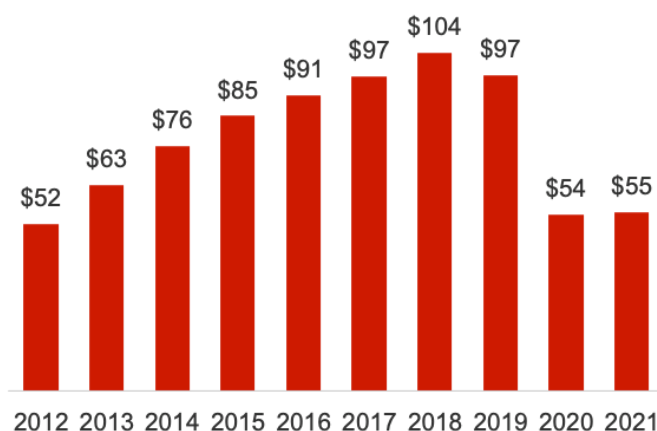
Washington's 5th District Exports to China

Washington's 5th District goods and services exports to China supported 3,490 American jobs in 2021.

Goods (\$ billion)



Services (\$ million)



Growth (2021-2022): 10%

Growth (2020-2021): 2%

Top Goods Export Markets, 2022

| | |
|----------------|---------------|
| 1. Canada | \$1.2 billion |
| 2. Japan | \$532 million |
| 3. China | \$523 million |
| 4. Korea | \$363 million |
| 5. Philippines | \$265 million |

Top Services Export Markets, 2021

| | |
|-------------------|--------------|
| 1. United Kingdom | \$59 million |
| 2. China | \$55 million |
| 3. Canada | \$52 million |
| 4. Mexico | \$51 million |
| 5. Ireland | \$44 million |

Top Goods Exports to China, 2022

| | |
|------------------------------------|--------------|
| 1. Meat products | \$89 million |
| 2. Metal ores | \$77 million |
| 3. Misc. crops | \$71 million |
| 4. Pulp & paperboard mill products | \$42 million |
| 5. Oilseeds & grains | \$35 million |

Top Services Exports to China, 2021

| | |
|--|---------------|
| 1. Education | \$30 million |
| 2. Royalties from industrial processes | \$3.7 million |
| 3. Trademark royalties | \$3.4 million |
| 4. Misc. personal & recreational | \$2.8 million |
| 5. Misc. financial services | \$2.6 million |

11% of WA-5 global goods exports went to China in 2022

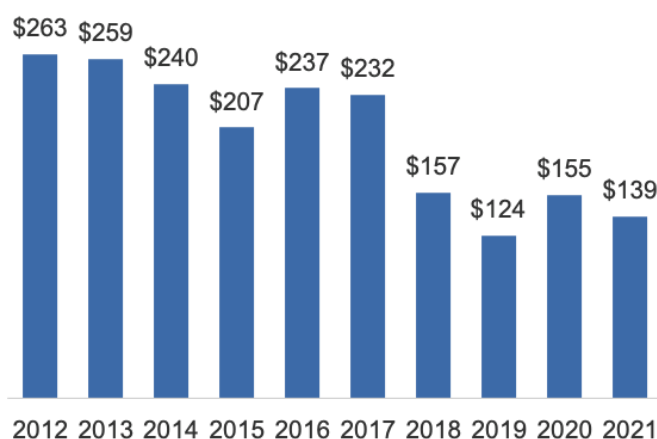
8% of WA-5 global services exports went to China in 2021

Washington's 6th District Exports to China

Washington's 6th District goods and services exports to China supported 1,300 American jobs in 2021.

Goods

(\$ million)



Change (2021-2022): -10%

Top Goods Export Markets, 2022

| | |
|-----------|---------------|
| 1. Canada | \$658 million |
| 2. Mexico | \$190 million |
| 3. Japan | \$147 million |
| 4. China | \$139 million |
| 5. Korea | \$63 million |

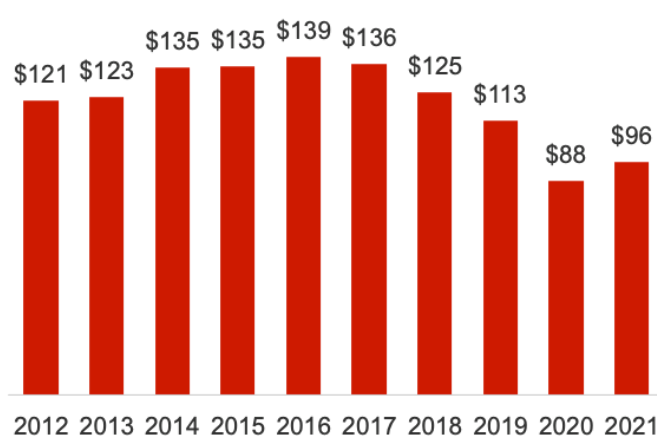
Top Goods Exports to China, 2022

| | |
|------------------------------------|---------------|
| 1. Pulp & paperboard mill products | \$59 million |
| 2. Marine products | \$20 million |
| 3. Misc. crops | \$10 million |
| 4. Timber & logs | \$7.6 million |
| 5. Sawmill & wood products | \$5.8 million |

7% of WA-6 global goods exports went to China in 2022

Services

(\$ million)



Growth (2020-2021): 9%

Top Services Export Markets, 2021

| | |
|-----------|---------------|
| 1. Japan | \$174 million |
| 2. China | \$96 million |
| 3. Taiwan | \$81 million |
| 4. Canada | \$51 million |
| 5. Mexico | \$48 million |

Top Services Exports to China, 2021

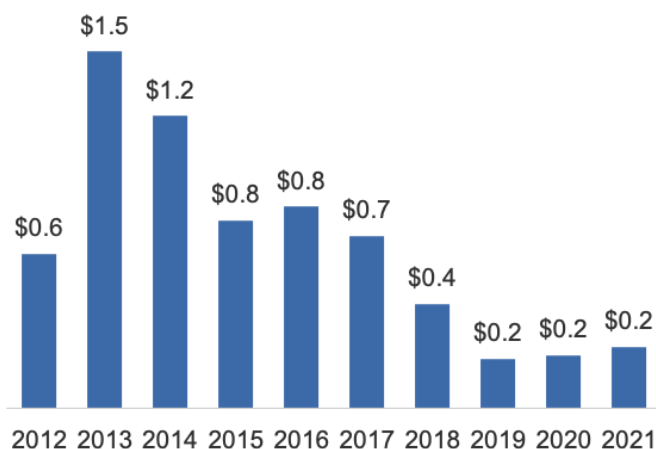
| | |
|----------------------------------|---------------|
| 1. Ocean freight & port services | \$66 million |
| 2. Education | \$5.6 million |
| 3. Misc. personal & recreational | \$4.4 million |
| 4. Trademark royalties | \$2.8 million |
| 5. Operational leasing | \$2.6 million |

10% of WA-6 global services exports went to China in 2021

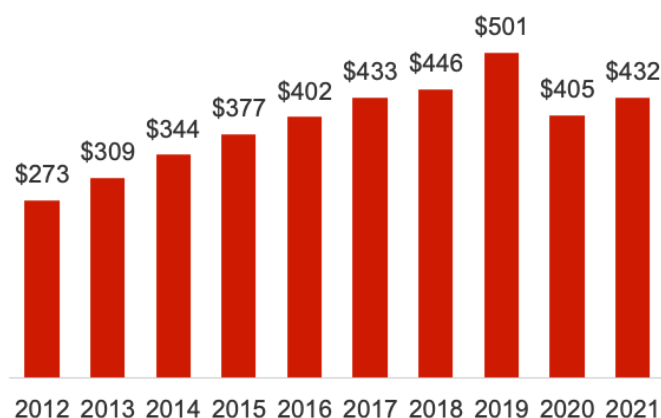
Washington's 7th District Exports to China

Washington's 7th District goods and services exports to China supported 3,390 American jobs in 2021.

Goods (\$ billion)



Services (\$ million)



Growth (2021-2022): 15%

Growth (2020-2021): 7%

Top Goods Export Markets, 2022

| | |
|----------------|---------------|
| 1. Canada | \$697 million |
| 2. China | \$248 million |
| 3. Japan | \$191 million |
| 4. Netherlands | \$119 million |
| 5. Mexico | \$114 million |

Top Services Export Markets, 2021

| | |
|--------------|---------------|
| 1. Ireland | \$1.6 billion |
| 2. China | \$432 million |
| 3. Japan | \$414 million |
| 4. Germany | \$406 million |
| 5. Singapore | \$374 million |

Top Goods Exports to China, 2022

| | |
|-------------------------------------|---------------|
| 1. Navigational & meas. instruments | \$71 million |
| 2. Marine products | \$55 million |
| 3. Aerospace products & parts | \$48 million |
| 4. Dairy products | \$15 million |
| 5. Misc. general purpose machinery | \$8.5 million |

Top Services Exports to China, 2021

| | |
|------------------------------------|---------------|
| 1. Software distribution royalties | \$188 million |
| 2. Education | \$151 million |
| 3. Computer software services | \$12 million |
| 4. Trade-related services | \$12 million |
| 5. Trademark royalties | \$11 million |

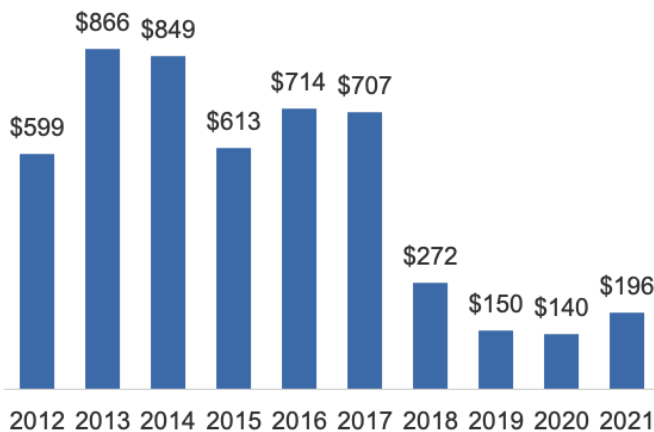
9% of WA-7 global goods exports went to China in 2022

6% of WA-7 global services exports went to China in 2021

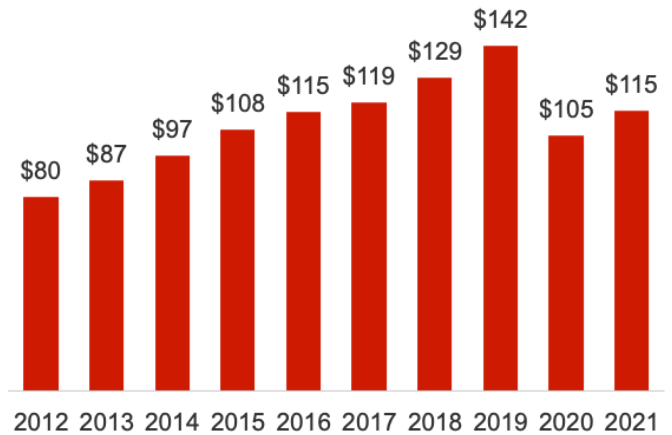
Washington's 8th District Exports to China

Washington's 8th District goods and services exports to China supported 1,260 American jobs in 2021.

Goods (\$ million)



Services (\$ million)



Growth (2021-2022): 40%

Growth (2020-2021): 10%

Top Goods Export Markets, 2022

| | |
|-----------|---------------|
| 1. Canada | \$484 million |
| 2. China | \$196 million |
| 3. Mexico | \$147 million |
| 4. Korea | \$145 million |
| 5. Japan | \$128 million |

Top Services Export Markets, 2021

| | |
|--------------|---------------|
| 1. Ireland | \$518 million |
| 2. Germany | \$141 million |
| 3. Japan | \$136 million |
| 4. Hong Kong | \$130 million |
| 7. China | \$115 million |

Top Goods Exports to China, 2022

| | |
|-------------------------------------|---------------|
| 1. Aerospace products & parts | \$75 million |
| 2. Navigational & meas. instruments | \$25 million |
| 3. Misc. crops | \$12 million |
| 4. Oil & gas | \$9.1 million |
| 5. Meat products | \$8.7 million |

Top Services Exports to China, 2021

| | |
|------------------------------------|---------------|
| 1. Software distribution royalties | \$67 million |
| 2. Education | \$9.0 million |
| 3. Trademark royalties | \$5.6 million |
| 4. Trade-related services | \$4.9 million |
| 5. Computer software services | \$4.2 million |

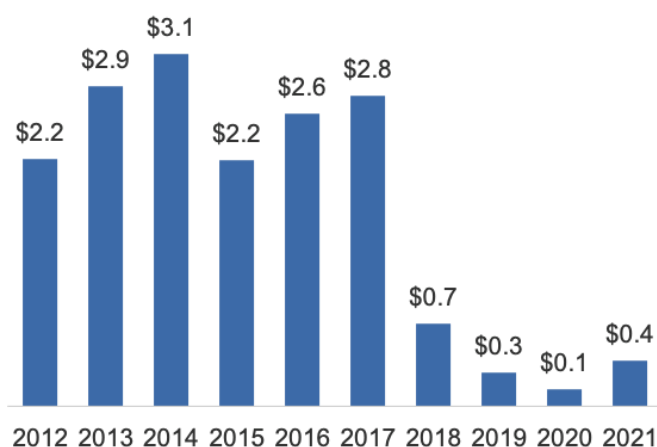
9% of WA-8 global goods exports went to China in 2022

5% of WA-8 global services exports went to China in 2021

Washington's 9th District Exports to China

Washington's 9th District goods and services exports to China supported 1,830 American jobs in 2021.

Goods (\$ billion)



Growth (2021-2022): 172%

Top Goods Export Markets, 2022

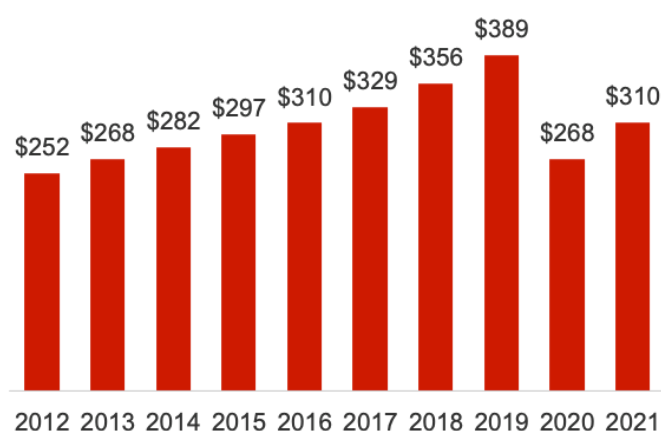
| | |
|-------------------------|---------------|
| 1. Canada | \$658 million |
| 2. China | \$407 million |
| 3. Ireland | \$280 million |
| 4. Mexico | \$261 million |
| 5. United Arab Emirates | \$234 million |

Top Goods Exports to China, 2022

| | |
|-------------------------------------|---------------|
| 1. Aerospace products & parts | \$296 million |
| 2. Navigational & meas. instruments | \$34 million |
| 3. Dairy products | \$17 million |
| 4. Marine products | \$8.6 million |
| 5. Misc. general purpose machinery | \$7.8 million |

9% of WA-9 global goods exports went to China in 2022

Services (\$ million)



Growth (2020-2021): 16%

Top Services Export Markets, 2021

| | |
|------------|---------------|
| 1. Ireland | \$1.2 billion |
| 2. Japan | \$507 million |
| 3. Canada | \$358 million |
| 4. Germany | \$350 million |
| 6. China | \$310 million |

Top Services Exports to China, 2021

| | |
|------------------------------------|---------------|
| 1. Software distribution royalties | \$154 million |
| 2. Ocean freight & port services | \$44 million |
| 3. Education | \$23 million |
| 4. Air freight & port services | \$16 million |
| 5. Trademark royalties | \$8.8 million |

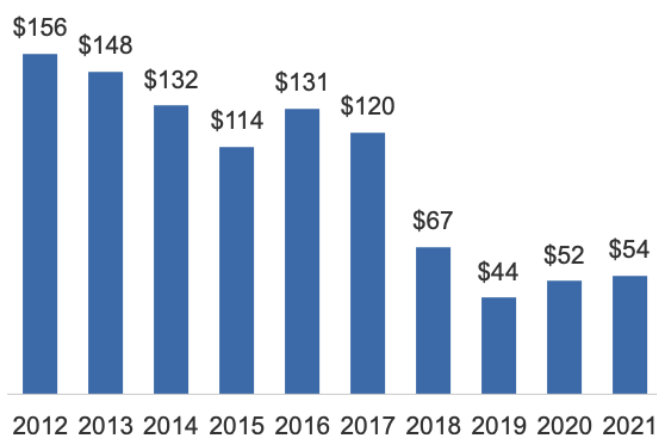
5% of WA-9 global services exports went to China in 2021

Washington's 10th District Exports to China

Washington's 10th District goods and services exports to China supported 450 American jobs in 2021.

Goods

(\$ million)



Growth (2021-2022): 5%

Top Goods Export Markets, 2022

| | |
|-----------|---------------|
| 1. Canada | \$389 million |
| 2. Mexico | \$104 million |
| 3. Japan | \$80 million |
| 4. China | \$54 million |
| 5. Korea | \$40 million |

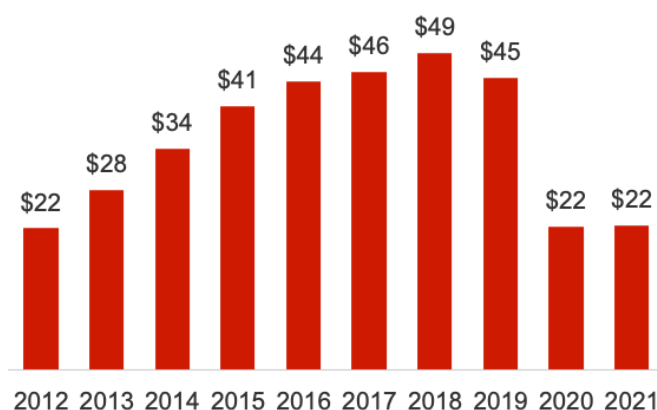
Top Goods Exports to China, 2022

| | |
|------------------------------------|---------------|
| 1. Aerospace products & parts | \$7.4 million |
| 2. Scrap products | \$6.4 million |
| 3. Pulp & paperboard mill products | \$6.2 million |
| 4. Timber & logs | \$5.7 million |
| 5. Misc. crops | \$4.6 million |

5% of WA-10 global goods exports went to China in 2022

Services

(\$ million)



Growth (2020-2021): 1%

Top Services Export Markets, 2021

| | |
|-------------------|--------------|
| 1. United Kingdom | \$42 million |
| 2. Mexico | \$39 million |
| 3. Ireland | \$37 million |
| 4. Canada | \$35 million |
| 6. China | \$22 million |

Top Services Exports to China, 2021

| | |
|---|---------------|
| 1. Misc. personal & recreational | \$5.9 million |
| 2. Trademark royalties | \$2.4 million |
| 3. Education | \$2.2 million |
| 4. Misc. business, prof. & tech. services | \$2.0 million |
| 5. Operational leasing | \$1.7 million |

5% of WA-10 global services exports went to China in 2021