

# 2020 State Export Report

Goods and Services Exports by US States  
to China Over the Past Decade | April 2020



THE US-CHINA BUSINESS COUNCIL  
美中貿易全國委員會

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**THE US-CHINA BUSINESS COUNCIL**  
美 中 贸 易 全 国 委 员 会

# Executive Summary

Over the past two years, tariffs and an uncertain business environment have prompted precipitous declines in US exports to China that have not been fully made up by export growth to other markets. For the second year in a row, US goods exports to China fell. Services exports to China grew in 2018—the latest available year of data—but at roughly the same slow pace as 2017. Despite these challenges, exports to China continued to be important to US economic growth, supporting just under one million jobs.

- **Goods exports to China have fallen to their lowest level since 2011.** US goods exports to China contracted 11.4 percent in 2019 to \$104.8 billion after contracting by more than 7 percent the year prior. Only two fifths of states saw growth in goods exports to China last year.
- **Services exports to China have plateaued.** Services exports to China have been one of the remarkable highlights of US export expansion, growing 230 percent in the past decade of available data. Yet from 2016 to 2018, services exports to China grew at just 2 percent on average, compared to more than 18 percent on average from 2009 to 2016.
- **However, China still managed to be the third-largest market for US goods and services exporters.** Despite frictions and tariffs, China is still a top market for US exporters, reflecting the important commercial opportunity it presents to American businesses. Only USMCA partners Canada and Mexico bought more goods from the United States last year. For services, China remained the third-largest export market after the United Kingdom and Canada.
- **Exports to China impact nearly all US states in a wide range of industries.** China was a top five goods export destination for 42 states in 2019. Many states generate substantial economic value from service exports, from licensing royalties to tourist spending. In 2019, the top US goods exports to China included aerospace products and parts, semiconductors and components, and oilseeds and grains.
- **Phase One trade commitments could result in a spike in exports.** If China meets its commitments to significantly increase purchases of US goods in the next two years, agreed to in the Phase One trade deal reached in early 2020, there could be a sharp uptick in exports this year.

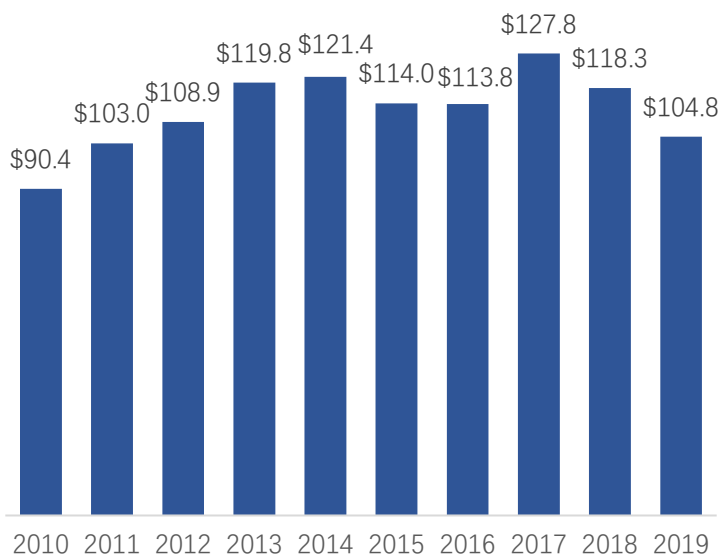
## Goods Exports

- **US goods exports to China declined last year.** In 2019, the United States exported just under \$105 billion in goods to China. The decline in 2019 marks a continued slide from a high point in 2017, when American firms sent a total of \$127 billion worth of goods to the China market, resulting in a two-year contraction of 18 percent. The declines are at least in part the result of US tariffs and retaliatory tariffs enacted by China.
- **Growth in US goods exports to China over the last decade now trails US export growth to the rest of the world.** US goods exports to China increased at a rate of only 16 percent over the last decade, while exports to the rest of the world grew 29 percent over the same period.

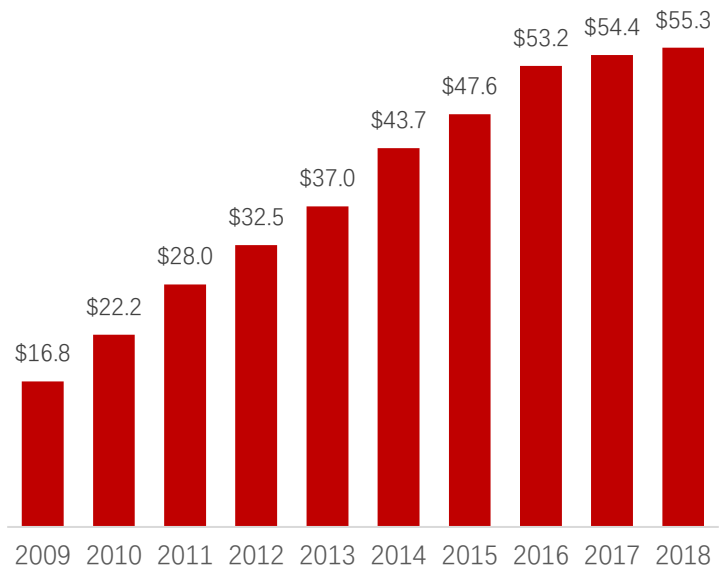
## Services Exports

- **US services exports to China continued to grow at a sluggish pace in 2018**, the latest year of full data. Growth of US services exports to China had already fallen to 2.3 percent in 2017, and that growth fell to an even more anemic 1.6 percent in 2018. Growth in the United States's top two markets outstripped expansion to China, as the United Kingdom and Canada chalked up six and 10 percent growth, respectively.
- **Still, when viewed over the last decade, the picture is less bleak**—US services exports to China have grown a whopping 230 percent from 2009 to 2018, more than any other top market.

**Goods Exports to China**  
(\$ billions)



**Services Exports to China**  
(\$ billions)



## Exports and US Jobs

- **Exports to China continue to be an important stabilizer of jobs in the United States.** US exports to China support over one thousand jobs in all but one US state, and over ten thousand jobs in 30 states.
- **Falling exports to China have negatively impacted job numbers.** While in 2017, combined goods and services exports to China supported over 1.1 million jobs across the country, in 2018, the number fell to under one million.

## Impact of Trade Frictions on States

- **Only half of states exported more goods to China in 2019 than they did in 2010, and only 20 states exported more in 2019 than they did in 2018.** While some states like South Carolina have become success stories, others have seen sharp declines over the past two years. Missouri, for example, sold between \$1.5 and \$2 billion of goods to China each year between 2010 and 2017, but that value fell below \$1 billion in 2018, rebounding only slightly in 2019. Washington state had sold more than \$11 billion of goods to China every year since 2013, but exports to China fell to just over \$5 billion last year.
- **Trade disputes affected the overall value of exports to China.** In 2017, 30 states exported more than \$1 billion of goods to China; in 2019, only 27 states were able to do so. In 2017 and 2018, only 15 states managed to export more than \$1 billion in services to China. Policies affecting travel and student visas may result in lower numbers for 2019.
- **China remains among the top five goods and services export markets for most states.** China was among the top five goods markets for 42 states. In services, China was the top market for 8 states in 2018, and a top five market for 49 states.



# Methodology

This year's edition of the US-China Business Council (USCBC) State Export Report uses data provided by The Trade Partnership, an economic research firm. The report provides a separate breakdown of each US state's goods and services exports to China. The national export totals include the export data for each state. Goods export figures are based primarily on data from the US Census Bureau, the US Department of Agriculture (USDA), and Moody's Analytics. Goods export figures are classified according to the US government's North American Industry Classification (NAICS) system. Services export figures are based primarily on data from the US Bureau of Economic Analysis (BEA) and Moody's Analytics. Services export figures are classified according to the BEA categories. This year's edition of the State Export Report uses the same sector categories for both goods and services as last year's edition. Goods exports cover 2010-2019; services exports cover 2009-2018, the most recent year detailed services export data are available from BEA. As historical data from each of these sources are revised annually, this issue of the State Exports Report replaces all prior editions. Similar to previous editions of the State Export Report, this report uses a methodology that credits agricultural exports to states where crops are grown as opposed to states with large ports where bulk commodities are aggregated prior to export. Average annual growth is calculated with an AAGR formula. A detailed explanation of the methodology for jobs, goods, and services export estimates is available on The Trade Partnership's [website](#).

# Goods Exports



## Top US Goods Export Markets, 2019

1. Canada	\$281.1 billion
2. Mexico	\$248.3 billion
3. China	\$104.8 billion
4. Japan	\$72.8 billion
5. United Kingdom	\$62.5 billion

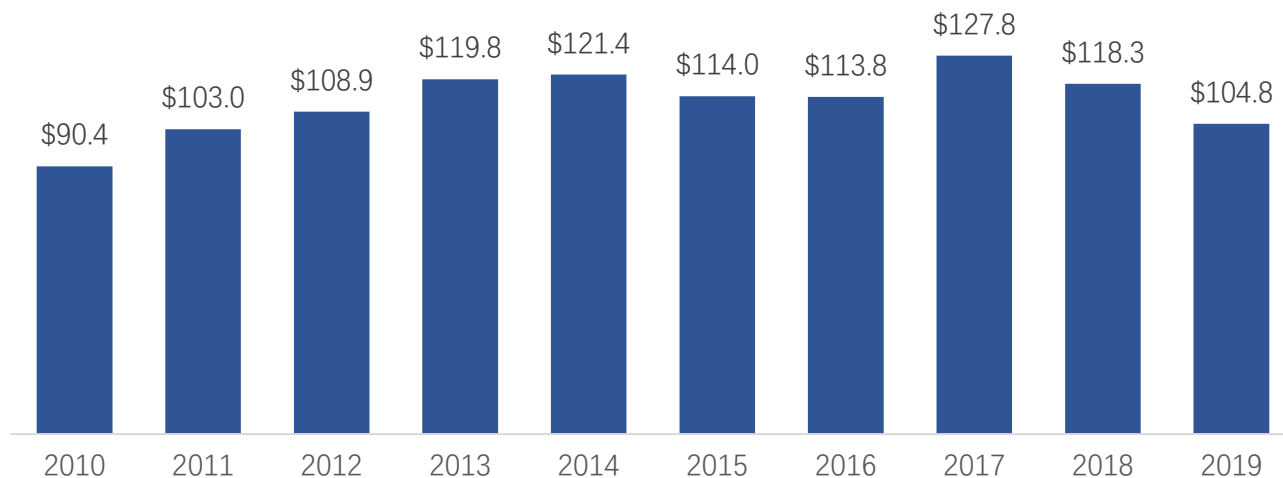
## Top US Goods Exports to China, 2019

Aerospace Products & Parts	\$10.5 billion
Semiconductors & Components	\$9.8 billion
Oilseeds & Grains	\$8.3 billion
Motor Vehicles	\$7.1 billion
Nav. & Meas. Instruments	\$5.8 billion

## *Growth in total US goods exports 2010-2019*

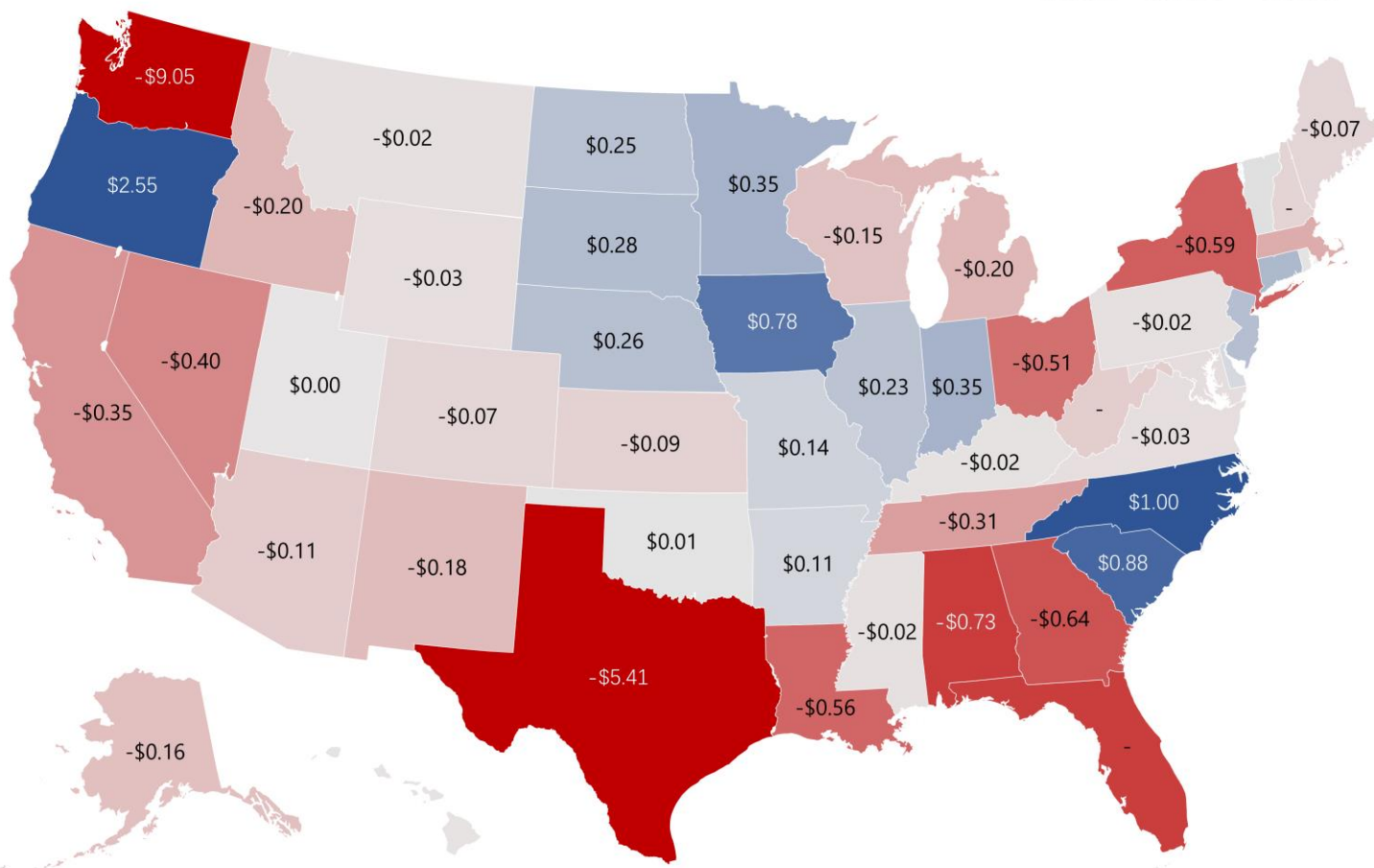
Exports to China: 16.0%  
Exports to Rest of World: 29.3%

## US Goods Exports to China (\$ billions)



## Goods Exports Change 2018-2019 (\$ billions)

Change 18-19



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## Goods Exports to China Declined for a Myriad of Reasons

While tariffs and uncertainty in the business environment hampered US exports to China, other factors at the state level were also at play. Some states saw declines in exports to China due to the losses of a single company or because of shifting trade patterns that are not directly tied to US-China trade disputes.

### Washington (-\$9.05 billion)

In 2018, Washington state sold a total of \$11.4 billion in aerospace products and parts to China. Last year, that number declined to \$2.8 billion. This loss can be attributed to major headwinds faced by some of the state's largest companies. These commercial difficulties rippled through the complex manufacturing supply chains, affecting both component suppliers and other related industries that operate throughout the state.



## **Texas (-\$5.41 billion)**

Unlike Washington, Texas has been directly hit by US-China tariffs, forcing companies to seek demand from other markets. The state's exports to China fell from \$16.3 billion in 2018 to \$10.9 billion last year, with a sharp decline in oil and gas exports comprising the bulk of the losses. China fell from Texas's third-largest export market to only its seventh-largest, primarily due to retaliatory tariffs from China targeting liquified natural gas and crops like sorghum and cotton. While Texas has increased its overall exports to other markets, particularly, South Korea and Brazil, the loss of access to the China market could have a long-lasting impact on Texas exporters. Limited access to a consistently expanding market like China could negatively affect job growth in the future.

## **North and South Carolina (+\$1 billion and +\$88 million, respectively)**

Both of the Carolinas saw roughly a \$1 billion increase in goods exports to China in 2019. For South Carolina, the growth in exports is mostly attributable to a spike in goods sent to China, especially in aerospace products and parts. Likewise, North Carolina's jump in global exports of \$1.4 billion was predominantly the result of a concurrent \$1 billion growth in exports to the China market driven by sales of pharmaceuticals and medicines.

## **Iowa and other dominantly agricultural states**

Iowa's exports to China in 2018 declined significantly due to retaliatory tariffs on a range of agricultural products. In 2019, the state managed to claw back some of those losses, with Iowa farmers and producers sending \$1 billion worth of oilseeds and grains and around \$200 million of meat products to China. Although the state's exports have not recovered fully to 2012-2017 levels, a reduction in certain retaliatory tariffs have helped agriculture-producing states recoup losses. Both South and North Dakota's goods exports to China—each state's second-largest export market—more than doubled last year as sales of oilseeds and grains jumped back up.

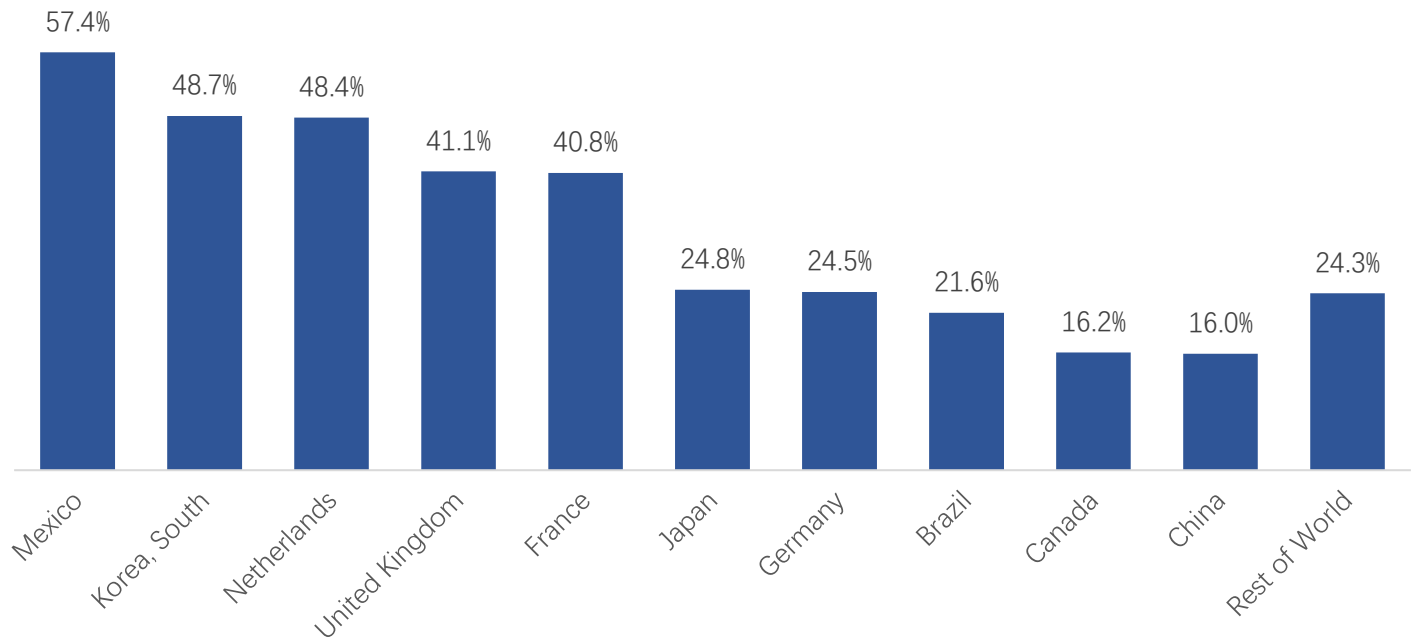


## Top US Goods Export Markets in 2019

<b>Country</b>	<b>Total (\$ billion)</b>	<b>Growth (2018-2019)</b>	<b>Avg. Annual Growth (2010-2019)</b>
1. Canada	\$282.1	-3.3%	1.89%
2. Mexico	\$248.3	-3.4%	5.41%
<b>3. China</b>	<b>\$104.8</b>	<b>-11.4%</b>	<b>2.03%</b>
4. Japan	\$72.8	-0.8%	2.69%
5. United Kingdom	\$62.5	5.1%	4.42%
6. Germany	\$57.1	4.8%	2.53%
7. South Korea	\$55.8	0.8%	4.78%
8. Netherlands	\$49.8	5.4%	4.87%
9. Brazil	\$42.0	9.0%	3.21%
10. France	\$35.3	4.5%	3.97%

- Despite a strained trade relationship with the United States in 2019, China remained the United States's third-largest export market. In 2019, US goods exports to China totaled roughly \$105 billion, more than 11 percent lower than in 2018.
- While goods exports to China had been growing at an average annual rate of 6.3 percent since 2011, exports actually contracted at an average rate of 2.6 percent from 2015 on, despite an uptick in 2017.
- Hong Kong is often a through point for US exports ultimately destined for China. This was reflected in a dramatic 16.2 percent decline in exports to Hong Kong, knocking it off of the top 10 list. In 2019, combined US exports to Hong Kong and China totaled \$133.7 billion, down from a combined \$152.7 billion in 2018.

## Growth in US Goods Exports to Top 10 Markets, 2010-2019



- Over the past decade, US exports to China have risen by 16 percent. However, compared to the rest of the United States's top 10 trade partners, goods exports to China had the lowest 10-year growth rate.
- The decrease in ten-year goods exports growth to China is attributable to sharp declines in the past two years. Average annual growth from 2010 to 2017 was 5.3 percent before falling to -9.4 percent from 2017 to 2019.

*Note: Growth rates are based on goods export data for 2010 and 2019 for the United States's top 10 markets for goods exports. "Rest of World" export growth for this page is calculated using the cumulative sums for US exports to all remaining markets (excluding top-10 markets) for those years.*

## Top US State Goods Exporters to China, 2019

<b>State</b>	<b>Exports (\$ billion)</b>	<b>Growth (2018-2019)</b>	<b>Growth (2010-2019)</b>
1. California	\$15.4	-2.2%	25.4%
2. Texas	\$10.9	-33.1%	14.5%
3. Oregon	\$7.2	55.4%	95.8%
4. South Carolina	\$6.5	15.5%	196.2%
5. Washington	\$5.2	-63.6%	-17.8%
6. Illinois	\$4.0	6.2%	-11.8%
7. Michigan	\$3.4	-5.6%	39.1%
8. North Carolina	\$3.4	42.3%	41.6%
9. Ohio	\$3.1	-14.2%	2.5%
10. Minnesota	\$2.8	14.2%	11.2%
11. New York	\$2.7	-17.6%	-18.7%
12. Pennsylvania	\$2.6	-0.9%	-6.8%
13. Indiana	\$2.5	16.3%	26.8%
14. Massachusetts	\$2.4	-9.4%	9.1%
15. Georgia	\$2.3	-21.5%	-3.9%

- Only 19 states increased their exports to China in 2019 over the previous year. Another 20 states saw double-digit declines in exports during that same period.
- Of the 15 states that exported the most goods to China in 2019, the majority exported less than they did in 2018. A full third of the top 15 goods exporters also sent fewer goods to China last year than they did at the beginning of the decade.
- China was the top goods export market for only two states in 2019, down from four last year, and among the top five markets for 42 states, down from 44 last year.

# Services Exports



## Top US Services Export Markets, 2018

1. United Kingdom	\$73.5 billion
2. Canada	\$63.5 billion
3. China	\$55.3 billion
4. Ireland	\$48.4 billion
5. Japan	\$44.3 billion

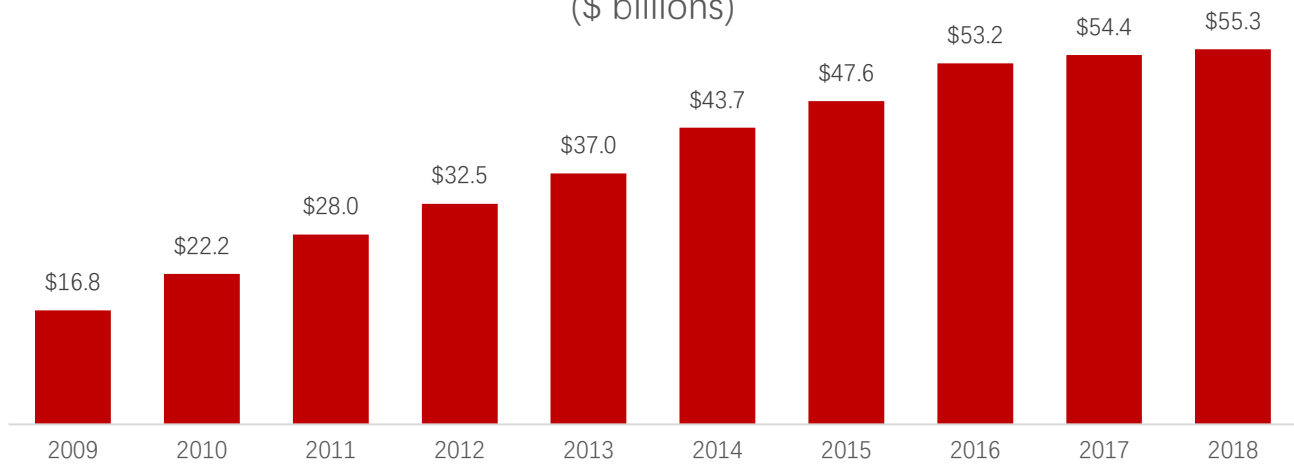
## Top US Services Exports to China, 2018

Travel	\$17.2 billion
Travel (Education)	\$13.5 billion
Industrial Processes	\$4.4 billion
Passenger Fares	\$2.5 billion
Mgmt. and Advisory Services	\$2.0 billion

## *Growth in total US services exports 2009-2018*

Exports to China: 229.6%  
 Exports to Rest of World: 57.4%

## US Services Exports to China (\$ billions)

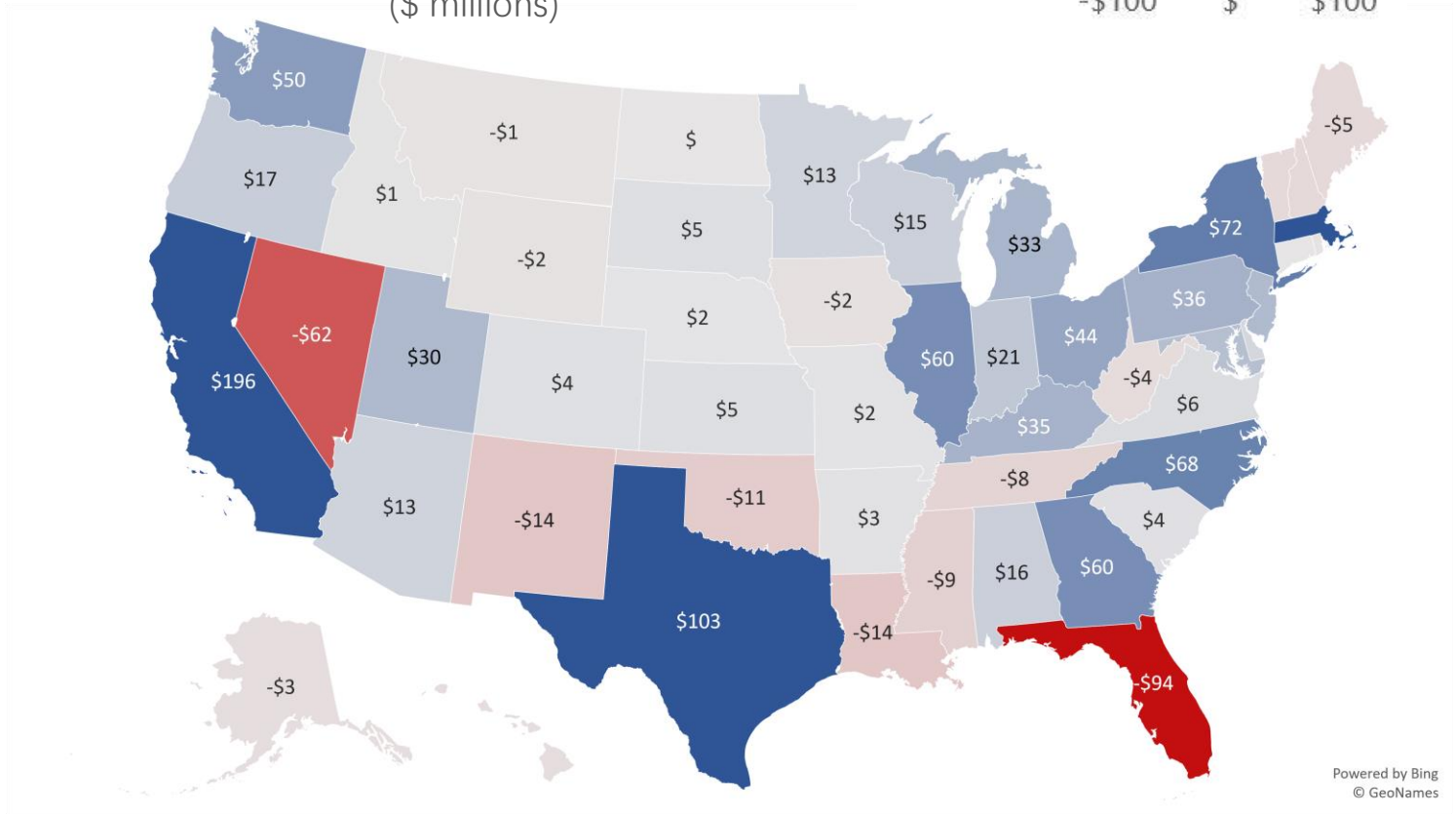


*Note: Full-year services export data are available only through year-end 2018.*

## Services Exports Change 2017-2018

(\$ millions)

Change 17-18



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## Digging into the numbers

While a barrel of oil or a bushel of grain is tangible, the story of US services exports—like financial services and licensing royalties—is harder to tell. Trends in industries that make up the bulk of US services exports shed light on why and these exports have been more stagnant over the last two years of data.

### Travel

Travel is the United States's top services export to China. Exports of travel to China represent the dollars spent in the United States by Chinese visitors. Chinese tourism to the United States went down to \$17.2 billion in 2018, around 9 percent lower than in 2017. These tourism dollars make up the economic lifeblood of some cities, including local tax revenue. Data from a tourist research agency [suggests](#) that bookings for trips to the United States started to decline in April 2018, following the US announcement that it would draw up a list of \$100 billion in Chinese goods to be hit with tariffs. A few months after that, the Chinese embassy in Washington released a [notice](#) to Chinese tourists to be wary of high medical costs and frequent gun violence in the United States.

## Education

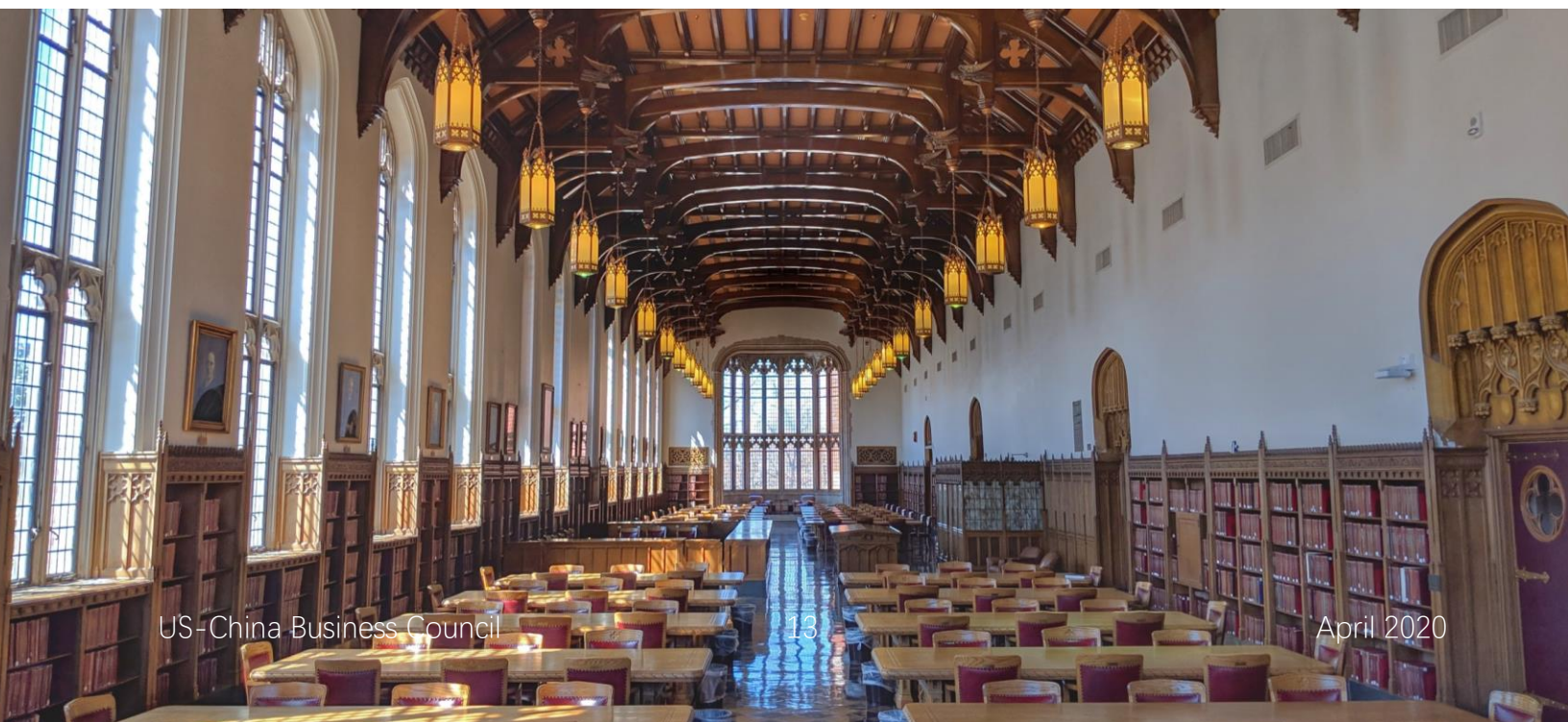
Education-related travel exports to China—dollars spent by Chinese students on tuition and school-related fees in the United States—saw a healthy 5.5 percent growth to \$13.5 billion. New York, California, and Massachusetts all saw significant growth in education exports. Chinese students—who make up around [one third](#) of all international students—continued to enroll in large numbers at US universities in 2018. Whether that trend continued into 2019 remains to be seen. Increased [scrutiny](#) of Chinese students and increasingly stringent visa requirements could lead to a decline in the next year of data.

## States with ports

Coastal states are home to many of the ports where goods of the global economy become imports and exports. In 2018, some saw losses due to supply chain disruptions and trade irregularities, but others still posted significant growth. In Florida, ocean freight, air freight, and the port services that go with them were among the top five services exports to China in 2017. In 2018, neither ocean nor air freight services made the list. Likewise, in Louisiana, ocean freight and port services was the second-largest services export to China in 2017, but fell by more than half in 2018. Conversely, in California, ocean freight services grew from \$578 million to \$619 million in 2018, showing that the economic impact of shipping disruptions was not evenly distributed around the country.

## Financial services

Liberalizations in China's financial services markets have helped US services exports. For example, credit-related services grew 27 percent and other financial services grew around 18 percent in 2018.



## Top US Services Export Markets in 2018

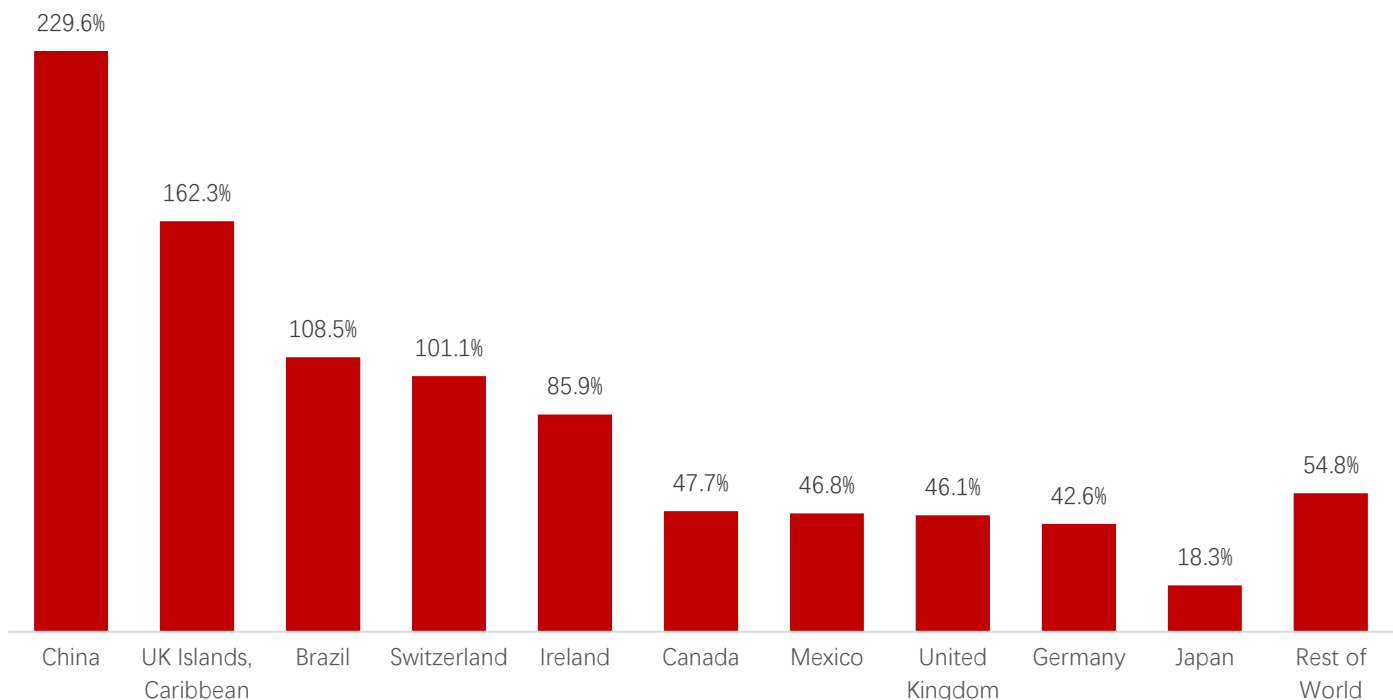
Country	Total (\$ billion)	Growth (2017-2018)	Avg. Annual Growth (2009-2018)
1. United Kingdom	\$73.5	5.5%	4.34%
2. Canada	\$63.5	10.1%	4.8%
<b>3. China</b>	<b>\$55.3</b>	<b>1.6%</b>	<b>14.56%</b>
4. Ireland	\$48.4	-3.1%	7.43%
5. Japan	\$44.3	-1.8%	2.01%
6. Switzerland	\$39.2	5.5%	8.81%
7. Germany	\$34.5	6.9%	4.07%
8. UK Islands, Caribbean	\$34.0	-2.2%	15.70%
9. Mexico	\$33.3	3.9%	4.39%
10. Brazil	\$28.0	4.8%	9.42%

- China is an important market for US services exports, though exports grew at a slower rate in 2018 than in previous years. China remains the United States's third-largest export market. In 2018, US services exports to China reached more than \$55 billion, up slightly from around \$54 billion in 2017.
- Slowing growth in services exports to China in 2018 did not diminish gains made over the last decade, however. From 2009 to 2018, services exports to China grew at a rate three times faster on average than to the UK, the United States's top export market for services. Services exports to China over that period were only outpaced by exports to the UK Islands.
- In 2018, the top US services exports to China included travel and education-related travel, industrial processes, passenger fares, and management and advisory services, the same list as last year.

*Note: Full-year services export data are available only through year-end 2018.*



## Growth in US Services Exports to Top 10 Markets, 2009-2018



- Over the past decade, US exports to China have risen by nearly 230 percent, and China is a top purchaser of US services. However, bilateral tensions between the two nations have slowed the rate of growth in recent years.
- Although not growing as fast as they have in years prior, US services exports to China still grew at an average rate of 15 percent annually from 2009 to 2018, a higher rate than all other top markets for service exports other than Caribbean UK Islands.

*Note: Growth rates are based on services export data for 2009 and 2018 for the United States's top 10 markets for services exports. "Rest of World" export growth for this page is calculated using the cumulative sums for US exports to all remaining markets (non-top 10) for those years. Full-year services export data are available only through year-end 2018.*

## Top US State Services Exporters to China, 2018

<b>State</b>	<b>Exports (\$ billion)</b>	<b>Growth (2017-2018)</b>	<b>Growth (2009-2018)</b>
1. California	\$10.3	1.9%	246.7%
2. New York	\$5.9	1.2%	265.4%
3. Texas	\$4.2	2.5%	190.7%
4. Florida	\$3.0	-3.0%	243.3%
5. Illinois	\$2.8	2.2%	228.6%
6. Massachusetts	\$2.5	4.4%	285.4%
7. Pennsylvania	\$1.7	2.1%	231.9%
8. Washington	\$1.6	3.3%	163.7%
9. Georgia	\$1.5	4.3%	188.1%
10. New Jersey	\$1.4	2.2%	164.4%
11. North Carolina	\$1.3	5.4%	314.9%
12. Ohio	\$1.3	3.6%	252.1%
13. Michigan	\$1.2	2.9%	242.8%
14. Virginia	\$1.1	0.6%	150.2%
15. Arizona	\$1.0	1.3%	268.6%

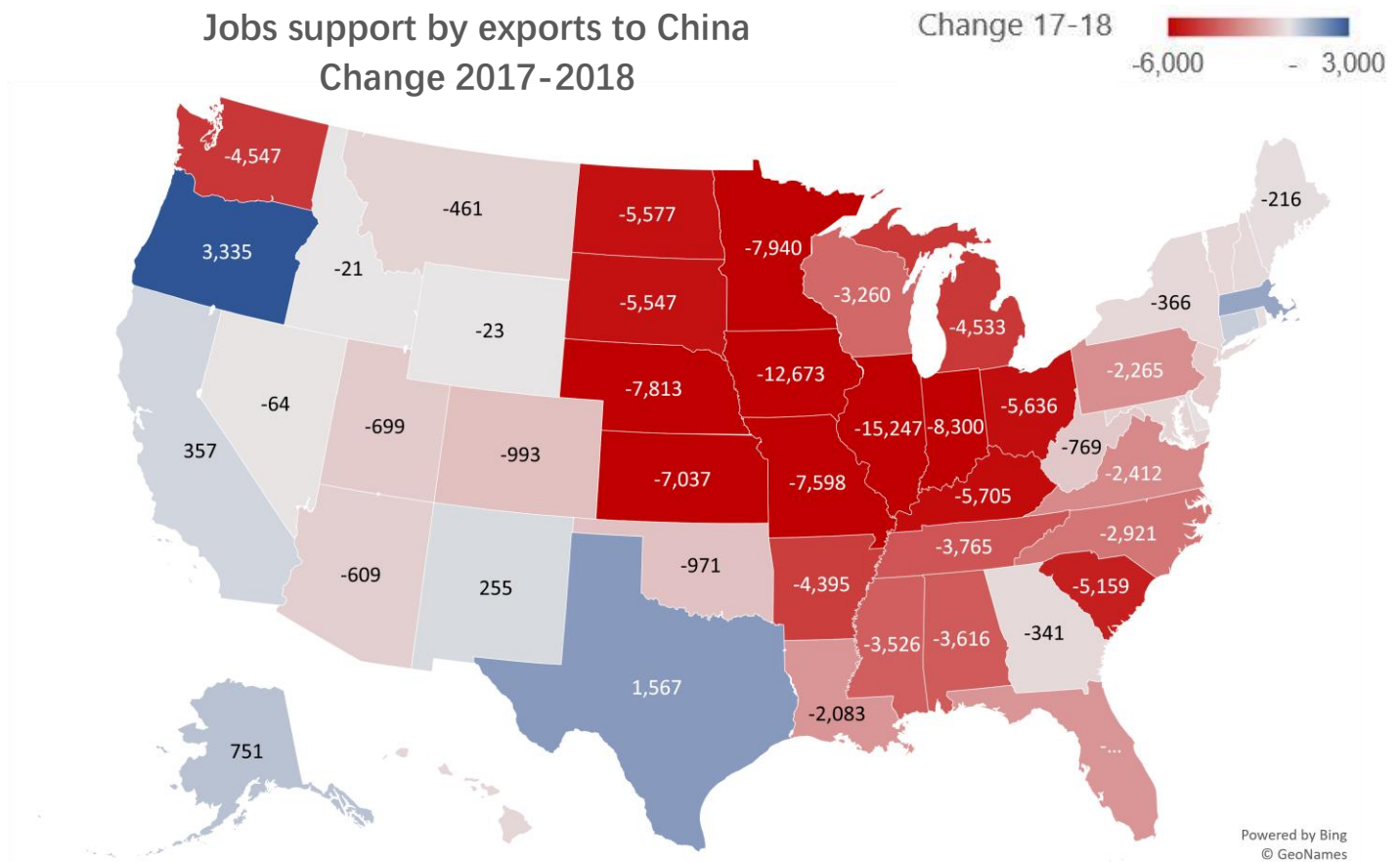
- All states—with the exception of Arkansas—experienced triple-digit services export growth to China since 2008, but generally slower increases in 2018 still affected the ten-year performance returns for many states. As of 2017, 12 states had export growth of more than 300 percent over the previous ten years. The following year, only three states met that mark.
- In 2018, China was the top market for services exports for eight states, down from 15 in 2017. Still, China remains a top-three market for 37 states, and a top-five market for all states except New Jersey.
- The number of states exporting more than \$1 billion in services to China in 2018 remains the same as it was in 2017, 15 states. While this may show stagnation, it is far higher than in 2008, in which only four states exported more than \$1 billion in services to China.

*Note: Full-year services export data are available only through year-end 2018.*

# Exports and US Jobs

US exports to China support the jobs and livelihood of hundreds of thousands of Americans across the country. Since exports are represented by dollar figures, they are often divorced from their concrete economic reality; jobs make up the lifeblood of American communities. In 2018, trade tensions with China played a role in the loss of more than 100,000 jobs that were supported by exports to China.

Some states were hit harder than others, but the general picture for 2018 was one of widespread job losses. Forty-three US states saw fewer jobs supported by exports to China in 2018 than in 2017, with 24 states losing more than a thousand jobs. Only seven states saw an increase in export-driven jobs, and only three states added more than one thousand jobs.

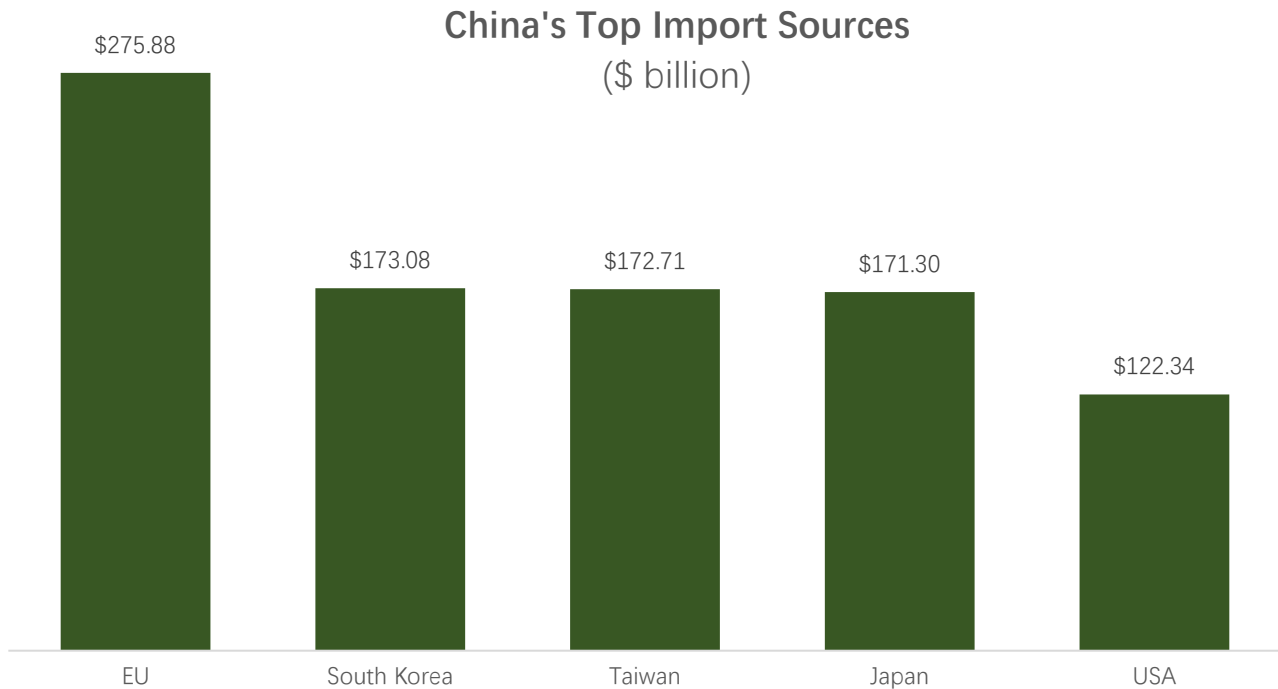


Tariffs can impact US jobs in a variety of ways. Some impact inputs and raw materials, making creating finished goods more expensive, while others directly affect the exported goods. For example, Illinois lost more than 15,000 jobs supported by US exports to China in 2018 after retaliatory tariffs on agriculture products [pushed](#) profit margins from sales below the cost of production. Tool companies in the states have seen their input prices [pushed](#) up by US tariffs on steel and aluminum, shrinking profit margins. Likewise, in Iowa, where more than 12,500 jobs have disappeared, tariffs have hit a range of industries from [agriculture industry](#) to [distillers](#) and [newspapers](#). Other agriculture-dominant states like North and South Dakota saw losses of 5,500 jobs each, lining-up with goods exports which declined in 2018.

While the majority of the news is negative, several states capitalized on the China market to add jobs to their economies in 2018. Oregon, for example, added more than 3,300 jobs driven by exports to China, primarily through strong exports of semiconductors and components. Texas netted an additional 1,500 jobs as well, through work in petroleum products, synthetic fibers, and chemicals. However, the state did suffer a significant decline in goods exports in 2019, which could depress the number of supported jobs in the next year of available data.

*Note: The latest job figures available are from 2018 because they combine the impact of both goods and services exports.*

# China's Top 5 Import Sources, 2019



- Like last year, the European Union (EU), South Korea, Taiwan, and Japan all continue to export more goods to China than the United States.
- All of the top goods import sources for China saw a decrease last year, except for the EU. The EU posted a little less than a 1 percent increase of the value of its goods imported by China, while Taiwan, Japan, and South Korea's goods imported by China fell by 3, 5, and 15 percent, respectively.
- The United States's decrease was the largest out of all top five sources, falling by 21 percent year on year. Tariffs enacted by the United States and China contributed to this fall in imports.

*Note: Data for this chart are based on PRC government statistics. The value of PRC imports from the United States is higher than US exports to China because of several data discrepancies between US and PRC trade statistics, reflecting methodological differences regarding shipping costs, as well as tariffs that are applied as goods pass through other customs territories on their way to China.*

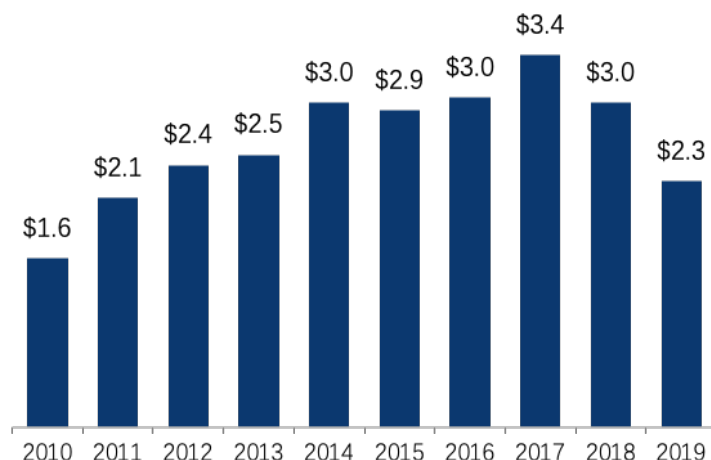


## *Appendix: State Reports*

Here, you can find data from your state. State reports are arranged alphabetically and include information about the top goods exports, top services exports, how they have grown, and what markets they go to.

# Alabama's Exports to China

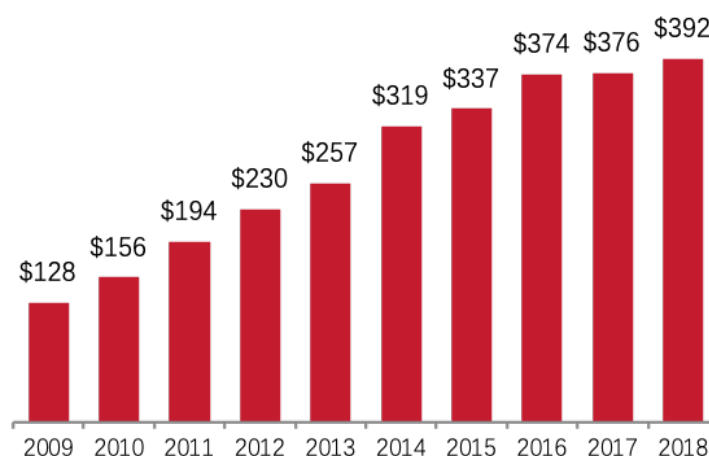
## Goods (\$ billion)



## Growth

Exports to China: 45%  
Exports to Rest of World: 36%

## Services (\$ million)



## Growth

Exports to China: 205%  
Exports to Rest of World: 46%

## Top Goods Export Markets, 2019

1. Canada	\$3.9 billion
2. Germany	\$3.1 billion
3. China	\$2.3 billion
4. Mexico	\$2.2 billion
5. Japan	\$807 million

## Top Services Export Markets, 2018

1. United Kingdom	\$397 million
2. China	\$392 million
3. Canada	\$340 million
4. Japan	\$231 million
5. Mexico	\$224 million

## Top Goods Exports to China, 2019

1. Motor Vehicles	\$1.2 billion
2. Resins & Synthetic Fibers	\$313 million
3. Basic Chemicals	\$268 million
4. Pulp & Paperboard Mill Products	\$167 million
5. Aerospace Products & Parts	\$55 million

## Top Services Exports to China, 2018

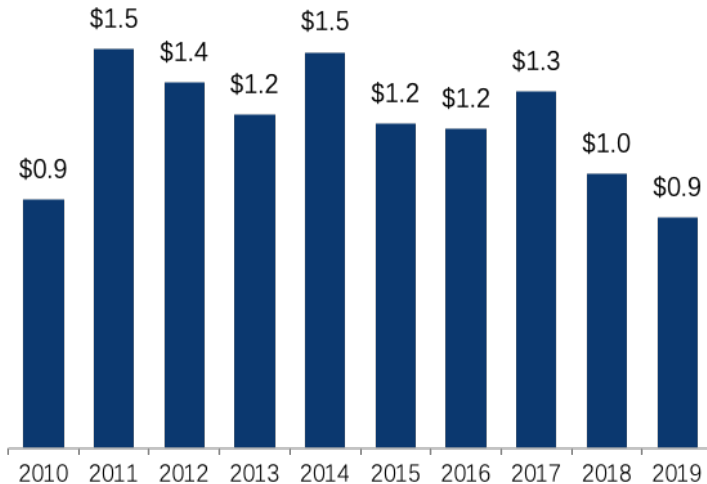
1. Travel	\$130 million
2. Education	\$105 million
3. Equip. Install., Maint., & Repair	\$41 million
4. Royalties from Industrial Processes	\$34 million
5. Trademarks	\$16 million

*Alabama's exports to China supported 15,500 American jobs in 2018.*

# Alaska's Exports to China

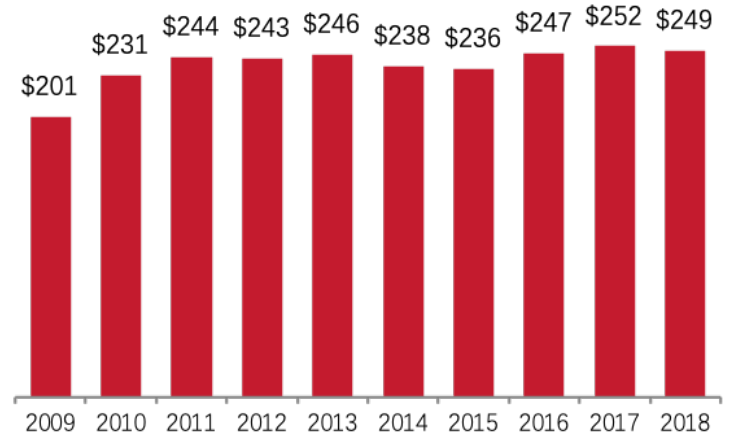
## Goods

(\$ billion)



## Services

(\$ million)



## Growth

Exports to China: -7%  
Exports to Rest of World: 27%

## Growth

Exports to China: 24%  
Exports to Rest of World: 39%

## Top Goods Export Markets, 2019

1. Korea	\$1.1 billion
2. China	\$854 million
3. Japan	\$679 million
4. Canada	\$580 million
5. Netherlands	\$350 million

## Top Services Export Markets, 2018

1. Japan	\$252 million
2. China	\$249 million
3. Korea	\$152 million
4. Hong Kong	\$148 million
5. Canada	\$134 million

## Top Goods Exports to China, 2019

1. Marine Products	\$635 million
2. Metal Ores	\$97 million
3. Oil & Gas	\$60 million
4. Timber & Logs	\$58 million
5. Motor Vehicles	\$1.3 million

## Top Services Exports to China, 2018

1. Air Freight & Port Services	\$141 million
2. Travel	\$54 million
3. Passenger Fares	\$24 million
4. Equip. Install., Maint., & Repair	\$5.7 million
5. Education	\$4.7 million

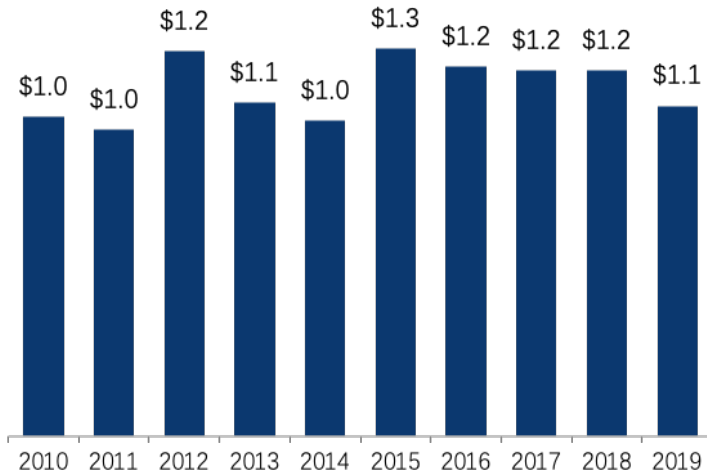
*Alaska's exports to China supported 7,440 American jobs in 2018.*



# Arizona's Exports to China

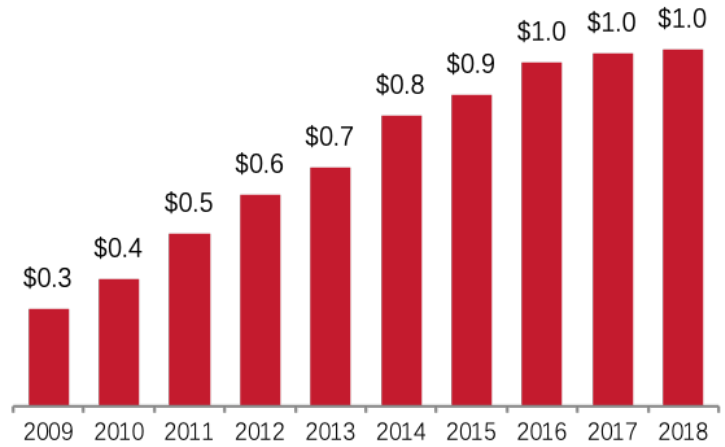
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: 3%  
Exports to Rest of World: 60%

## Growth

Exports to China: 269%  
Exports to Rest of World: 64%

## Top Goods Export Markets, 2019

1. Mexico	\$8.1 billion
2. Canada	\$2.1 billion
3. China	\$1.1 billion
4. India	\$810 million
5. United Kingdom	\$780 million

## Top Services Export Markets, 2018

1. United Kingdom	\$1.1 billion
2. Canada	\$1.1 billion
3. China	\$1.0 billion
4. Japan	\$759 million
5. Mexico	\$692 million

## Top Goods Exports to China, 2019

1. Semiconductors & Components	\$385 million
2. Aerospace Products & Parts	\$138 million
3. Navigational & Meas. Instruments	\$71 million
4. Misc. Fabricated Metal Products	\$47 million
5. Motor Vehicles	\$39 million

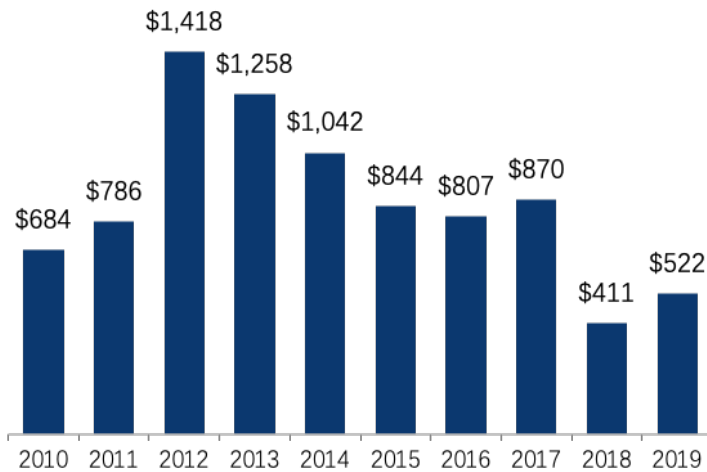
## Top Services Exports to China, 2018

1. Travel	\$410 million
2. Education	\$243 million
3. Royalties from Industrial Processes	\$89 million
4. Passenger Fares	\$82 million
5. Equip. Install., Maint., & Repair	\$36 million

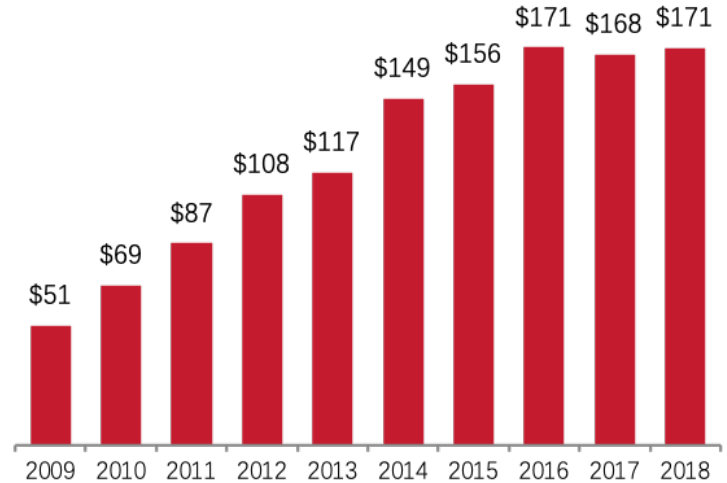
*Arizona's exports to China supported 14,700 American jobs in 2018.*

# Arkansas' Exports to China

## Goods (\$ million)



## Services (\$ million)



## Growth

Exports to China: -24%  
Exports to Rest of World: 22%

## Growth

Exports to China: 232%  
Exports to Rest of World: 39%

## Top Goods Export Markets, 2019

1. Canada	\$1.5 billion
2. Mexico	\$848 million
3. France	\$711 million
4. China	\$522 million
5. Japan	\$413 million

## Top Services Export Markets, 2018

1. China	\$171 million
2. Canada	\$157 million
3. United Kingdom	\$149 million
4. Mexico	\$102 million
5. Japan	\$96 million

## Top Goods Exports to China, 2019

1. Oilseeds & Grains	\$332 million
2. Basic Chemicals	\$40 million
3. Pulp & Paperboard Mill Products	\$35 million
4. Resins & Synthetic Fibers	\$31 million
5. Plastics Products	\$10 million

## Top Services Exports to China, 2018

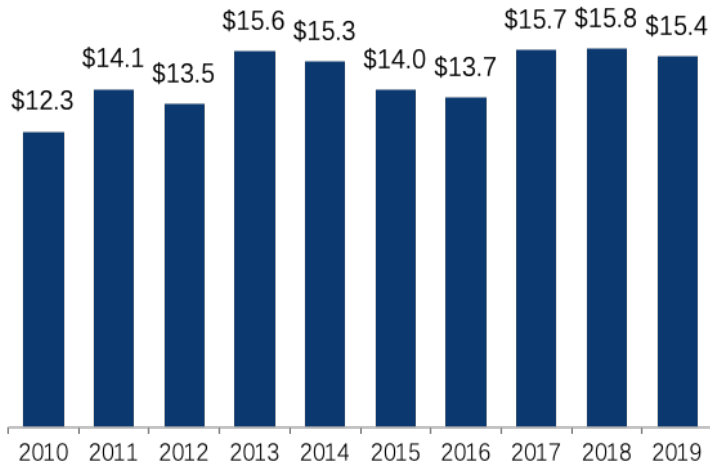
1. Travel	\$70 million
2. Education	\$52 million
3. Equip. Install., Maint., & Repair	\$19 million
4. Trademarks	\$9.7 million
5. Royalties from Industrial Processes	\$5.4 million

*Arkansas' exports to China supported 3,950 American jobs in 2018.*

# California's Exports to China

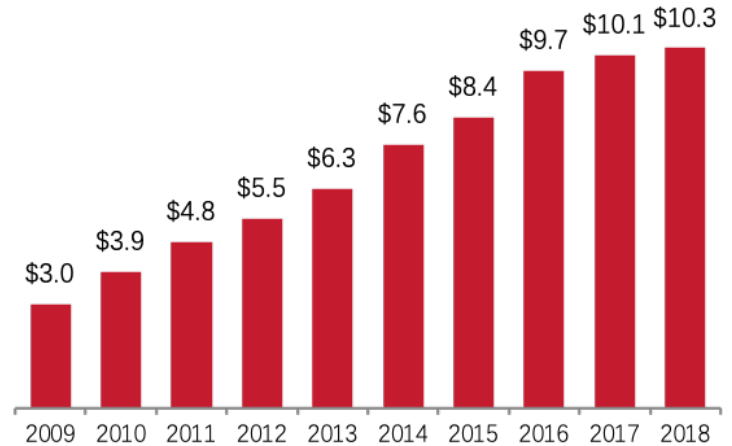
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: 25%  
Exports to Rest of World: 19%

## Growth

Exports to China: 247%  
Exports to Rest of World: 74%

## Top Goods Export Markets, 2019

1. Mexico	\$27.7 billion
2. Canada	\$16.5 billion
3. China	\$15.4 billion
4. Japan	\$11.6 billion
5. Korea	\$9.1 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$13.9 billion
2. Ireland	\$12.0 billion
3. Canada	\$11.2 billion
4. China	\$10.3 billion
5. Japan	\$8.8 billion

## Top Goods Exports to China, 2019

1. Motor Vehicles	\$2.2 billion
2. Industrial Machinery	\$1.7 billion
3. Navigational & Meas. Instruments	\$1.4 billion
4. Semiconductors & Components	\$889 million
5. Scrap Products	\$835 million

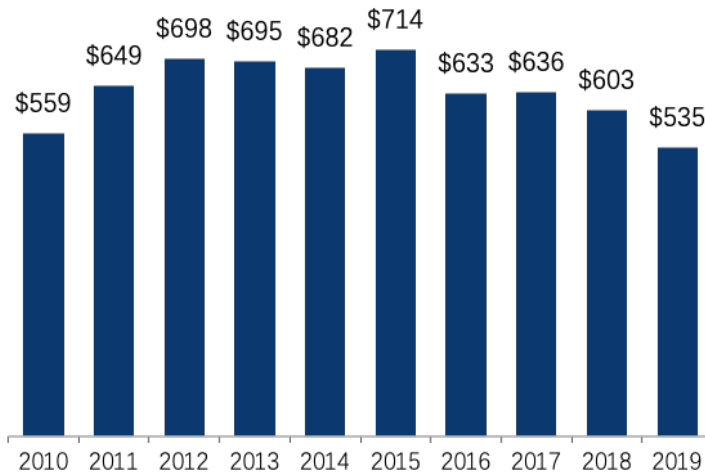
## Top Services Exports to China, 2018

1. Travel	\$2.8 billion
2. Education	\$2.3 billion
3. Royalties from Industrial Processes	\$1.1 billion
4. Ocean Freight & Port Services	\$619 million
5. Film & Television Distribution	\$585 million

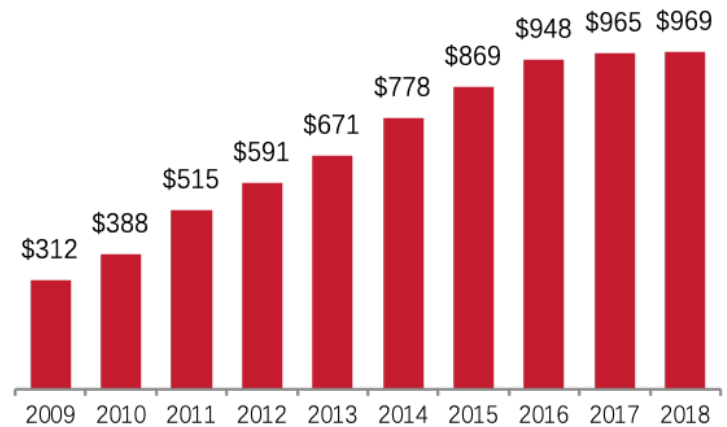
*California's exports to China supported 153,200 American jobs in 2018.*

# Colorado's Exports to China

## Goods (\$ million)



## Services (\$ million)



## Growth

Exports to China: -4%  
Exports to Rest of World: 20%

## Growth

Exports to China: 211%  
Exports to Rest of World: 54%

## Top Goods Export Markets, 2019

1. Canada	\$1.4 billion
2. Mexico	\$1.1 billion
3. Korea	\$553 million
4. China	\$535 million
5. Malaysia	\$473 million

## Top Services Export Markets, 2018

1. Canada	\$1.3 billion
2. United Kingdom	\$1.3 billion
3. Ireland	\$1.0 billion
4. China	\$969 million
5. Japan	\$860 million

## Top Goods Exports to China, 2019

1. Navigational & Meas. Instruments	\$114 million
2. Meat Products	\$70 million
3. Misc. Chemical Preparations	\$64 million
4. Misc. General Purpose Machinery	\$35 million
5. Computer Equipment	\$26 million

## Top Services Exports to China, 2018

1. Travel	\$397 million
2. Education	\$157 million
3. Passenger Fares	\$90 million
4. Mgmt. & Advisory Services	\$47 million
5. Computer Software	\$46 million

*Colorado's exports to China supported 11,200 American jobs in 2018.*

# Connecticut's Exports to China

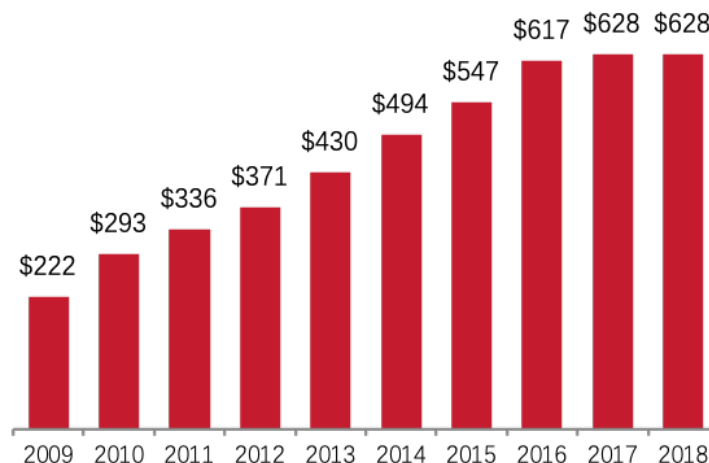
## Goods (\$ billion)



## Growth

Exports to China: 64%  
Exports to Rest of World: 3%

## Services (\$ million)



## Growth

Exports to China: 183%  
Exports to Rest of World: 30%

## Top Goods Export Markets, 2019

1. Germany	\$2.4 billion
2. France	\$1.8 billion
3. Canada	\$1.8 billion
4. United Kingdom	\$1.4 billion
5. China	\$1.2 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$1.2 billion
2. U.K. Caribbean	\$1.1 billion
3. Canada	\$814 million
4. Ireland	\$648 million
5. China	\$628 million

## Top Goods Exports to China, 2019

1. Aerospace Products & Parts	\$668 million
2. Navigational & Meas. Instruments	\$93 million
3. Misc. Fabricated Metal Products	\$42 million
4. Misc. General Purpose Machinery	\$37 million
5. Basic Chemicals	\$35 million

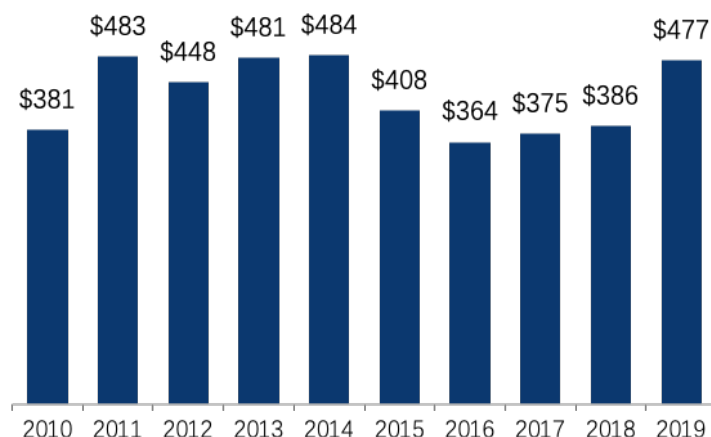
## Top Services Exports to China, 2018

1. Education	\$196 million
2. Mgmt. & Advisory Services	\$129 million
3. Travel	\$122 million
4. Royalties from Industrial Processes	\$38 million
5. Trademarks	\$22 million

*Connecticut's exports to China supported 9,440 American jobs in 2018.*

# Delaware's Exports to China

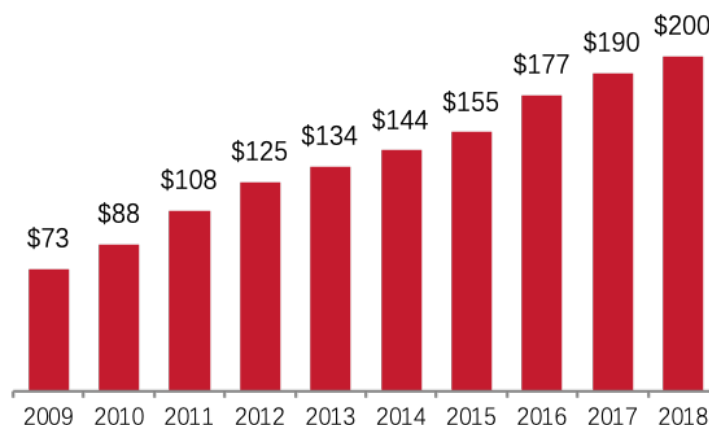
## Goods (\$ million)



## Growth

Exports to China: 25%  
Exports to Rest of World: -16%

## Services (\$ million)



## Growth

Exports to China: 176%  
Exports to Rest of World: 72%

## Top Goods Export Markets, 2019

1. Canada	\$573 million
2. United Kingdom	\$513 million
3. China	\$477 million
4. Korea	\$233 million
5. Germany	\$224 million

## Top Services Export Markets, 2018

1. U.K. Caribbean	\$619 million
2. United Kingdom	\$481 million
3. Canada	\$263 million
4. China	\$200 million
5. Japan	\$179 million

## Top Goods Exports to China, 2019

1. Navigational & Meas. Instruments	\$135 million
2. Pharmaceuticals & Medicines	\$109 million
3. Misc. General Purpose Machinery	\$70 million
4. Resins & Synthetic Fibers	\$29 million
5. Plastics Products	\$27 million

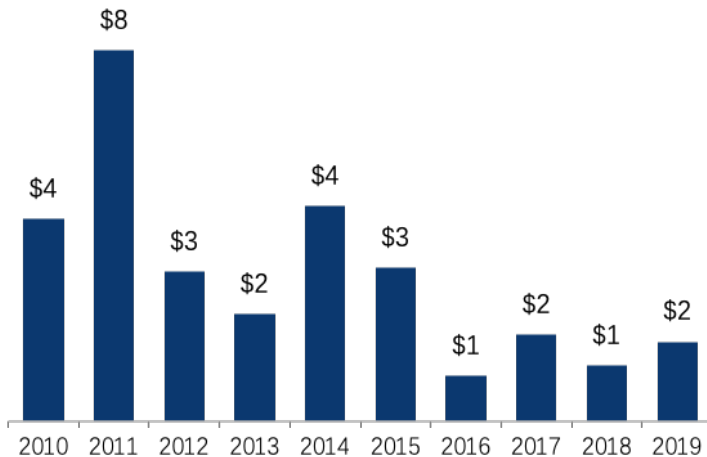
## Top Services Exports to China, 2018

1. Education	\$60 million
2. Credit-Related Services	\$58 million
3. Travel	\$17 million
4. Mgmt. & Advisory Services	\$12 million
5. Misc. Financial Services	\$12 million

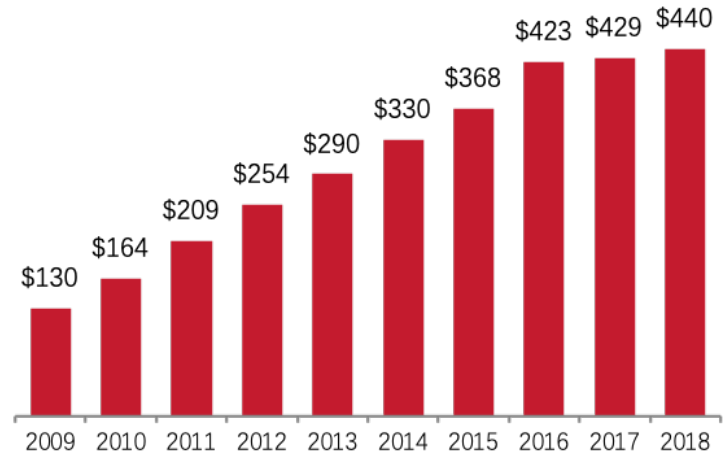
*Delaware's exports to China supported 3,140 American jobs in 2018.*

# District of Columbia's Exports to China

## Goods (\$ million)



## Services (\$ million)



## Growth

Exports to China: -61%  
Exports to Rest of World: 141%

## Growth

Exports to China: 239%  
Exports to Rest of World: 75%

## Top Goods Export Markets, 2019

1. Qatar	\$1.9 billion
2. United Arab Emirates	\$352 million
3. Kuwait	\$272 million
4. United Kingdom	\$229 million
25. China	\$1.7 million

## Top Services Export Markets, 2018

1. United Kingdom	\$630 million
2. Canada	\$582 million
3. Ireland	\$482 million
4. China	\$440 million
5. Germany	\$320 million

## Top Goods Exports to China, 2019

1. Computer Equipment	\$933,000
2. Aerospace Products & Parts	\$255,000
3. Navigational & Meas. Instruments	\$239,000
4. Misc. Fabricated Metal Products	\$94,000
5. Misc. Manufactured Commodities	\$76,000

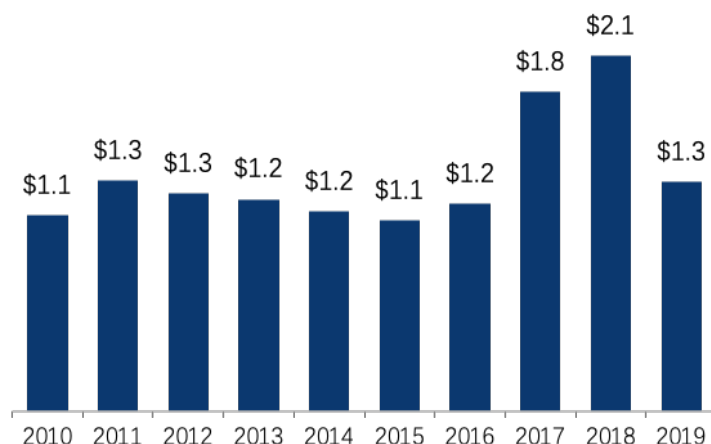
## Top Services Exports to China, 2018

1. Education	\$196 million
2. Travel	\$133 million
3. Legal Services	\$24 million
4. Mgmt. & Consulting Services	\$19 million
5. Mgmt. & Advisory Services	\$18 million

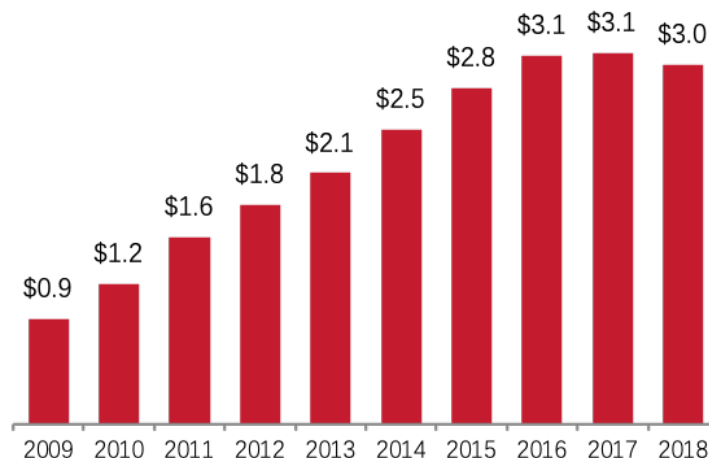
*District of Columbia's exports to China supported 3,970 American jobs in 2018.*

# Florida's Exports to China

## Goods (\$ billion)



## Services (\$ billion)



## Growth

Exports to China: 17%  
Exports to Rest of World: -2%

## Growth

Exports to China: 243%  
Exports to Rest of World: 57%

## Top Goods Export Markets, 2019

1. Brazil	\$4.5 billion
2. Canada	\$4.2 billion
3. Mexico	\$3.3 billion
4. Colombia	\$2.2 billion
11. China	\$1.3 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$3.5 billion
2. Canada	\$3.4 billion
3. China	\$3.0 billion
4. Brazil	\$2.6 billion
5. Japan	\$2.5 billion

## Top Goods Exports to China, 2019

1. Aerospace Products & Parts	\$214 million
2. Navigational & Meas. Instruments	\$99 million
3. Scrap Products	\$90 million
4. Pulp & Paperboard Mill Products	\$75 million
5. Misc. Fabricated Metal Products	\$74 million

## Top Services Exports to China, 2018

1. Travel	\$1.5 billion
2. Education	\$529 million
3. Passenger Fares	\$245 million
4. Equip. Install., Maint., & Repair	\$148 million
5. Trademarks	\$79 million

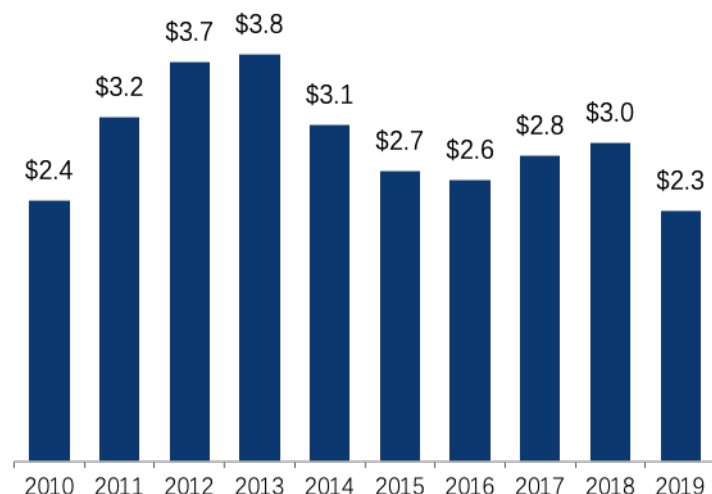
*Florida's exports to China supported 34,200 American jobs in 2018.*



# Georgia's Exports to China

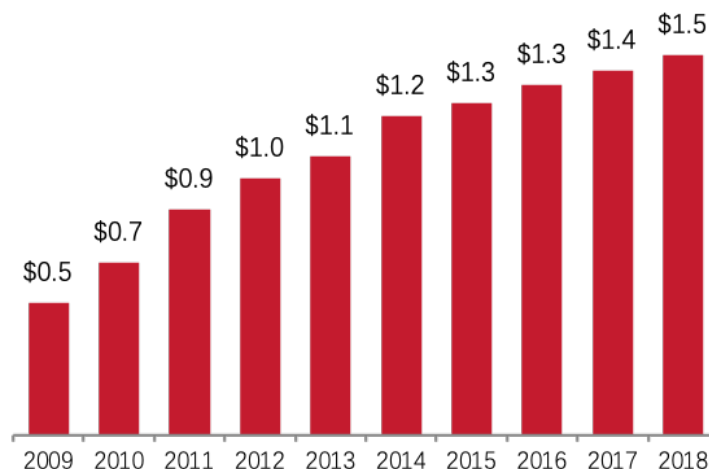
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: -4%  
Exports to Rest of World: 42%

## Growth

Exports to China: 188%  
Exports to Rest of World: 61%

## Top Goods Export Markets, 2019

1. Canada	\$5.9 billion
2. Mexico	\$3.5 billion
3. Germany	\$2.7 billion
4. China	\$2.3 billion
5. Singapore	\$2.0 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$2.4 billion
2. Canada	\$1.9 billion
3. Japan	\$1.5 billion
4. China	\$1.5 billion
5. Germany	\$1.3 billion

## Top Goods Exports to China, 2019

1. Pulp & Paperboard Mill Products	\$680 million
2. Aerospace Products & Parts	\$266 million
3. Medical Equipment & Supplies	\$219 million
4. Resins & Synthetic Fibers	\$90 million
5. Nonmetallic Minerals	\$80 million

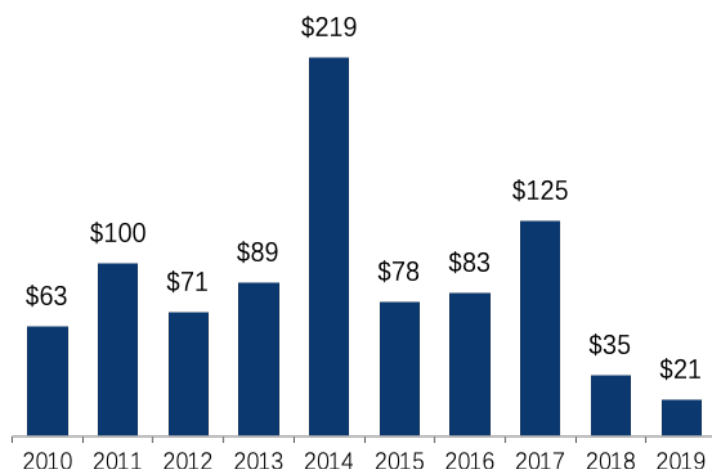
## Top Services Exports to China, 2018

1. Travel	\$337 million
2. Education	\$284 million
3. Passenger Fares	\$229 million
4. Ocean Freight & Port Services	\$85 million
5. Computer Software	\$58 million

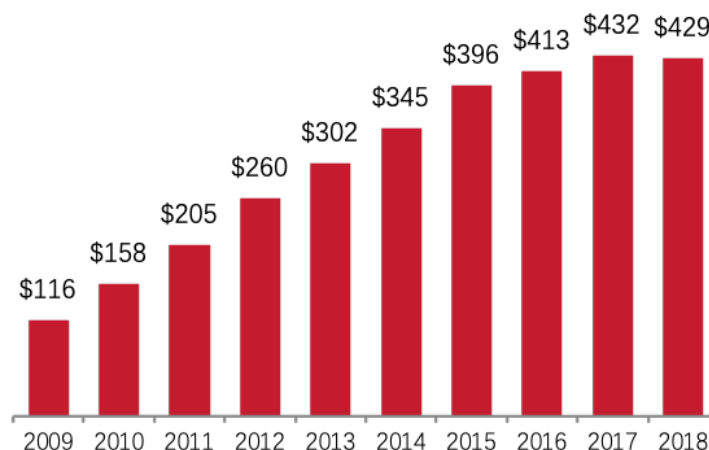
*Georgia's exports to China supported 25,900 American jobs in 2018.*

# Hawaii's Exports to China

## Goods (\$ million)



## Services (\$ million)



## Growth

Exports to China: -67%  
Exports to Rest of World: -32%

## Growth

Exports to China: 271%  
Exports to Rest of World: 56%

## Top Goods Export Markets, 2019

1. Japan	\$90 million
2. Korea	\$76 million
3. Singapore	\$44 million
4. Vietnam	\$33 million
5. China	\$21 million

## Top Services Export Markets, 2018

1. China	\$429 million
2. Canada	\$406 million
3. Japan	\$355 million
4. Mexico	\$337 million
5. United Kingdom	\$298 million

## Top Goods Exports to China, 2019

1. Fruits & Tree Nuts	\$13 million
2. Scrap Products	\$4.5 million
3. Navigational & Meas. Instruments	\$1.7 million
4. Marine Products	\$555,000
5. Pulp & Paperboard Mill Products	\$392,000

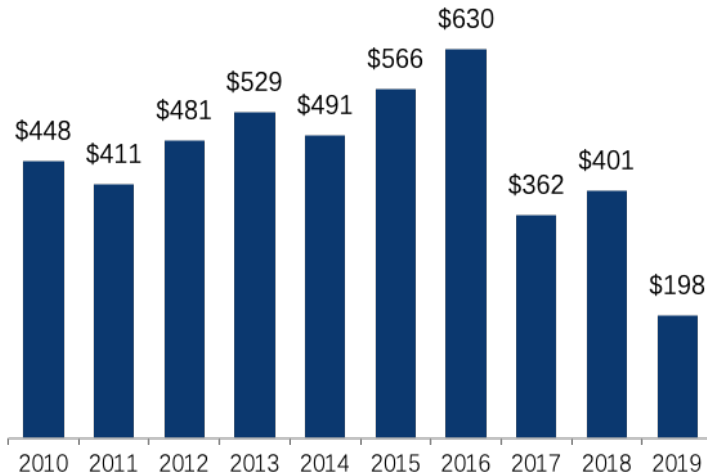
## Top Services Exports to China, 2018

1. Travel	\$239 million
2. Passenger Fares	\$64 million
3. Misc. Freight & Port Services	\$55 million
4. Education	\$40 million
5. Trademarks	\$6.5 million

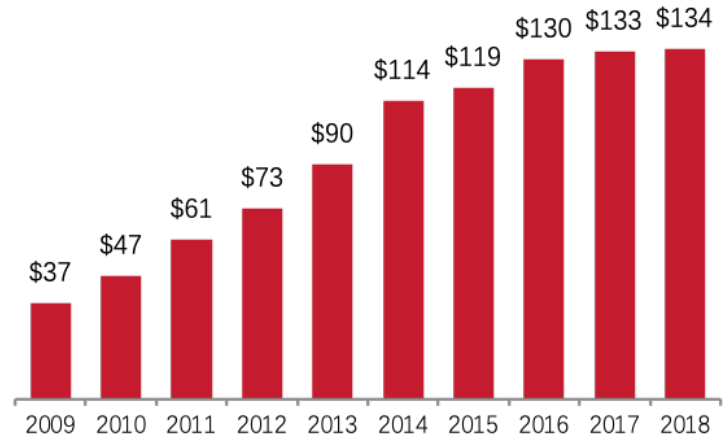
*Hawaii's exports to China supported 3,540 American jobs in 2018.*

# Idaho's Exports to China

## Goods (\$ million)



## Services (\$ million)



## Growth

Exports to China: -56%  
Exports to Rest of World: -33%

## Growth

Exports to China: 264%  
Exports to Rest of World: 57%

## Top Goods Export Markets, 2019

1. Canada	\$937 million
2. Taiwan	\$433 million
3. Mexico	\$272 million
4. Japan	\$219 million
6. China	\$198 million

## Top Services Export Markets, 2018

1. Canada	\$154 million
2. China	\$134 million
3. Switzerland	\$125 million
4. United Kingdom	\$118 million
5. Ireland	\$115 million

## Top Goods Exports to China, 2019

1. Semiconductors & Components	\$47 million
2. Dairy Products	\$32 million
3. Navigational & Meas. Instruments	\$30 million
4. Pharmaceuticals & Medicines	\$11 million
5. Vegetables & Melons	\$11 million

## Top Services Exports to China, 2018

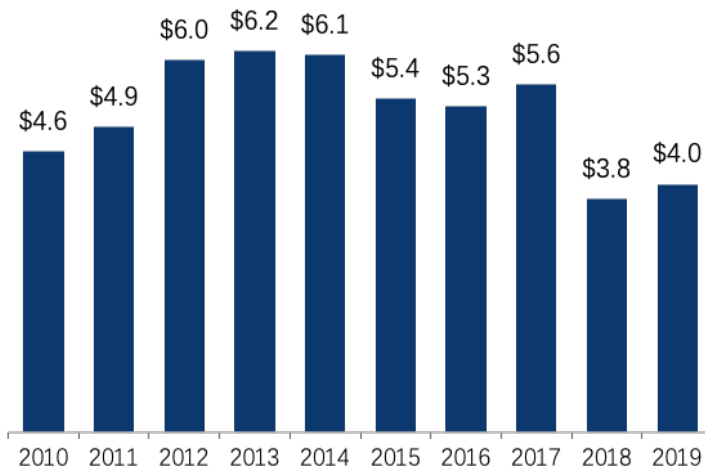
1. Travel	\$56 million
2. Education	\$28 million
3. Royalties from Industrial Processes	\$21 million
4. Equip. Install., Maint., & Repair	\$10 million
5. Trademarks	\$5.5 million

*Idaho's exports to China supported 3,090 American jobs in 2018.*

# Illinois' Exports to China

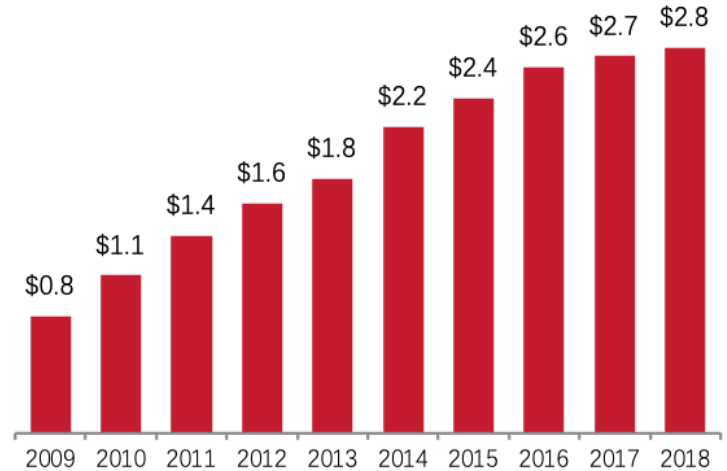
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: -12%  
Exports to Rest of World: 20%

## Growth

Exports to China: 229%  
Exports to Rest of World: 58%

## Top Goods Export Markets, 2019

1. Canada	\$15.5 billion
2. Mexico	\$9.4 billion
3. China	\$4.0 billion
4. Australia	\$3.5 billion
5. Germany	\$3.3 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$3.6 billion
2. Canada	\$3.0 billion
3. China	\$2.8 billion
4. Japan	\$2.2 billion
5. U.K. Caribbean	\$2.0 billion

## Top Goods Exports to China, 2019

1. Oilseeds & Grains	\$1.2 billion
2. Pharmaceuticals & Medicines	\$330 million
3. Navigational & Meas. Instruments	\$266 million
4. Motor Vehicle Parts	\$161 million
5. Misc. General Purpose Machinery	\$136 million

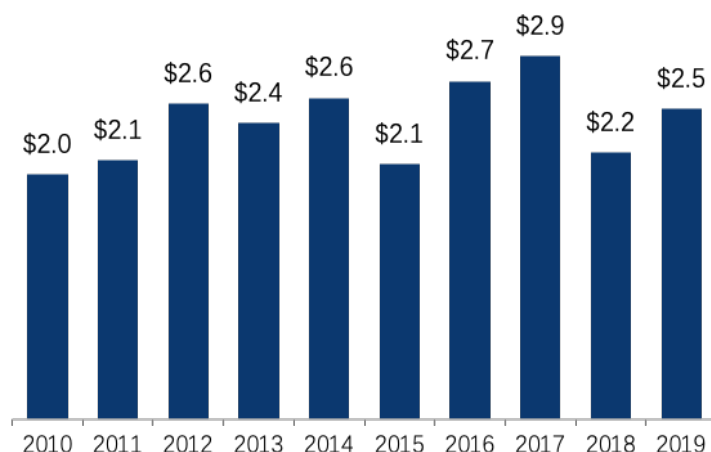
## Top Services Exports to China, 2018

1. Education	\$649 million
2. Travel	\$607 million
3. Air Freight & Port Services	\$418 million
4. Passenger Fares	\$195 million
5. Royalties from Industrial Processes	\$173 million

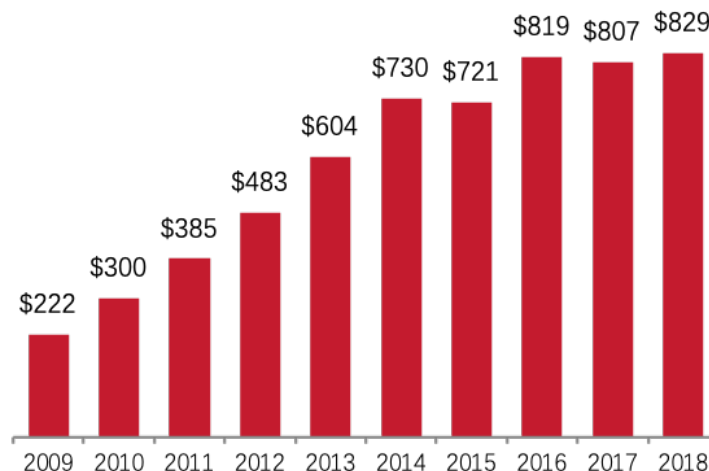
*Illinois' exports to China supported 42,300 American jobs in 2018.*

# Indiana's Exports to China

## Goods (\$ billion)



## Services (\$ million)



## Growth

Exports to China: 27%  
Exports to Rest of World: 34%

## Growth

Exports to China: 273%  
Exports to Rest of World: 37%

## Top Goods Export Markets, 2019

1. Canada	\$13.2 billion
2. Mexico	\$5.8 billion
3. China	\$2.5 billion
4. Japan	\$2.3 billion
5. Netherlands	\$1.5 billion

## Top Services Export Markets, 2018

1. Switzerland	\$928 million
2. China	\$829 million
3. Ireland	\$803 million
4. United Kingdom	\$537 million
5. Canada	\$522 million

## Top Goods Exports to China, 2019

1. Oilseeds & Grains	\$610 million
2. Pharmaceuticals & Medicines	\$527 million
3. Medical Equipment & Supplies	\$227 million
4. Motor Vehicle Parts	\$180 million
5. Resins & Synthetic Fibers	\$122 million

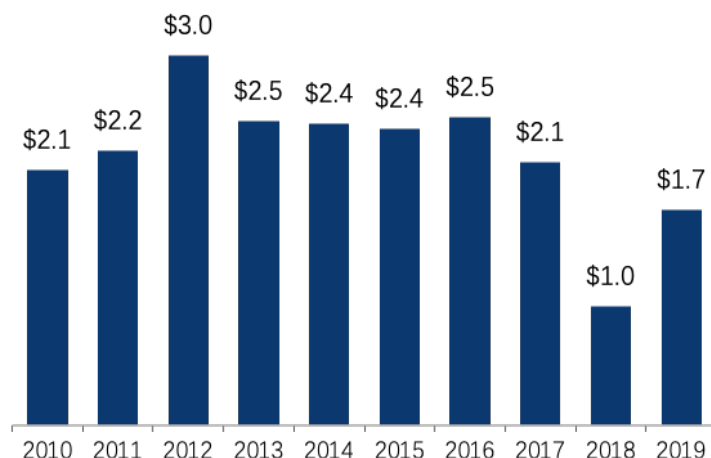
## Top Services Exports to China, 2018

1. Education	\$329 million
2. Royalties from Industrial Processes	\$196 million
3. Travel	\$177 million
4. Equip. Install., Maint., & Repair	\$48 million
5. Trademarks	\$30 million

*Indiana's exports to China supported 18,200 American jobs in 2018.*

# Iowa's Exports to China

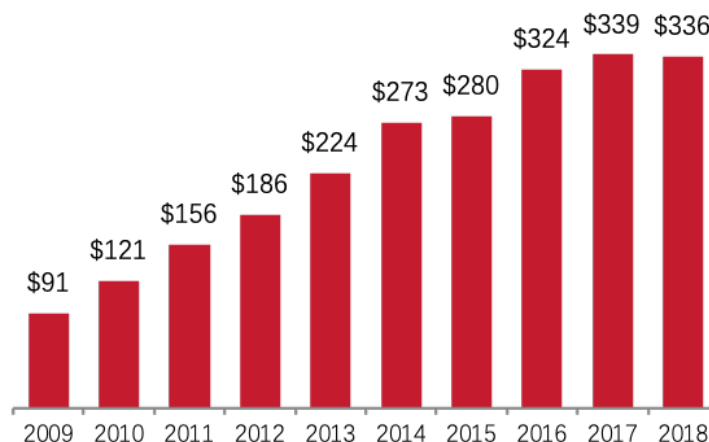
## Goods (\$ billion)



## Growth

Exports to China: -16%  
Exports to Rest of World: 11%

## Services (\$ million)



## Growth

Exports to China: 271%  
Exports to Rest of World: 62%

## Top Goods Export Markets, 2019

1. Canada	\$3.8 billion
2. Mexico	\$2.0 billion
3. China	\$1.7 billion
4. Japan	\$1.3 billion
5. Brazil	\$538 million

## Top Services Export Markets, 2018

1. United Kingdom	\$376 million
2. China	\$336 million
3. Canada	\$276 million
4. Japan	\$268 million
5. Switzerland	\$248 million

## Top Goods Exports to China, 2019

1. Oilseeds & Grains	\$1.0 billion
2. Meat Products	\$193 million
3. Ag. & Construction Machinery	\$180 million
4. Pharmaceuticals & Medicines	\$30 million
5. Navigational & Meas. Instruments	\$25 million

## Top Services Exports to China, 2018

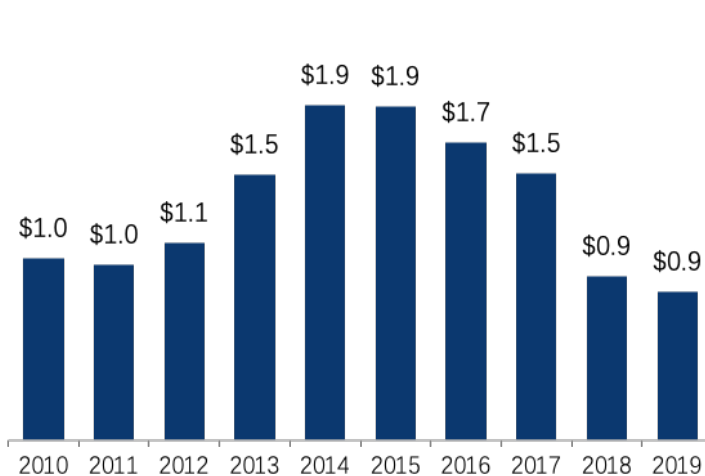
1. Education	\$137 million
2. Royalties from Industrial Processes	\$58 million
3. Travel	\$53 million
4. Equip. Install., Maint., & Repair	\$31 million
5. Insurance Services	\$15 million

*Iowa's exports to China supported 9,130 American jobs in 2018.*

# Kansas' Exports to China

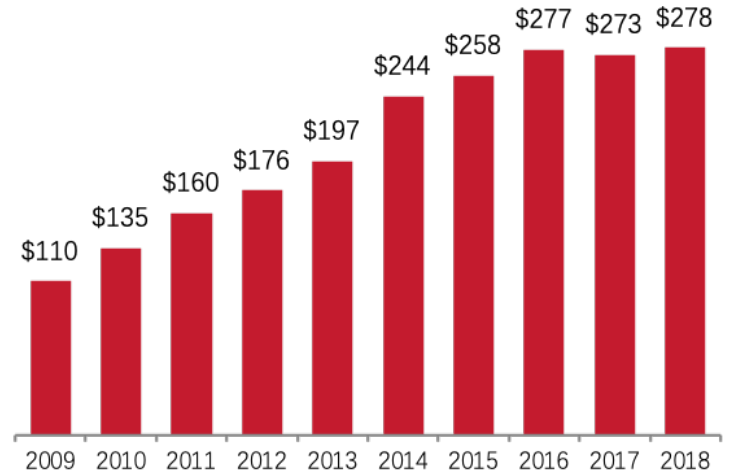
## Goods

(\$ billion)



## Services

(\$ million)



## Growth

Exports to China: -18%  
Exports to Rest of World: 7%

## Growth

Exports to China: 152%  
Exports to Rest of World: 32%

## Top Goods Export Markets, 2019

1. Mexico	\$2.3 billion
2. Canada	\$1.9 billion
3. Japan	\$1.1 billion
4. China	\$855 million
5. Germany	\$498 million

## Top Services Export Markets, 2018

1. United Kingdom	\$322 million
2. Canada	\$279 million
3. China	\$278 million
4. Ireland	\$274 million
5. Switzerland	\$245 million

## Top Goods Exports to China, 2019

1. Oilseeds & Grains	\$446 million
2. Aerospace Products & Parts	\$117 million
3. Meat Products	\$88 million
4. Navigational & Meas. Instruments	\$28 million
5. Sawmill & Wood Products	\$20 million

## Top Services Exports to China, 2018

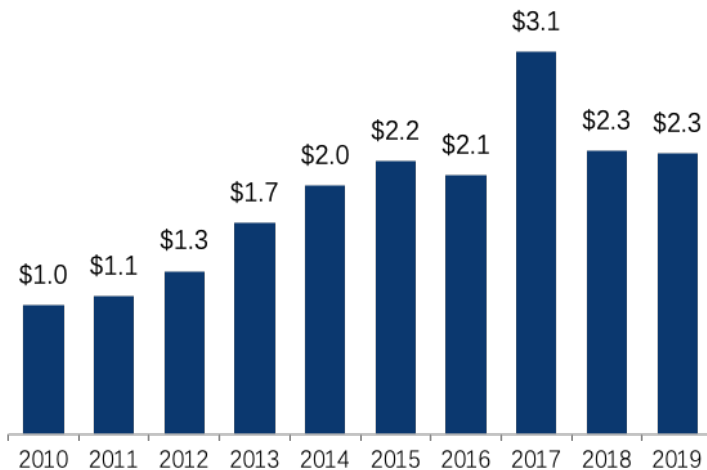
1. Education	\$90 million
2. Travel	\$81 million
3. Equip. Install., Maint., & Repair	\$20 million
4. Royalties from Industrial Processes	\$18 million
5. Operational Leasing	\$16 million

*Kansas' exports to China supported 9,150 American jobs in 2018.*

# Kentucky's Exports to China

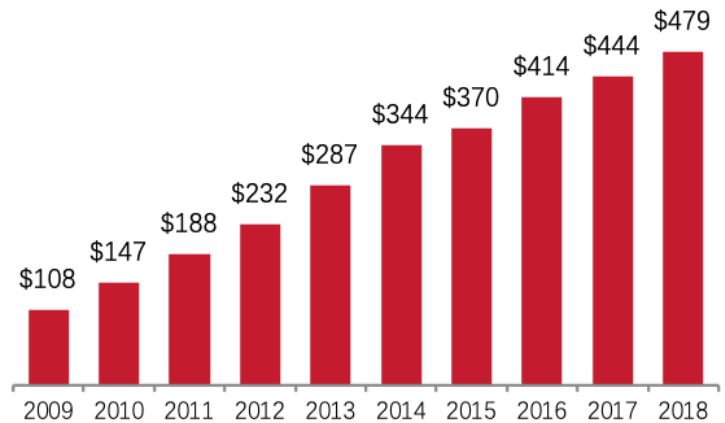
## Goods

(\$ billion)



## Services

(\$ million)



## Growth

Exports to China: 118%  
Exports to Rest of World: 67%

## Growth

Exports to China: 345%  
Exports to Rest of World: 45%

## Top Goods Export Markets, 2019

1. Canada	\$7.8 billion
2. United Kingdom	\$3.5 billion
3. France	\$3.5 billion
4. Brazil	\$2.6 billion
5. China	\$2.3 billion

## Top Services Export Markets, 2018

1. China	\$479 million
2. United Kingdom	\$395 million
3. Canada	\$368 million
4. Mexico	\$309 million
5. Japan	\$278 million

## Top Goods Exports to China, 2019

1. Aerospace Products & Parts	\$1.3 billion
2. Oilseeds & Grains	\$180 million
3. Pharmaceuticals & Medicines	\$150 million
4. Resins & Synthetic Fibers	\$86 million
5. Basic Chemicals	\$63 million

## Top Services Exports to China, 2018

1. Travel	\$204 million
2. Education	\$148 million
3. Equip. Install., Maint., & Repair	\$34 million
4. Royalties from Industrial Processes	\$26 million
5. Air Freight & Port Services	\$18 million

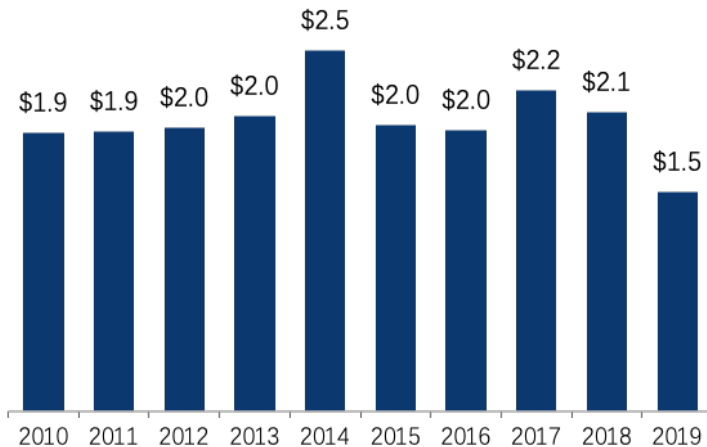
*Kentucky's exports to China supported 13,900 American jobs in 2018.*



# Louisiana's Exports to China

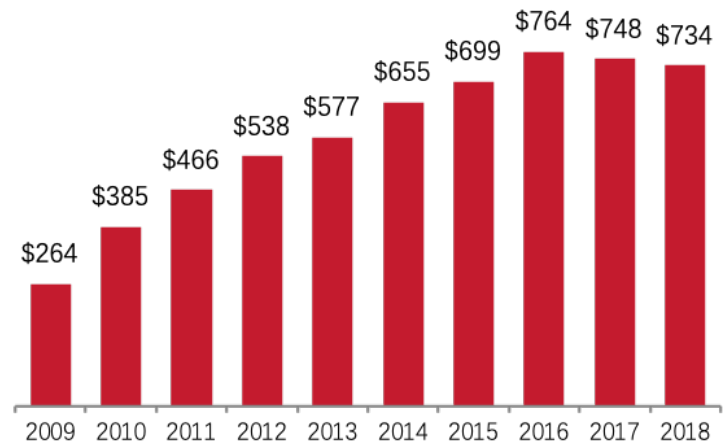
## Goods

(\$ billion)



## Services

(\$ million)



## Growth

Exports to China: -21%  
Exports to Rest of World: 97%

## Growth

Exports to China: 179%  
Exports to Rest of World: 42%

## Top Goods Export Markets, 2019

1. Mexico	\$7.2 billion
2. Brazil	\$3.8 billion
3. Korea	\$3.3 billion
4. Canada	\$2.9 billion
8. China	\$1.5 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$1.0 billion
2. Canada	\$803 million
3. China	\$734 million
4. Mexico	\$698 million
5. Germany	\$521 million

## Top Goods Exports to China, 2019

1. Oil & Gas	\$619 million
2. Resins & Synthetic Fibers	\$279 million
3. Basic Chemicals	\$214 million
4. Oilseeds & Grains	\$128 million
5. Petroleum & Coal Products	\$103 million

## Top Services Exports to China, 2018

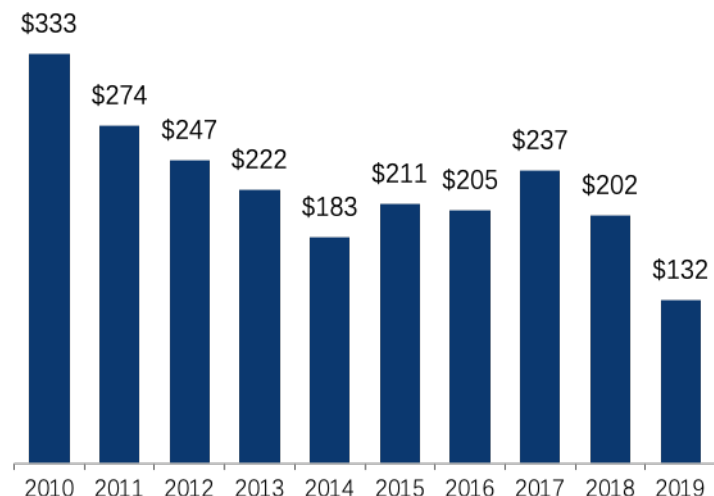
1. Travel	\$312 million
2. Royalties from Industrial Processes	\$108 million
3. Education	\$88 million
4. Air Freight & Port Services	\$55 million
5. Equip. Install., Maint., & Repair	\$47 million

*Louisiana's exports to China supported 12,000 American jobs in 2018.*

# Maine's Exports to China

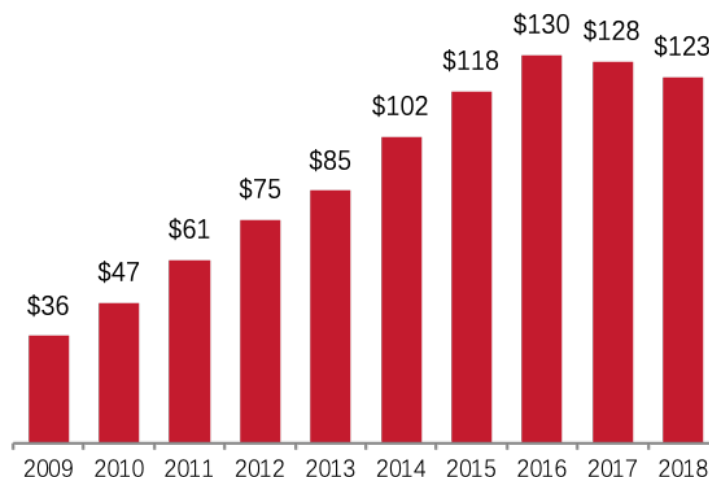
## Goods

(\$ million)



## Services

(\$ million)



## Growth

Exports to China: -60%  
Exports to Rest of World: -17%

## Growth

Exports to China: 241%  
Exports to Rest of World: 45%

## Top Goods Export Markets, 2019

1. Canada	\$1.2 billion
2. China	\$132 million
3. Malaysia	\$112 million
4. Italy	\$85 million
5. Japan	\$67 million

## Top Services Export Markets, 2018

1. Canada	\$195 million
2. United Kingdom	\$144 million
3. China	\$123 million
4. Mexico	\$95 million
5. Japan	\$88 million

## Top Goods Exports to China, 2019

1. Pulp & Paperboard Mill Products	\$46 million
2. Marine Products	\$28 million
3. Industrial Machinery	\$9.5 million
4. Misc. Foods	\$8.3 million
5. Pharmaceuticals & Medicines	\$8.2 million

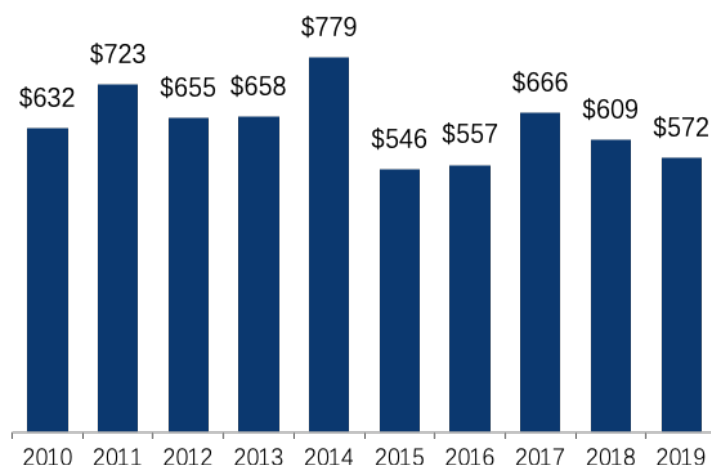
## Top Services Exports to China, 2018

1. Travel	\$75 million
2. Education	\$17 million
3. Equip. Install., Maint., & Repair	\$10 million
4. Trademarks	\$4.8 million
5. Royalties from Industrial Processes	\$2.8 million

*Maine's exports to China supported 2,160 American jobs in 2018.*

# Maryland's Exports to China

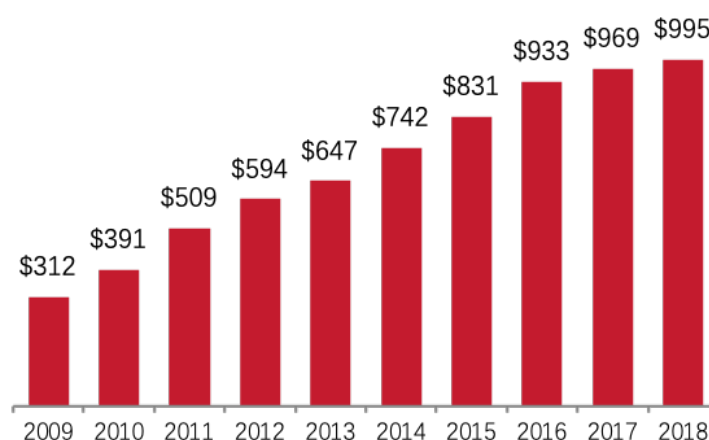
## Goods (\$ million)



## Growth

Exports to China: -9%  
Exports to Rest of World: 30%

## Services (\$ million)



## Growth

Exports to China: 219%  
Exports to Rest of World: 61%

## Top Goods Export Markets, 2019

1. France	\$1.9 billion
2. Canada	\$1.6 billion
3. Japan	\$1.0 billion
4. Netherlands	\$634 million
5. China	\$572 million

## Top Services Export Markets, 2018

1. United Kingdom	\$1.3 billion
2. Canada	\$1.1 billion
3. China	\$995 million
4. Ireland	\$984 million
5. Switzerland	\$958 million

## Top Goods Exports to China, 2019

1. Pharmaceuticals & Medicines	\$82 million
2. Pulp & Paperboard Mill Products	\$67 million
3. Aerospace Products & Parts	\$49 million
4. Oilseeds & Grains	\$42 million
5. Scrap Products	\$39 million

## Top Services Exports to China, 2018

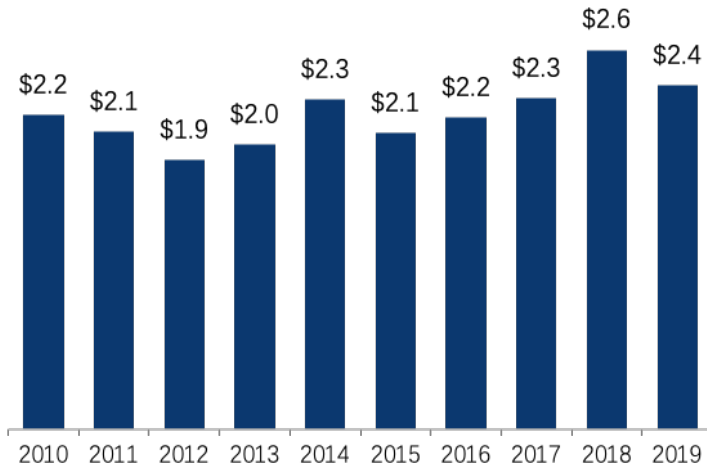
1. Travel	\$364 million
2. Education	\$266 million
3. Royalties from Industrial Processes	\$65 million
4. Mgmt. & Advisory Services	\$56 million
5. Operational Leasing	\$35 million

*Maryland's exports to China supported 11,200 American jobs in 2018.*

# Massachusetts' Exports to China

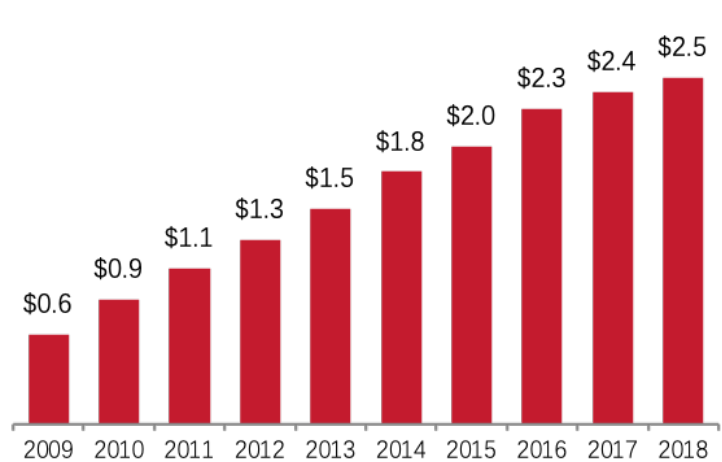
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: 9%  
Exports to Rest of World: -2%

## Growth

Exports to China: 285%  
Exports to Rest of World: 60%

## Top Goods Export Markets, 2019

1. Canada	\$2.9 billion
2. United Kingdom	\$2.7 billion
3. China	\$2.4 billion
4. Mexico	\$1.9 billion
5. Germany	\$1.8 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$3.0 billion
2. Ireland	\$2.9 billion
3. China	\$2.5 billion
4. Canada	\$2.4 billion
5. U.K. Caribbean	\$2.1 billion

## Top Goods Exports to China, 2019

1. Industrial Machinery	\$395 million
2. Navigational & Meas. Instruments	\$377 million
3. Medical Equipment & Supplies	\$360 million
4. Misc. General Purpose Machinery	\$144 million
5. Pharmaceuticals & Medicines	\$112 million

## Top Services Exports to China, 2018

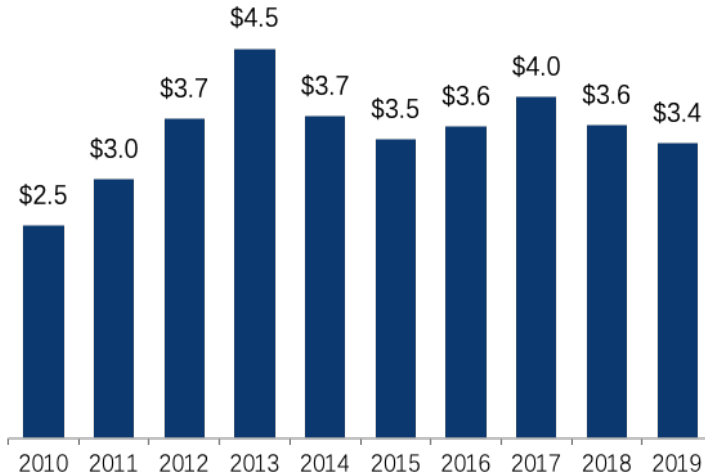
1. Education	\$1.1 billion
2. Travel	\$576 million
3. Mgmt. & Advisory Services	\$215 million
4. Royalties from Industrial Processes	\$169 million
5. Computer Software	\$120 million

*Massachusetts' exports to China supported 36,100 American jobs in 2018.*

# Michigan's Exports to China

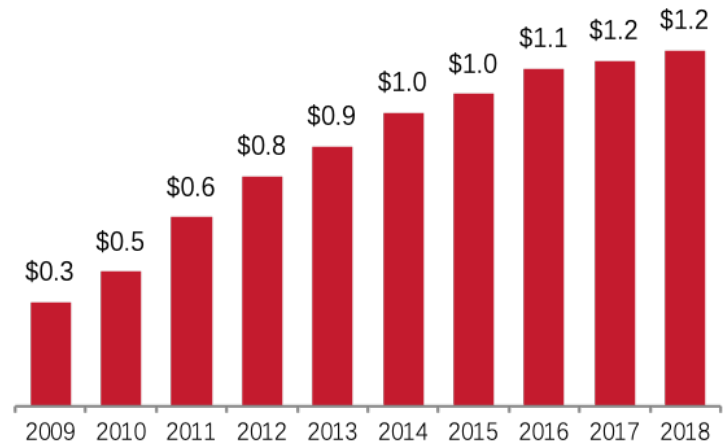
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: 39%  
Exports to Rest of World: 22%

## Growth

Exports to China: 243%  
Exports to Rest of World: 56%

## Top Goods Export Markets, 2019

1. Canada	\$22.6 billion
2. Mexico	\$11.2 billion
3. China	\$3.4 billion
4. Germany	\$2.0 billion
5. Japan	\$1.5 billion

## Top Services Export Markets, 2018

1. Canada	\$2.3 billion
2. China	\$1.2 billion
3. United Kingdom	\$1.1 billion
4. Japan	\$821 million
5. Switzerland	\$705 million

## Top Goods Exports to China, 2019

1. Motor Vehicles	\$1.3 billion
2. Motor Vehicle Parts	\$565 million
3. Oilseeds & Grains	\$185 million
4. Resins & Synthetic Fibers	\$146 million
5. Navigational & Meas. Instruments	\$124 million

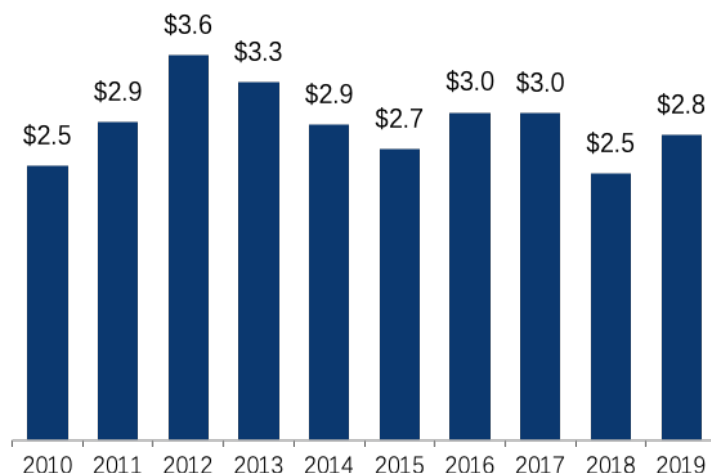
## Top Services Exports to China, 2018

1. Education	\$398 million
2. Travel	\$321 million
3. Royalties from Industrial Processes	\$110 million
4. Passenger Fares	\$82 million
5. Equip. Install., Maint., & Repair	\$66 million

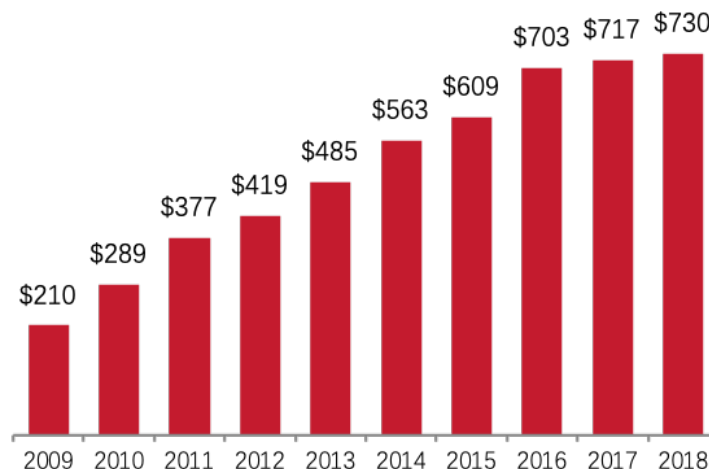
*Michigan's exports to China supported 29,000 American jobs in 2018.*

# Minnesota's Exports to China

## Goods (\$ billion)



## Services (\$ million)



## Growth

Exports to China: 11%  
Exports to Rest of World: 15%

## Growth

Exports to China: 248%  
Exports to Rest of World: 59%

## Top Goods Export Markets, 2019

1. Canada	\$4.7 billion
2. China	\$2.8 billion
3. Mexico	\$2.6 billion
4. Japan	\$1.8 billion
5. Germany	\$1.1 billion

## Top Services Export Markets, 2018

1. Canada	\$1.0 billion
2. United Kingdom	\$987 million
3. China	\$730 million
4. Ireland	\$719 million
5. Japan	\$662 million

## Top Goods Exports to China, 2019

1. Oilseeds & Grains	\$698 million
2. Navigational & Meas. Instruments	\$287 million
3. Comm. & Serv. Industry Machinery	\$280 million
4. Misc. General Purpose Machinery	\$258 million
5. Pharmaceuticals & Medicines	\$219 million

## Top Services Exports to China, 2018

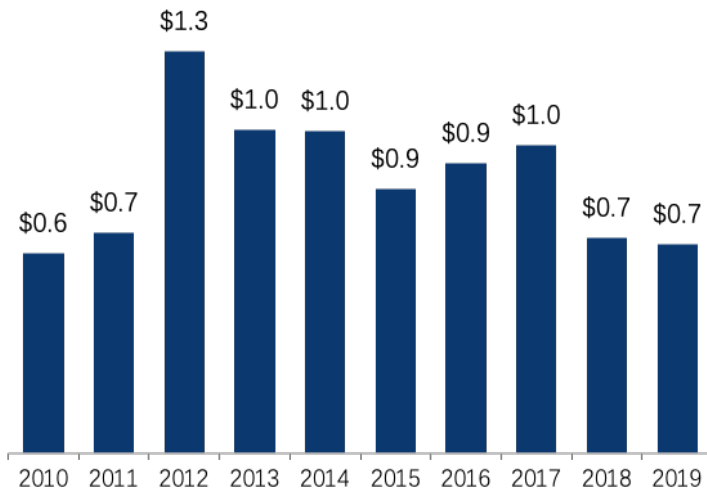
1. Travel	\$197 million
2. Education	\$161 million
3. Royalties from Industrial Processes	\$104 million
4. Passenger Fares	\$65 million
5. Trademarks	\$29 million

*Minnesota's exports to China supported 19,000 American jobs in 2018.*

# Mississippi's Exports to China

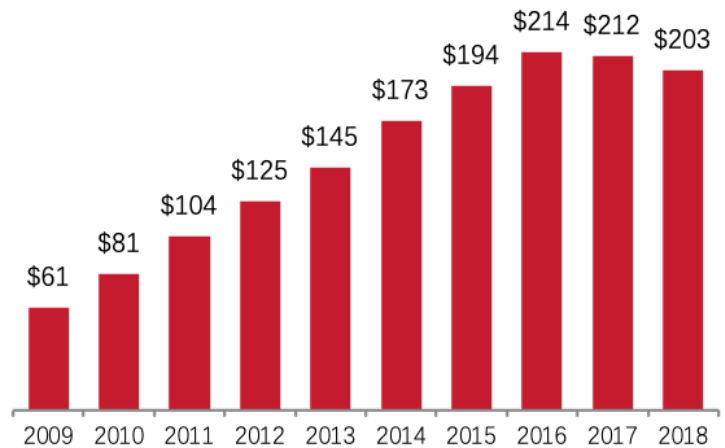
## Goods

(\$ billion)



## Services

(\$ million)



## Growth

Exports to China: 5%  
Exports to Rest of World: 46%

## Growth

Exports to China: 233%  
Exports to Rest of World: 34%

## Top Goods Export Markets, 2019

1. Canada	\$2.7 billion
2. Mexico	\$1.5 billion
3. Panama	\$1.0 billion
4. China	\$677 million
5. Netherlands	\$552 million

## Top Services Export Markets, 2018

1. China	\$203 million
2. Canada	\$191 million
3. United Kingdom	\$180 million
4. Mexico	\$153 million
5. Japan	\$126 million

## Top Goods Exports to China, 2019

1. Oilseeds & Grains	\$218 million
2. Medical Equipment & Supplies	\$95 million
3. Misc. Fabricated Metal Products	\$74 million
4. Pulp & Paperboard Mill Products	\$73 million
5. Semiconductors & Components	\$50 million

## Top Services Exports to China, 2018

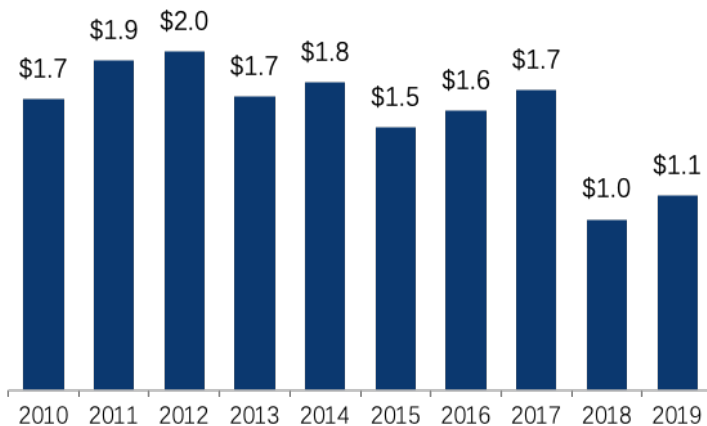
1. Travel	\$124 million
2. Education	\$28 million
3. Equip. Install., Maint., & Repair	\$18 million
4. Trademarks	\$8.4 million
5. Royalties from Industrial Processes	\$7.7 million

*Mississippi's exports to China supported 5,940 American jobs in 2018.*

# Missouri's Exports to China

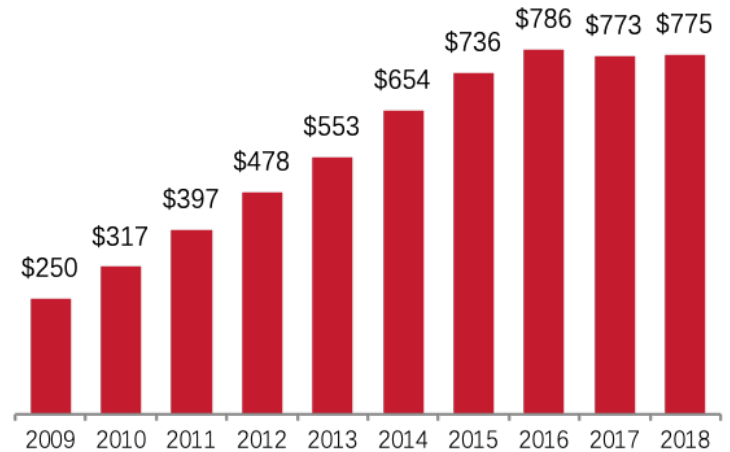
## Goods

(\$ billion)



## Services

(\$ million)



## Growth

Exports to China: -33%  
Exports to Rest of World: 8%

## Growth

Exports to China: 210%  
Exports to Rest of World: 43%

## Top Goods Export Markets, 2019

1. Canada	\$4.9 billion
2. Mexico	\$2.4 billion
3. China	\$1.1 billion
4. Japan	\$605 million
5. Germany	\$477 million

## Top Services Export Markets, 2018

1. United Kingdom	\$868 million
2. Canada	\$867 million
3. China	\$775 million
4. Japan	\$514 million
5. U.K. Caribbean	\$466 million

## Top Goods Exports to China, 2019

1. Oilseeds & Grains	\$527 million
2. Meat Products	\$97 million
3. Pharmaceuticals & Medicines	\$51 million
4. Misc. General Purpose Machinery	\$43 million
5. Basic Chemicals	\$38 million

## Top Services Exports to China, 2018

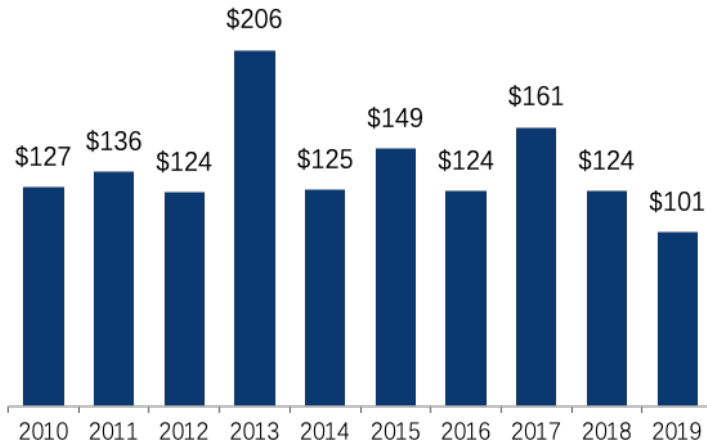
1. Travel	\$297 million
2. Education	\$213 million
3. Royalties from Industrial Processes	\$65 million
4. Equip. Install., Maint., & Repair	\$30 million
5. Trademarks	\$25 million

*Missouri's exports to China supported 12,900 American jobs in 2018.*

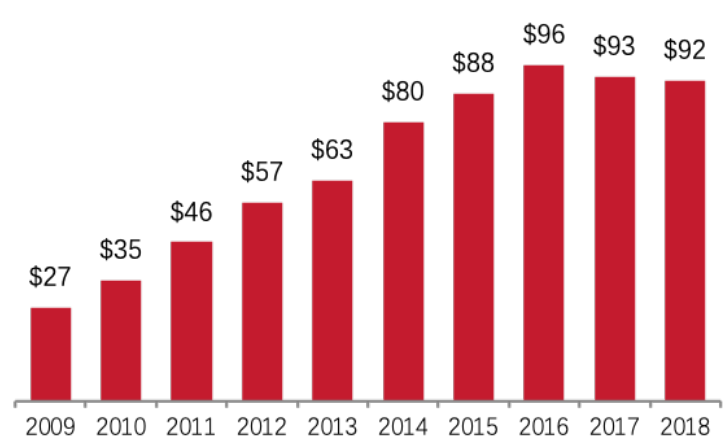


# Montana's Exports to China

## Goods (\$ million)



## Services (\$ million)



## Growth

Exports to China: -20%  
Exports to Rest of World: 10%

## Growth

Exports to China: 244%  
Exports to Rest of World: 46%

## Top Goods Export Markets, 2019

1. Canada	\$701 million
2. Korea	\$240 million
3. Japan	\$128 million
4. Belgium	\$110 million
5. China	\$101 million

## Top Services Export Markets, 2018

1. Canada	\$174 million
2. China	\$92 million
3. United Kingdom	\$86 million
4. Mexico	\$68 million
5. Japan	\$55 million

## Top Goods Exports to China, 2019

1. Basic Chemicals	\$37 million
2. Industrial Machinery	\$17 million
3. Nonferrous Metal Products	\$14 million
4. Navigational & Meas. Instruments	\$8.9 million
5. Oilseeds & Grains	\$7.0 million

## Top Services Exports to China, 2018

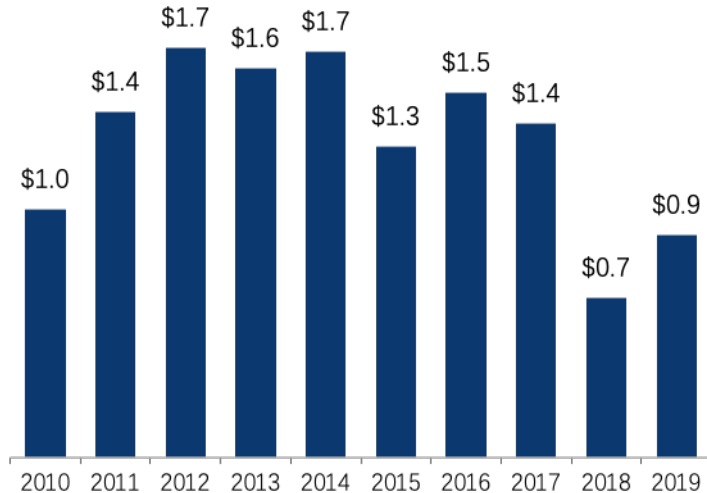
1. Travel	\$54 million
2. Education	\$17 million
3. Equip. Install., Maint., & Repair	\$6.3 million
4. Trademarks	\$3.6 million
5. Misc. Financial Services	\$2.9 million

*Montana's exports to China supported 1,350 American jobs in 2018.*

# Nebraska's Exports to China

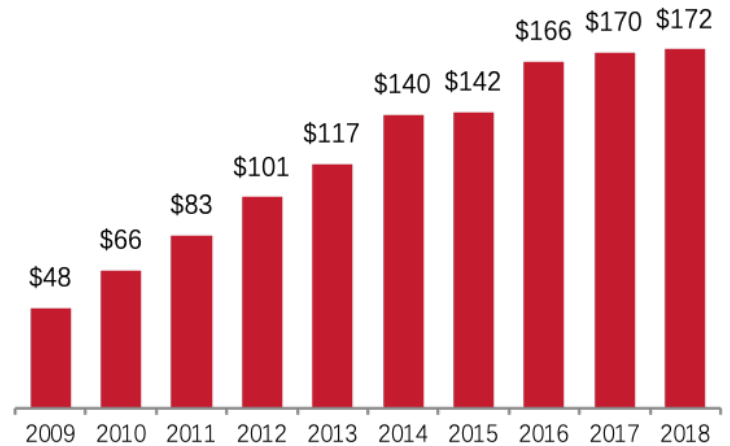
## Goods

(\$ billion)



## Services

(\$ million)



## Growth

Exports to China: -11%  
Exports to Rest of World: 19%

## Growth

Exports to China: 258%  
Exports to Rest of World: 61%

## Top Goods Export Markets, 2019

1. Mexico	\$1.9 billion
2. Canada	\$1.6 billion
3. Japan	\$1.1 billion
4. China	\$927 million
5. Korea	\$540 million

## Top Services Export Markets, 2018

1. United Kingdom	\$219 million
2. Canada	\$173 million
3. China	\$172 million
4. Japan	\$145 million
5. Switzerland	\$100 million

## Top Goods Exports to China, 2019

1. Oilseeds & Grains	\$584 million
2. Meat Products	\$134 million
3. Resins & Synthetic Fibers	\$27 million
4. Nonmetallic Minerals	\$25 million
5. Leather & Hide Tanning	\$24 million

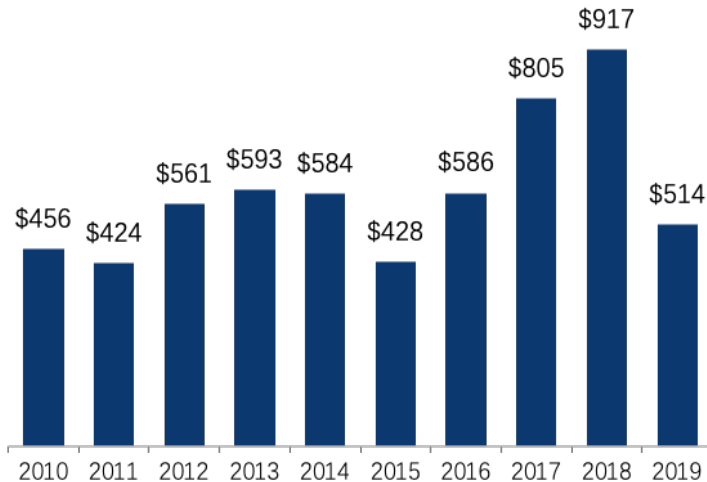
## Top Services Exports to China, 2018

1. Education	\$59 million
2. Travel	\$45 million
3. Royalties from Industrial Processes	\$16 million
4. Equip. Install., Maint., & Repair	\$13 million
5. Trademarks	\$9.1 million

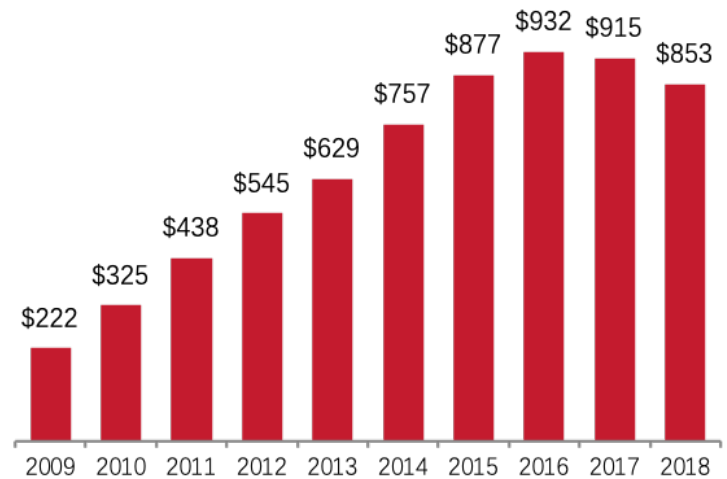
*Nebraska's exports to China supported 6,490 American jobs in 2018.*

# Nevada's Exports to China

## Goods (\$ million)



## Services (\$ million)



## Growth

Exports to China: 13%  
Exports to Rest of World: 55%

## Growth

Exports to China: 284%  
Exports to Rest of World: 47%

## Top Goods Export Markets, 2019

1. India	\$1.5 billion
2. Switzerland	\$1.3 billion
3. Canada	\$1.1 billion
4. Mexico	\$770 million
5. China	\$514 million

## Top Services Export Markets, 2018

1. Canada	\$959 million
2. China	\$853 million
3. Mexico	\$801 million
4. United Kingdom	\$783 million
5. Japan	\$613 million

## Top Goods Exports to China, 2019

1. Semiconductors & Components	\$213 million
2. Electrical Equipment & Components	\$55 million
3. Computer Equipment	\$39 million
4. Navigational & Meas. Instruments	\$34 million
5. Misc. General Purpose Machinery	\$28 million

## Top Services Exports to China, 2018

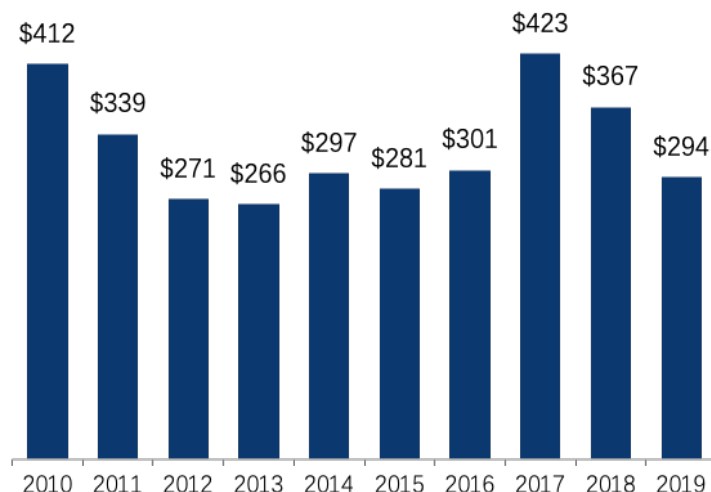
1. Travel	\$663 million
2. Passenger Fares	\$62 million
3. Education	\$27 million
4. Operational Leasing	\$24 million
5. Equip. Install., Maint., & Repair	\$18 million

*Nevada's exports to China supported 11,600 American jobs in 2018.*

# New Hampshire's Exports to China

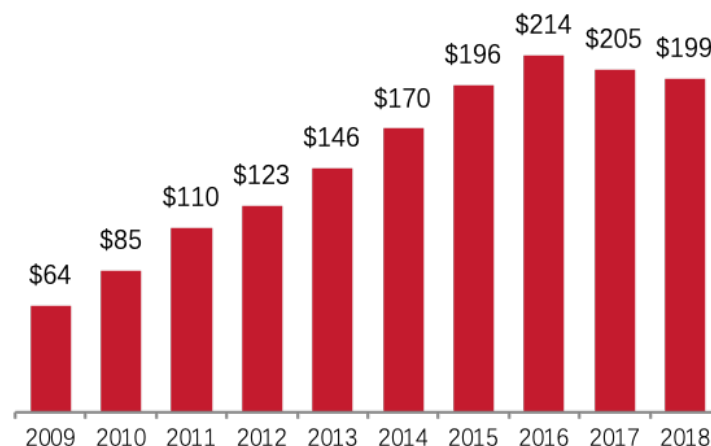
## Goods

(\$ million)



## Services

(\$ million)



## Growth

Exports to China: -29%  
Exports to Rest of World: 40%

## Growth

Exports to China: 214%  
Exports to Rest of World: 49%

## Top Goods Export Markets, 2019

1. Germany	\$992 million
2. Canada	\$837 million
3. Ireland	\$483 million
4. Mexico	\$408 million
6. China	\$294 million

## Top Services Export Markets, 2018

1. United Kingdom	\$269 million
2. Ireland	\$245 million
3. Canada	\$240 million
4. China	\$199 million
5. Switzerland	\$172 million

## Top Goods Exports to China, 2019

1. Computer Equipment	\$61 million
2. Metalworking Machinery	\$59 million
3. Misc. General Purpose Machinery	\$21 million
4. Navigational & Meas. Instruments	\$18 million
5. Marine Products	\$16 million

## Top Services Exports to China, 2018

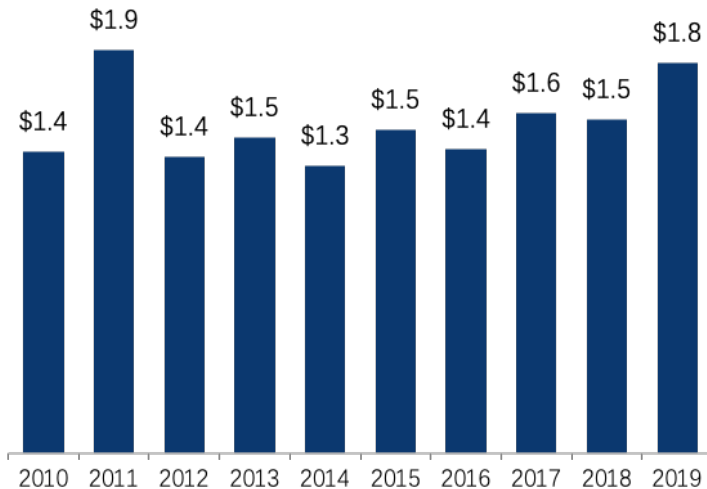
1. Travel	\$70 million
2. Education	\$48 million
3. Royalties from Industrial Processes	\$18 million
4. Equip. Install., Maint., & Repair	\$13 million
5. Computer Software	\$9.7 million

*New Hampshire's exports to China supported 4,000 American jobs in 2018.*

# New Jersey's Exports to China

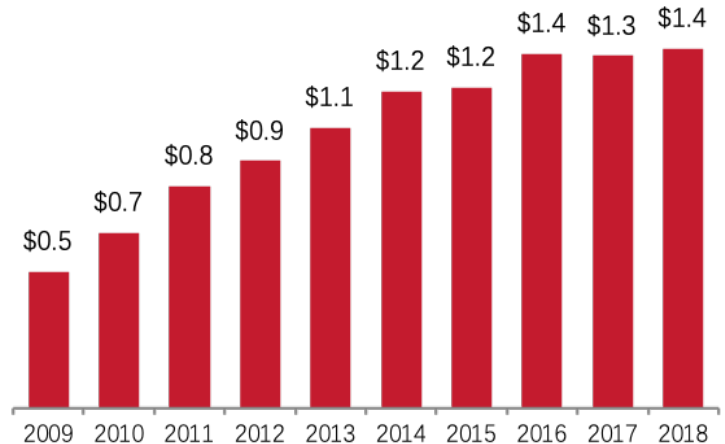
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: 29%  
Exports to Rest of World: 7%

## Growth

Exports to China: 164%  
Exports to Rest of World: 37%

## Top Goods Export Markets, 2019

1. Canada	\$7.1 billion
2. Mexico	\$2.9 billion
3. United Kingdom	\$2.4 billion
4. China	\$1.8 billion
5. Germany	\$1.5 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$2.0 billion
2. Switzerland	\$1.8 billion
3. Canada	\$1.8 billion
4. Ireland	\$1.6 billion
6. China	\$1.4 billion

## Top Goods Exports to China, 2019

1. Nonferrous Metal Products	\$435 million
2. Basic Chemicals	\$258 million
3. Soaps, Cleaning Agents & Toiletries	\$170 million
4. Navigational & Meas. Instruments	\$107 million
5. Medical Equipment & Supplies	\$100 million

## Top Services Exports to China, 2018

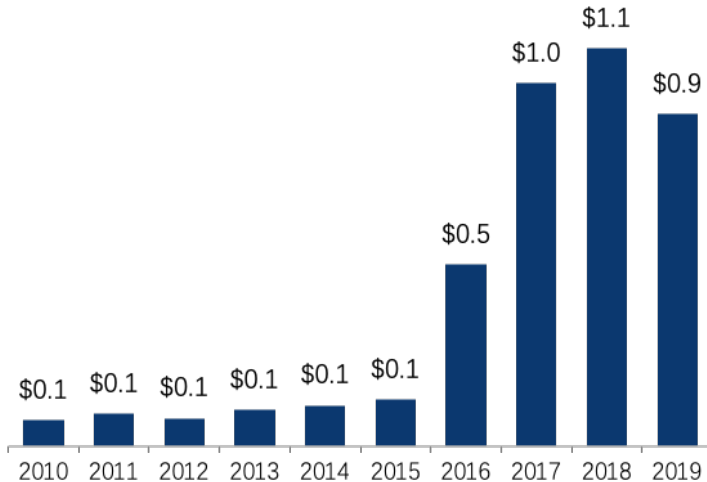
1. Travel	\$334 million
2. Education	\$275 million
3. Royalties from Industrial Processes	\$189 million
4. Passenger Fares	\$126 million
5. Ocean Freight & Port Services	\$98 million

*New Jersey's exports to China supported 17,800 American jobs in 2018.*

# New Mexico's Exports to China

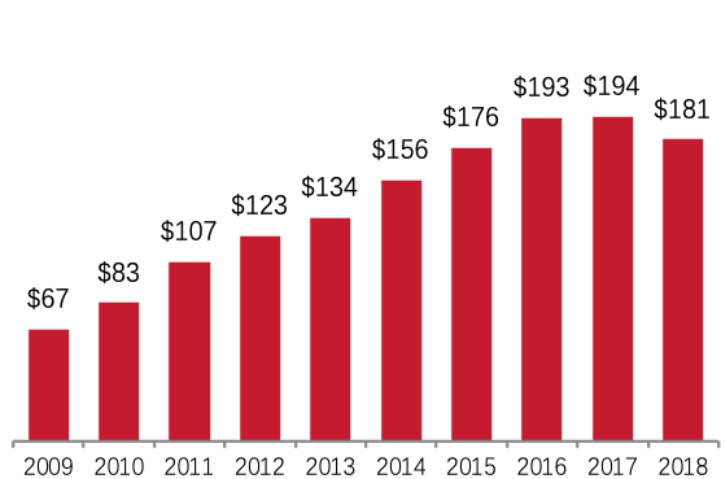
## Goods

(\$ billion)



## Services

(\$ million)



## Growth

Exports to China: 1,168%  
Exports to Rest of World: 163%

## Growth

Exports to China: 171%  
Exports to Rest of World: 14%

## Top Goods Export Markets, 2019

1. Mexico	\$2.4 billion
2. China	\$922 million
3. Japan	\$281 million
4. Saudi Arabia	\$180 million
5. United Arab Emirates	\$146 million

## Top Services Export Markets, 2018

1. United Kingdom	\$226 million
2. Canada	\$185 million
3. China	\$181 million
4. Ireland	\$143 million
5. Mexico	\$138 million

## Top Goods Exports to China, 2019

1. Semiconductors & Components	\$609 million
2. Medical Equipment & Supplies	\$259 million
3. Pesticides & Fertilizers	\$16 million
4. Communications Equipment	\$6.1 million
5. Misc. Crops	\$3.0 million

## Top Services Exports to China, 2018

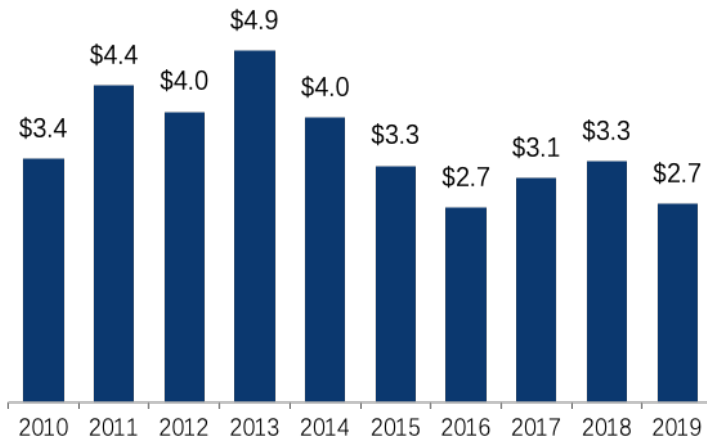
1. Travel	\$92 million
2. Education	\$30 million
3. Film & Television Distribution	\$18 million
4. Equip. Install., Maint., & Repair	\$11 million
5. Trademarks	\$6.9 million

*New Mexico's exports to China supported 6,550 American jobs in 2018.*

# New York's Exports to China

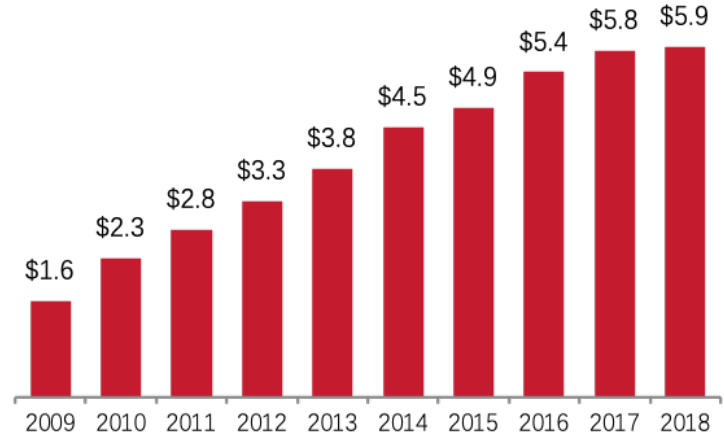
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: -19%  
Exports to Rest of World: 1%

## Growth

Exports to China: 265%  
Exports to Rest of World: 60%

## Top Goods Export Markets, 2019

1. Canada	\$9.9 billion
2. Hong Kong	\$5.4 billion
3. Switzerland	\$4.6 billion
4. Israel	\$4.4 billion
7. China	\$2.7 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$11.7 billion
2. U.K. Caribbean	\$9.9 billion
3. Canada	\$8.3 billion
4. China	\$5.9 billion
5. Japan	\$4.4 billion

## Top Goods Exports to China, 2019

1. Industrial Machinery	\$399 million
2. Navigational & Meas. Instruments	\$222 million
3. Scrap Products	\$146 million
4. Engines & Turbines	\$143 million
5. Soaps, Cleaning Agents & Toiletries	\$130 million

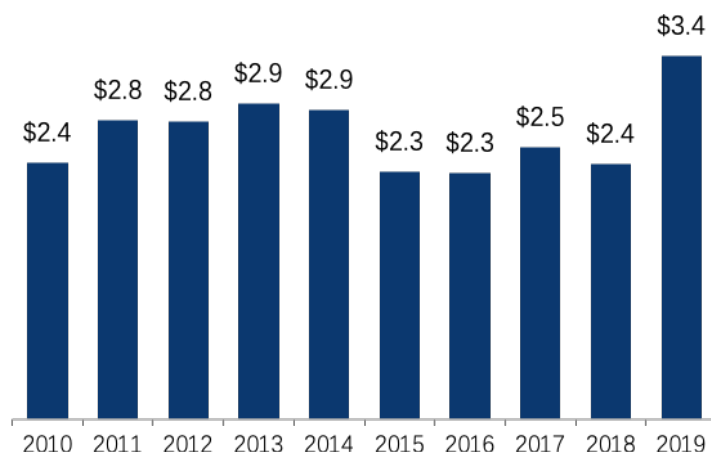
## Top Services Exports to China, 2018

1. Education	\$1.8 billion
2. Travel	\$1.6 billion
3. Mgmt. & Advisory Services	\$681 million
4. Misc. Financial Services	\$277 million
5. Film & Television Distribution	\$226 million

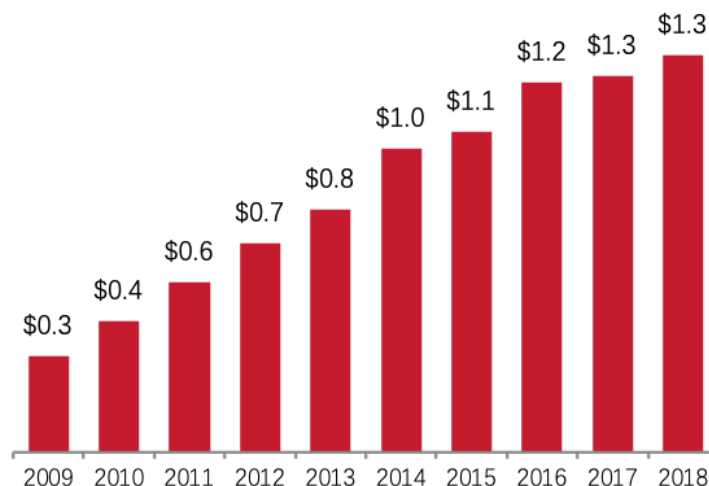
*New York's exports to China supported 64,400 American jobs in 2018.*

# North Carolina's Exports to China

## Goods (\$ billion)



## Services (\$ billion)



## Growth

Exports to China: 42%  
Exports to Rest of World: 37%

## Growth

Exports to China: 315%  
Exports to Rest of World: 87%

## Top Goods Export Markets, 2019

1. Canada	\$6.6 billion
2. Mexico	\$3.8 billion
3. China	\$3.4 billion
4. France	\$2.6 billion
5. Saudi Arabia	\$1.8 billion

## Top Services Export Markets, 2018

1. Ireland	\$1.8 billion
2. United Kingdom	\$1.8 billion
3. Switzerland	\$1.6 billion
4. Canada	\$1.4 billion
5. China	\$1.3 billion

## Top Goods Exports to China, 2019

1. Pharmaceuticals & Medicines	\$1.3 billion
2. Meat Products	\$399 million
3. Pulp & Paperboard Mill Products	\$222 million
4. Semiconductors & Components	\$173 million
5. Oilseeds & Grains	\$121 million

## Top Services Exports to China, 2018

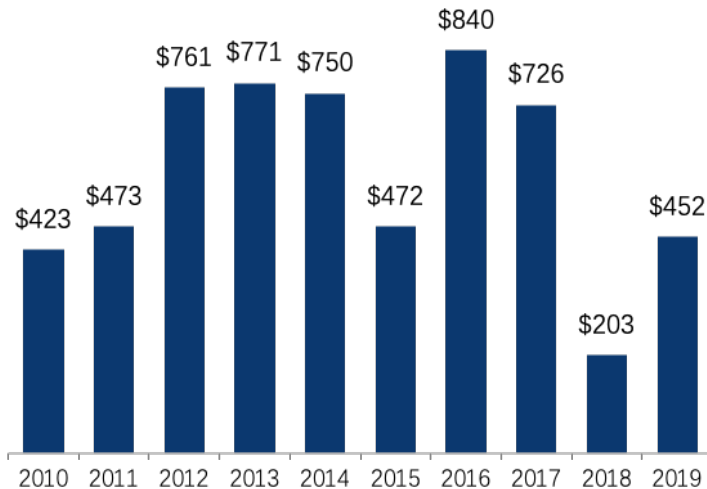
1. Travel	\$395 million
2. Royalties from Industrial Processes	\$255 million
3. Education	\$241 million
4. Misc. Financial Services	\$70 million
5. Passenger Fares	\$51 million

*North Carolina's exports to China supported 24,100 American jobs in 2018.*

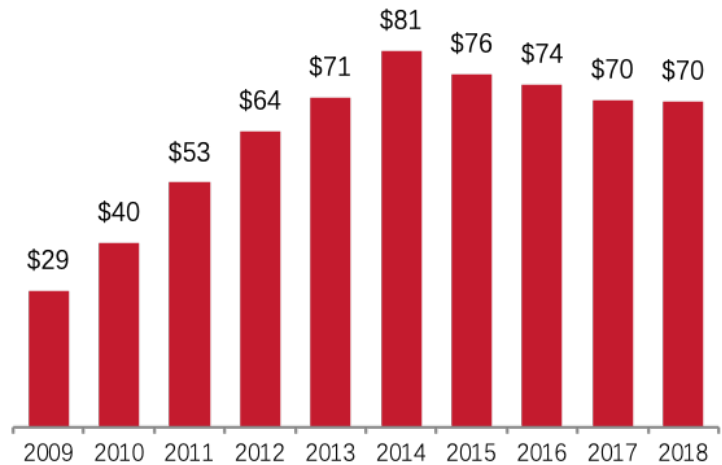


# North Dakota's Exports to China

## Goods (\$ million)



## Services (\$ million)



## Growth

Exports to China: 7%  
Exports to Rest of World: 112%

## Growth

Exports to China: 139%  
Exports to Rest of World: 17%

## Top Goods Export Markets, 2019

1. Canada	\$5.9 billion
2. China	\$452 million
3. Mexico	\$314 million
4. Japan	\$239 million
5. Philippines	\$126 million

## Top Services Export Markets, 2018

1. Canada	\$291 million
2. China	\$70 million
3. United Kingdom	\$62 million
4. Japan	\$50 million
5. Ireland	\$41 million

## Top Goods Exports to China, 2019

1. Oilseeds & Grains	\$435 million
2. Ag. & Construction Machinery	\$3.9 million
3. Pharmaceuticals & Medicines	\$2.9 million
4. Semiconductors & Components	\$1.5 million
5. Navigational & Meas. Instruments	\$1.1 million

## Top Services Exports to China, 2018

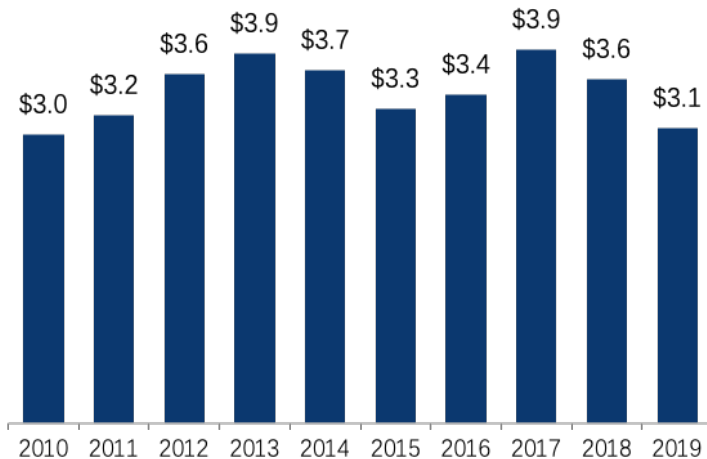
1. Education	\$18 million
2. Travel	\$14 million
3. Operational Leasing	\$9.9 million
4. Equip. Install., Maint., & Repair	\$8.6 million
5. Misc. Freight & Port Services	\$4.6 million

*North Dakota's exports to China supported 2,240 American jobs in 2018.*

# Ohio's Exports to China

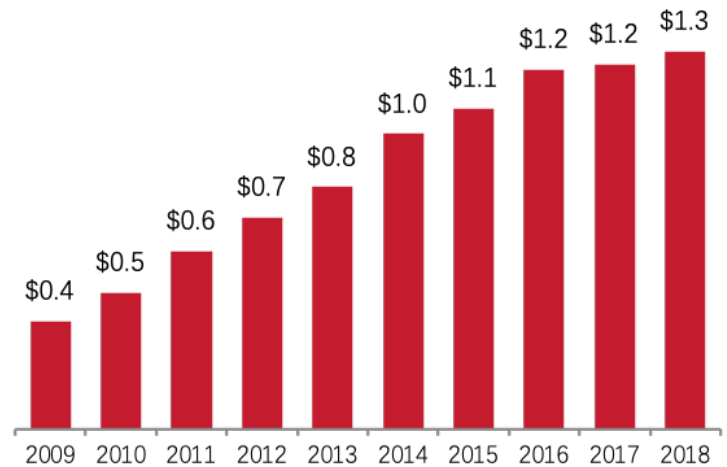
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: 2%  
Exports to Rest of World: 23%

## Growth

Exports to China: 252%  
Exports to Rest of World: 54%

## Top Goods Export Markets, 2019

1. Canada	\$20.4 billion
2. Mexico	\$6.7 billion
3. China	\$3.1 billion
4. Brazil	\$1.9 billion
5. United Kingdom	\$1.9 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$1.7 billion
2. China	\$1.3 billion
3. Canada	\$1.3 billion
4. U.K. Caribbean	\$923 million
5. Japan	\$859 million

## Top Goods Exports to China, 2019

1. Aerospace Products & Parts	\$556 million
2. Oilseeds & Grains	\$485 million
3. Plastics Products	\$221 million
4. Basic Chemicals	\$215 million
5. Motor Vehicle Parts	\$169 million

## Top Services Exports to China, 2018

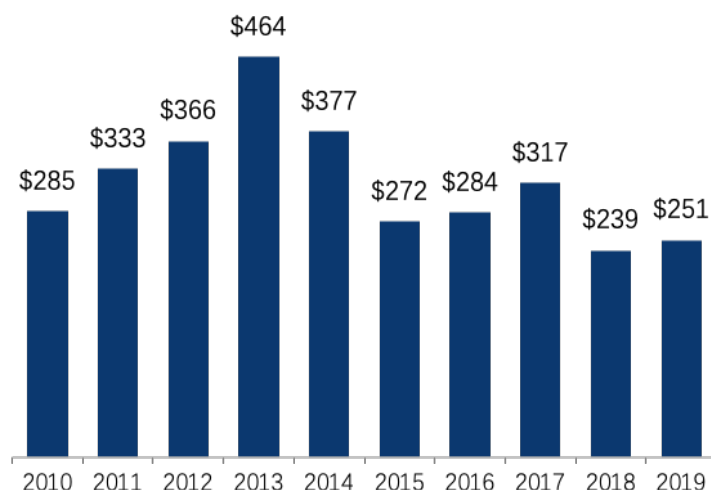
1. Education	\$426 million
2. Travel	\$273 million
3. Royalties from Industrial Processes	\$150 million
4. Equip. Install., Maint., & Repair	\$85 million
5. Credit-Related Services	\$56 million

*Ohio's exports to China supported 29,600 American jobs in 2018.*

# Oklahoma's Exports to China

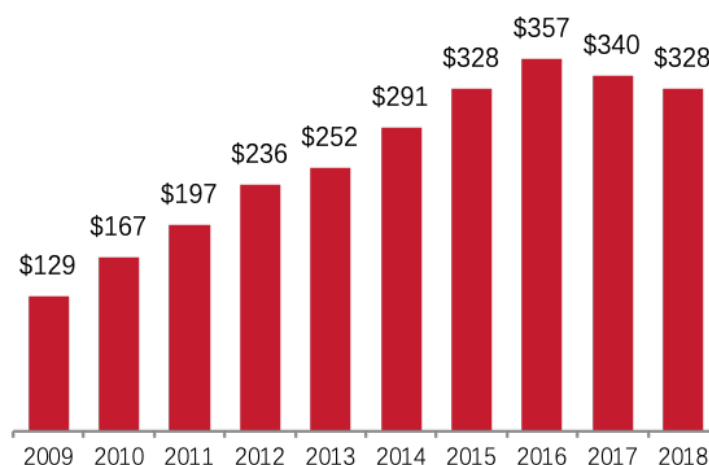
## Goods

(\$ million)



## Services

(\$ million)



## Growth

Exports to China: -12%  
Exports to Rest of World: 14%

## Growth

Exports to China: 155%  
Exports to Rest of World: 14%

## Top Goods Export Markets, 2019

1. Canada	\$1.6 billion
2. Mexico	\$821 million
3. Germany	\$565 million
4. Japan	\$322 million
6. China	\$251 million

## Top Services Export Markets, 2018

1. China	\$328 million
2. Canada	\$320 million
3. United Kingdom	\$278 million
4. Japan	\$224 million
5. Mexico	\$220 million

## Top Goods Exports to China, 2019

1. Meat Products	\$70 million
2. Oilseeds & Grains	\$40 million
3. Misc. General Purpose Machinery	\$20 million
4. Misc. Crops	\$15 million
5. Navigational & Meas. Instruments	\$13 million

## Top Services Exports to China, 2018

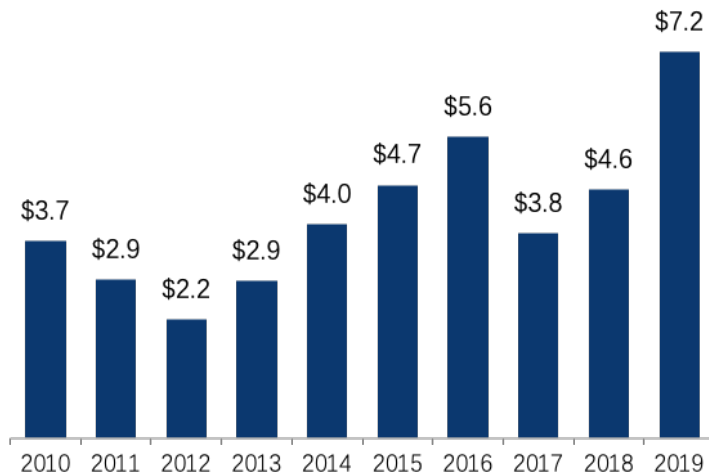
1. Travel	\$135 million
2. Education	\$88 million
3. Passenger Fares	\$27 million
4. Equip. Install., Maint., & Repair	\$24 million
5. Trademarks	\$14 million

*Oklahoma's exports to China supported 4,340 American jobs in 2018.*

# Oregon's Exports to China

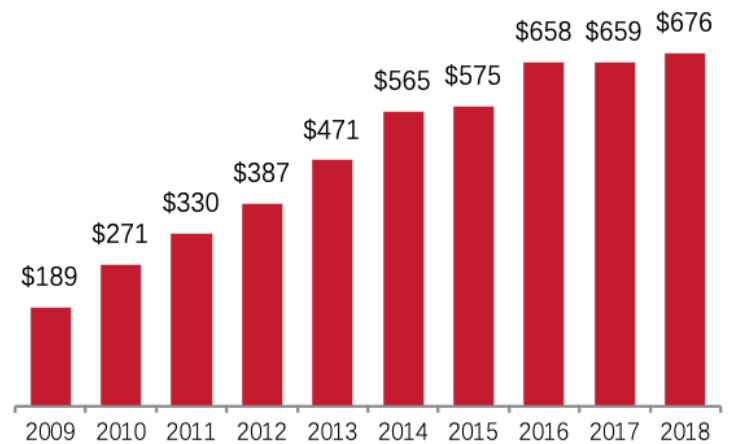
## Goods

(\$ billion)



## Services

(\$ million)



## Growth

Exports to China: 96%  
Exports to Rest of World: 26%

## Growth

Exports to China: 258%  
Exports to Rest of World: 46%

## Top Goods Export Markets, 2019

1. China	\$7.2 billion
2. Canada	\$3.3 billion
3. Japan	\$1.4 billion
4. Malaysia	\$1.3 billion
5. Korea	\$1.3 billion

## Top Services Export Markets, 2018

1. Ireland	\$926 million
2. Switzerland	\$862 million
3. China	\$676 million
4. Canada	\$581 million
5. Japan	\$578 million

## Top Goods Exports to China, 2019

1. Semiconductors & Components	\$5.4 billion
2. Industrial Machinery	\$416 million
3. Misc. Chemical Preparations	\$267 million
4. Pesticides & Fertilizers	\$227 million
5. Navigational & Meas. Instruments	\$122 million

## Top Services Exports to China, 2018

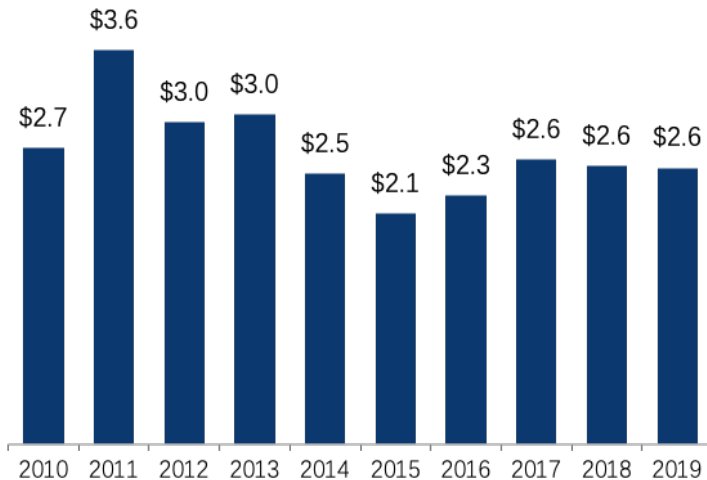
1. Travel	\$206 million
2. Royalties from Industrial Processes	\$181 million
3. Education	\$143 million
4. Equip. Install., Maint., & Repair	\$33 million
5. Computer Software	\$29 million

*Oregon's exports to China supported 27,900 American jobs in 2018.*

# Pennsylvania's Exports to China

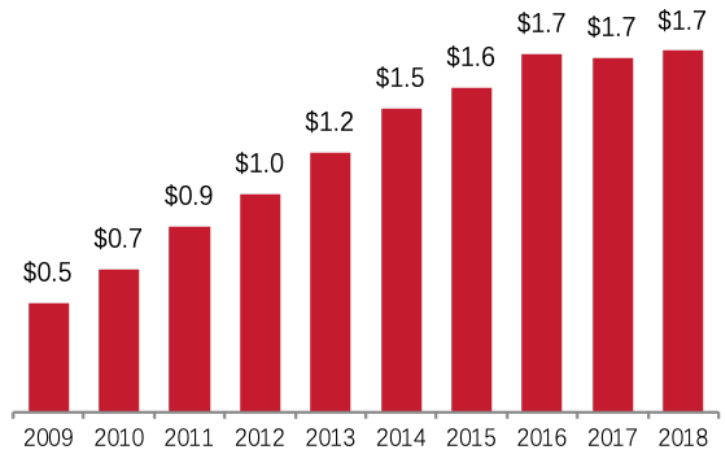
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: -7%  
Exports to Rest of World: 25%

## Growth

Exports to China: 232%  
Exports to Rest of World: 40%

## Top Goods Export Markets, 2019

1. Canada	\$11.1 billion
2. Mexico	\$4.2 billion
3. China	\$2.6 billion
4. Japan	\$2.4 billion
5. United Kingdom	\$2.4 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$2.2 billion
2. China	\$1.7 billion
3. Canada	\$1.7 billion
4. U.K. Caribbean	\$1.3 billion
5. Japan	\$1.1 billion

## Top Goods Exports to China, 2019

1. Nonferrous Metal Products	\$326 million
2. Electrical Equipment	\$155 million
3. Sawmill & Wood Products	\$146 million
4. Navigational & Meas. Instruments	\$135 million
5. Computer Equipment	\$131 million

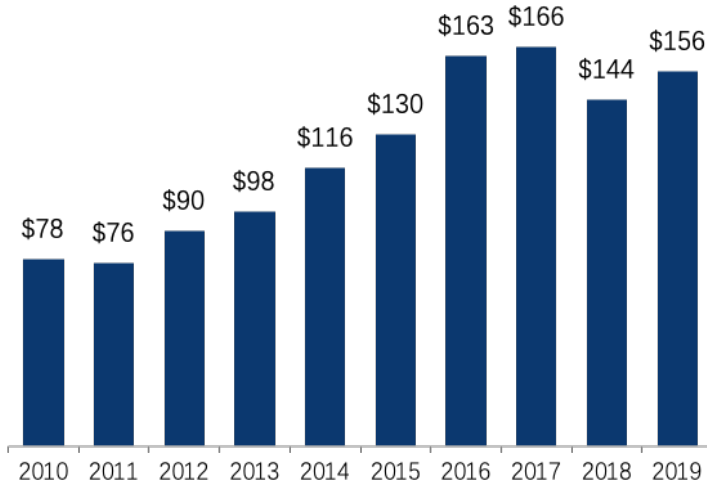
## Top Services Exports to China, 2018

1. Education	\$690 million
2. Travel	\$405 million
3. Mgmt. & Advisory Services	\$140 million
4. Royalties from Industrial Processes	\$103 million
5. Equip. Install., Maint., & Repair	\$92 million

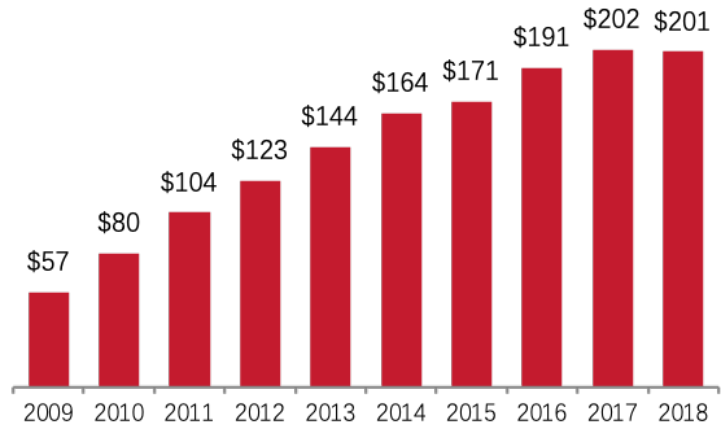
*Pennsylvania's exports to China supported 29,600 American jobs in 2018.*

# Rhode Island's Exports to China

## Goods (\$ million)



## Services (\$ million)



## Growth

Exports to China: 101%  
Exports to Rest of World: 34%

## Growth

Exports to China: 252%  
Exports to Rest of World: 41%

## Top Goods Export Markets, 2019

1. Canada	\$589 million
2. Dominican Republic	\$229 million
3. Italy	\$192 million
4. Mexico	\$188 million
5. China	\$156 million

## Top Services Export Markets, 2018

1. China	\$201 million
2. United Kingdom	\$190 million
3. Canada	\$166 million
4. U.K. Caribbean	\$121 million
5. Japan	\$119 million

## Top Goods Exports to China, 2019

1. Nonferrous Metal Products	\$37 million
2. Basic Chemicals	\$29 million
3. Marine Products	\$24 million
4. Household Appliances	\$12 million
5. Misc. Fabricated Metal Products	\$9.4 million

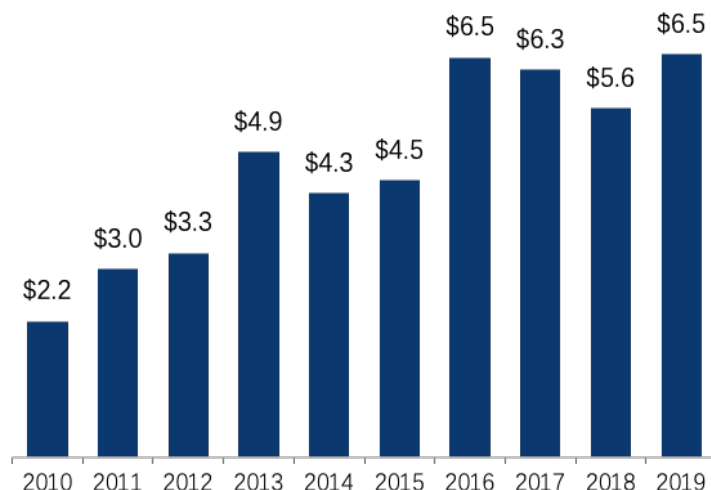
## Top Services Exports to China, 2018

1. Education	\$88 million
2. Travel	\$70 million
3. Mgmt. & Advisory Services	\$8.0 million
4. Royalties from Industrial Processes	\$5.8 million
5. Equip. Install., Maint., & Repair	\$5.2 million

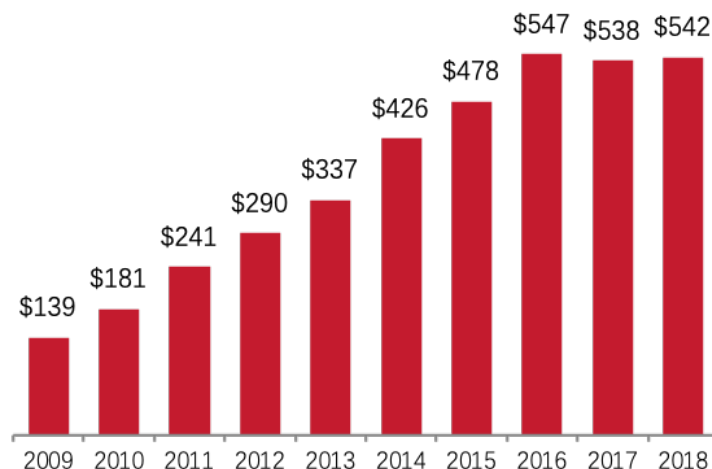
*Rhode Island's exports to China supported 2,530 American jobs in 2018.*

# South Carolina's Exports to China

## Goods (\$ billion)



## Services (\$ million)



## Growth

Exports to China: 196%  
Exports to Rest of World: 92%

## Growth

Exports to China: 289%  
Exports to Rest of World: 79%

## Top Goods Export Markets, 2019

1. China	\$6.5 billion
2. Germany	\$4.5 billion
3. Canada	\$4.0 billion
4. United Arab Emirates	\$2.4 billion
5. Japan	\$2.3 billion

## Top Services Export Markets, 2018

1. Germany	\$550 million
2. United Kingdom	\$548 million
3. China	\$542 million
4. Canada	\$506 million
5. Japan	\$427 million

## Top Goods Exports to China, 2019

1. Aerospace Products & Parts	\$3.1 billion
2. Motor Vehicles	\$1.7 billion
3. Motor Vehicle Parts	\$226 million
4. Resins & Synthetic Fibers	\$135 million
5. Motor Vehicle Bodies & Trailers	\$125 million

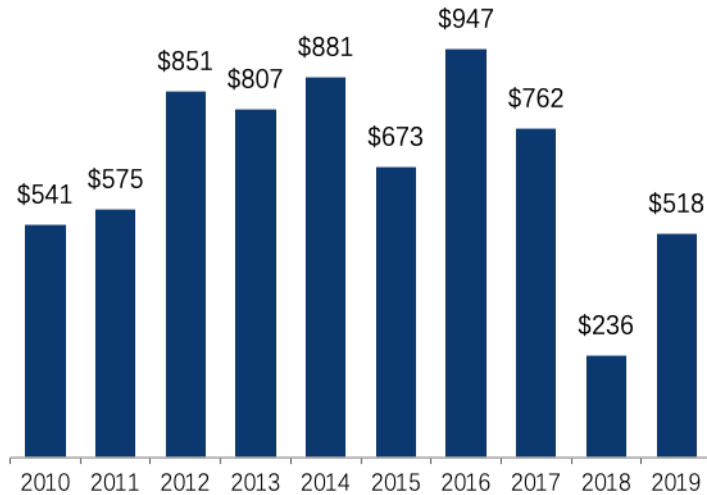
## Top Services Exports to China, 2018

1. Travel	\$254 million
2. Education	\$69 million
3. Royalties from Industrial Processes	\$55 million
4. Equip. Install., Maint., & Repair	\$36 million
5. Ocean Freight & Port Services	\$35 million

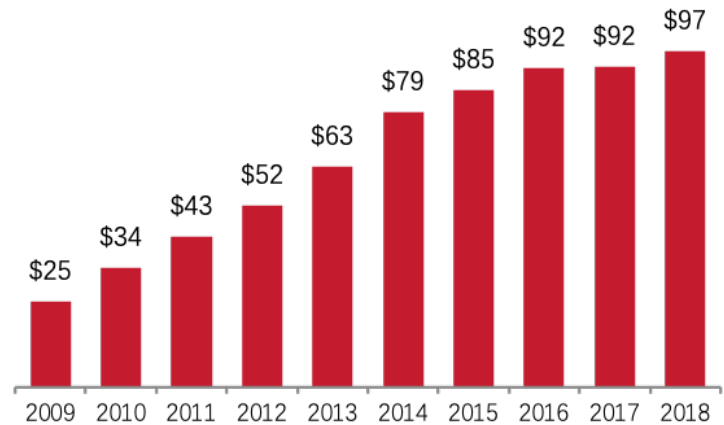
*South Carolina's exports to China supported 28,800 American jobs in 2018.*

# South Dakota's Exports to China

## Goods (\$ million)



## Services (\$ million)



## Growth

Exports to China: -4%  
Exports to Rest of World: -1%

## Growth

Exports to China: 293%  
Exports to Rest of World: 63%

## Top Goods Export Markets, 2019

1. Canada	\$520 million
2. China	\$518 million
3. Mexico	\$397 million
4. Japan	\$232 million
5. Korea	\$84 million

## Top Services Export Markets, 2018

1. U.K. Caribbean	\$201 million
2. United Kingdom	\$169 million
3. Canada	\$111 million
4. China	\$97 million
5. Japan	\$68 million

## Top Goods Exports to China, 2019

1. Oilseeds & Grains	\$443 million
2. Meat Products	\$51 million
3. Nonmetallic Minerals	\$7.1 million
4. Dairy Products	\$4.3 million
5. Plastics Products	\$3.7 million

## Top Services Exports to China, 2018

1. Travel	\$37 million
2. Education	\$15 million
3. Credit-Related Services	\$15 million
4. Misc. Financial Services	\$13 million
5. Equip. Install., Maint., & Repair	\$7.4 million

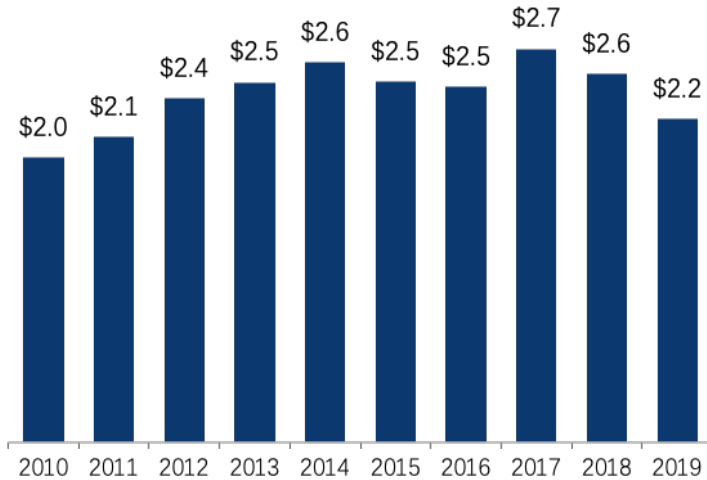
*South Dakota's exports to China supported 2,690 American jobs in 2018.*



# Tennessee's Exports to China

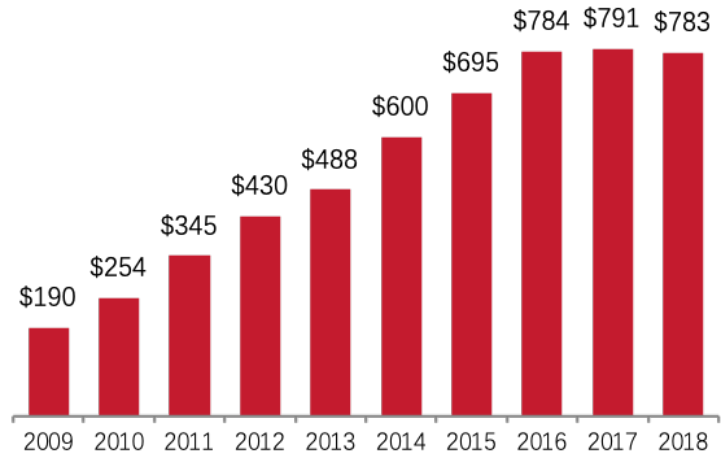
## Goods

(\$ billion)



## Services

(\$ million)



## Growth

Exports to China: 14%  
Exports to Rest of World: 21%

## Growth

Exports to China: 311%  
Exports to Rest of World: 54%

## Top Goods Export Markets, 2019

1. Canada	\$7.0 billion
2. Mexico	\$4.2 billion
3. China	\$2.2 billion
4. Japan	\$2.1 billion
5. Netherlands	\$1.3 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$897 million
2. Canada	\$844 million
3. China	\$783 million
4. Mexico	\$572 million
5. Japan	\$537 million

## Top Goods Exports to China, 2019

1. Basic Chemicals	\$345 million
2. Medical Equipment & Supplies	\$289 million
3. Navigational & Meas. Instruments	\$273 million
4. Resins & Synthetic Fibers	\$165 million
5. Oilseeds & Grains	\$150 million

## Top Services Exports to China, 2018

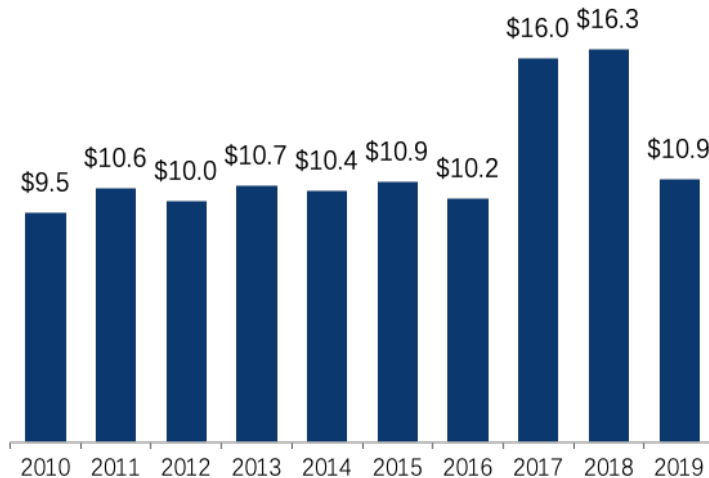
1. Travel	\$428 million
2. Education	\$116 million
3. Royalties from Industrial Processes	\$51 million
4. Equip. Install., Maint., & Repair	\$50 million
5. Trademarks	\$28 million

*Tennessee's exports to China supported 19,000 American jobs in 2018.*

# Texas' Exports to China

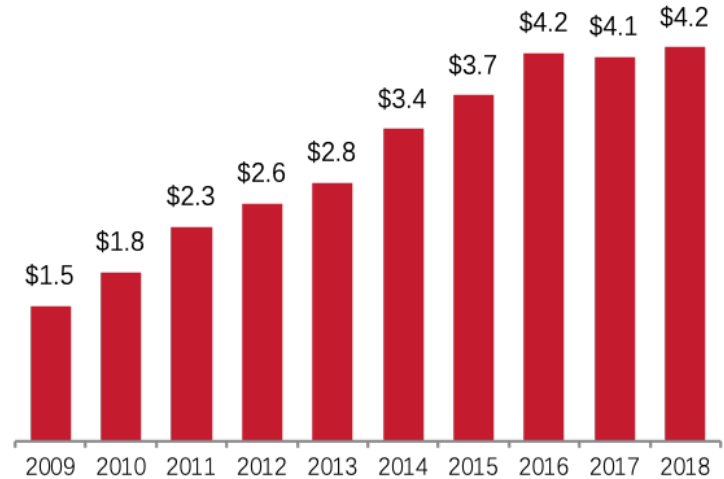
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: 14%  
Exports to Rest of World: 63%

## Growth

Exports to China: 191%  
Exports to Rest of World: 62%

## Top Goods Export Markets, 2019

1. Mexico	\$108 billion
2. Canada	\$28.2 billion
3. Korea	\$16.9 billion
4. Brazil	\$13.4 billion
7. China	\$10.9 billion

## Top Services Export Markets, 2018

1. United Kingdom	\$5.3 billion
2. Canada	\$4.6 billion
3. China	\$4.2 billion
4. Switzerland	\$3.9 billion
5. Ireland	\$3.6 billion

## Top Goods Exports to China, 2019

1. Oil & Gas	\$2.4 billion
2. Industrial Machinery	\$1.0 billion
3. Resins & Synthetic Fibers	\$990 million
4. Semiconductors & Components	\$977 million
5. Basic Chemicals	\$780 million

## Top Services Exports to China, 2018

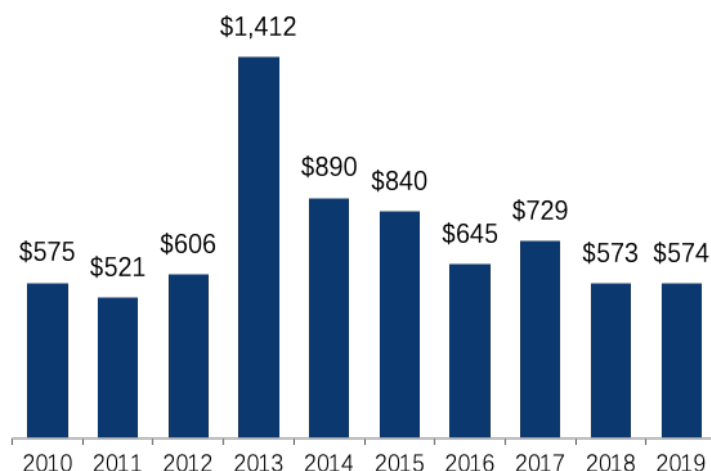
1. Travel	\$1.2 billion
2. Education	\$738 million
3. Royalties from Industrial Processes	\$654 million
4. Passenger Fares	\$332 million
5. Equip. Install., Maint., & Repair	\$259 million

*Texas' exports to China supported 93,800 American jobs in 2018.*

# Utah's Exports to China

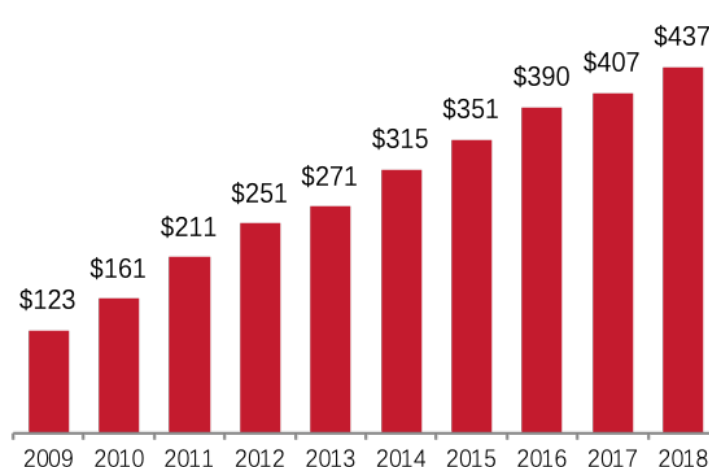
## Goods

(\$ million)



## Services

(\$ million)



## Growth

Exports to China: 0%  
Exports to Rest of World: 27%

## Growth

Exports to China: 256%  
Exports to Rest of World: 84%

## Top Goods Export Markets, 2019

1. United Kingdom	\$8.8 billion
2. Canada	\$1.4 billion
3. Japan	\$843 million
4. Mexico	\$762 million
6. China	\$574 million

## Top Services Export Markets, 2018

1. United Kingdom	\$716 million
2. Canada	\$559 million
3. Ireland	\$510 million
4. China	\$437 million
5. U.K. Caribbean	\$403 million

## Top Goods Exports to China, 2019

1. Navigational & Meas. Instruments	\$87 million
2. Misc. Crops	\$82 million
3. Misc. Chemical Preparations	\$73 million
4. Medical Equipment & Supplies	\$52 million
5. Misc. Manufactured Commodities	\$39 million

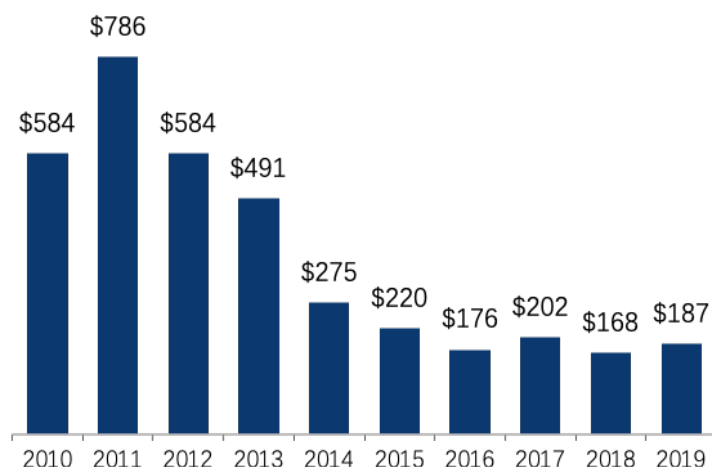
## Top Services Exports to China, 2018

1. Travel	\$146 million
2. Education	\$73 million
3. Passenger Fares	\$38 million
4. Credit-Related Services	\$34 million
5. Computer Software	\$27 million

*Utah's exports to China supported 6,350 American jobs in 2018.*

# Vermont's Exports to China

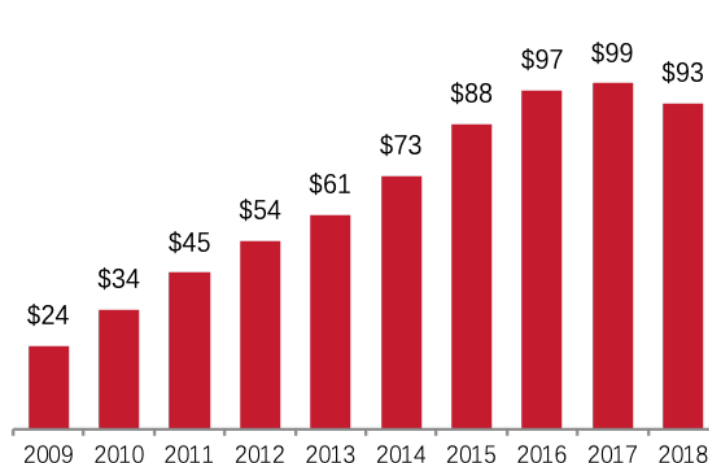
## Goods (\$ million)



## Growth

Exports to China: -68%  
Exports to Rest of World: -24%

## Services (\$ million)



## Growth

Exports to China: 294%  
Exports to Rest of World: 46%

## Top Goods Export Markets, 2019

1. Canada	\$1.2 billion
2. Taiwan	\$374 million
3. Hong Kong	\$198 million
4. Korea	\$195 million
5. China	\$187 million

## Top Services Export Markets, 2018

1. Canada	\$139 million
2. China	\$93 million
3. United Kingdom	\$86 million
4. Mexico	\$62 million
5. Japan	\$56 million

## Top Goods Exports to China, 2019

1. Semiconductors & Components	\$118 million
2. Navigational & Meas. Instruments	\$19 million
3. Resins & Synthetic Fibers	\$6.7 million
4. Misc. Manufactured Commodities	\$5.9 million
5. Nonmetallic Minerals	\$5.1 million

## Top Services Exports to China, 2018

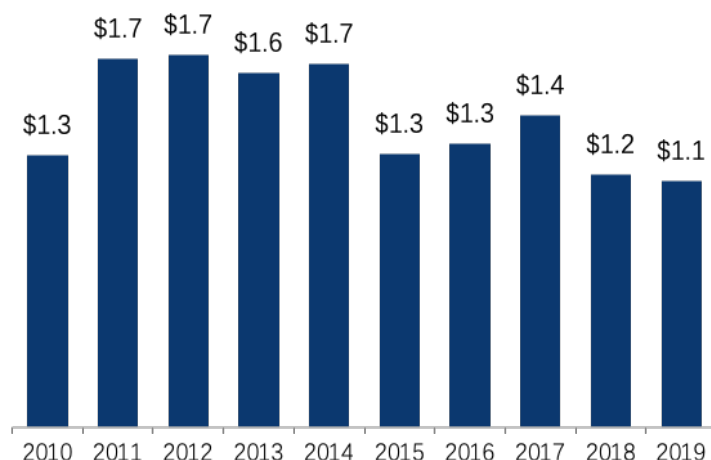
1. Travel	\$48 million
2. Education	\$27 million
3. Equip. Install., Maint., & Repair	\$3.1 million
4. Royalties from Industrial Processes	\$2.8 million
5. Trademarks	\$2.5 million

*Vermont's exports to China supported 1,690 American jobs in 2018.*

# Virginia's Exports to China

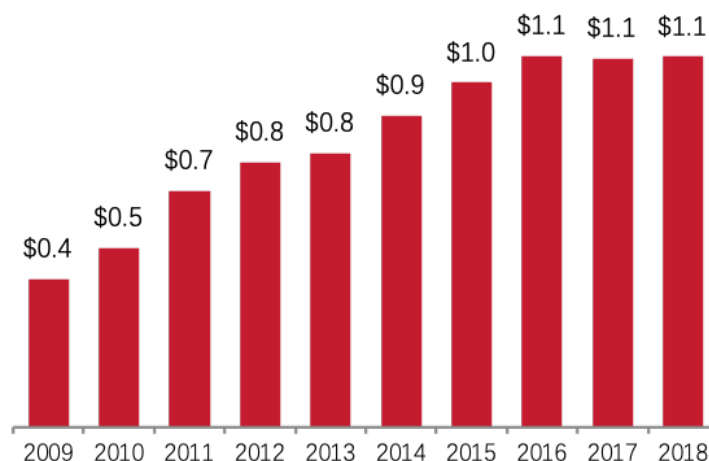
## Goods

(\$ billion)



## Services

(\$ billion)



## Growth

Exports to China: -10%  
Exports to Rest of World: 9%

## Growth

Exports to China: 150%  
Exports to Rest of World: 40%

## Top Goods Export Markets, 2019

1. Canada	\$3.1 billion
2. China	\$1.1 billion
3. Mexico	\$1.0 billion
4. United Kingdom	\$934 million
5. Germany	\$697 million

## Top Services Export Markets, 2018

1. United Kingdom	\$1.9 billion
2. Canada	\$1.5 billion
3. China	\$1.1 billion
4. Germany	\$1.0 billion
5. Japan	\$1.0 billion

## Top Goods Exports to China, 2019

1. Meat Products	\$206 million
2. Pharmaceuticals & Medicines	\$116 million
3. Resins & Synthetic Fibers	\$96 million
4. Converted Paper Products	\$84 million
5. Pulp & Paperboard Mill Products	\$67 million

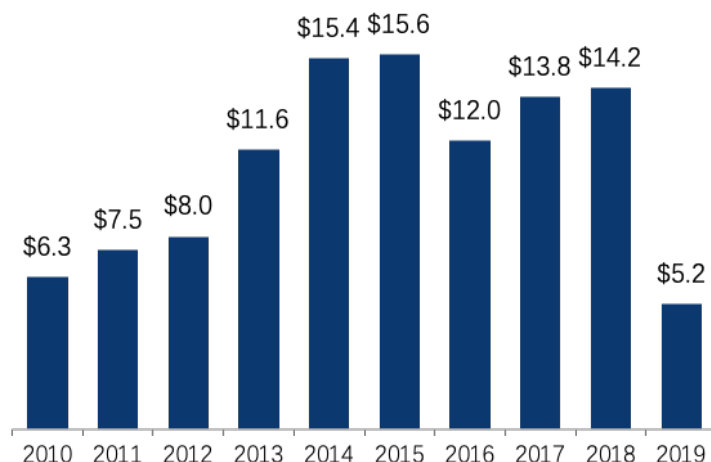
## Top Services Exports to China, 2018

1. Travel	\$320 million
2. Education	\$253 million
3. Passenger Fares	\$82 million
4. Computer & Data Services	\$62 million
5. Credit-Related Services	\$59 million

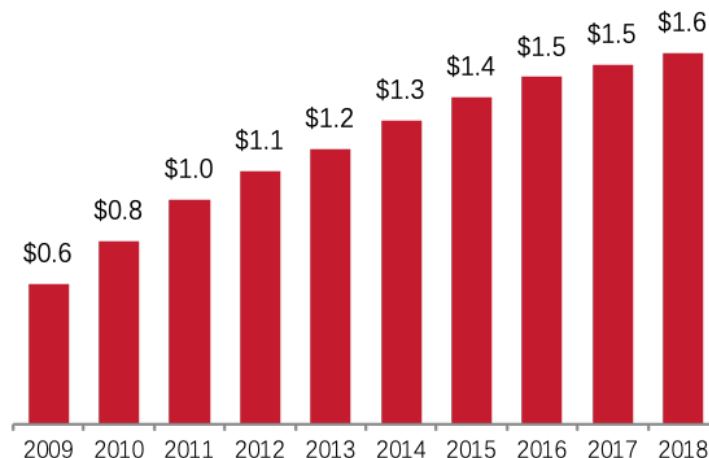
*Virginia's exports to China supported 15,100 American jobs in 2018.*

# Washington's Exports to China

## Goods (\$ billion)



## Services (\$ billion)



## Growth

Exports to China: -18%  
Exports to Rest of World: 18%

## Growth

Exports to China: 164%  
Exports to Rest of World: 44%

## Top Goods Export Markets, 2019

1. Canada	\$8.4 billion
2. Japan	\$5.9 billion
3. China	\$5.2 billion
4. Mexico	\$2.5 billion
5. Qatar	\$2.2 billion

## Top Services Export Markets, 2018

1. Ireland	\$3.7 billion
2. Canada	\$2.0 billion
3. Japan	\$1.9 billion
4. United Kingdom	\$1.9 billion
5. China	\$1.6 billion

## Top Goods Exports to China, 2019

1. Aerospace Products & Parts	\$2.8 billion
2. Navigational & Meas. Instruments	\$444 million
3. Motor Vehicles	\$443 million
4. Pulp & Paperboard Mill Products	\$234 million
5. Timber & Logs	\$153 million

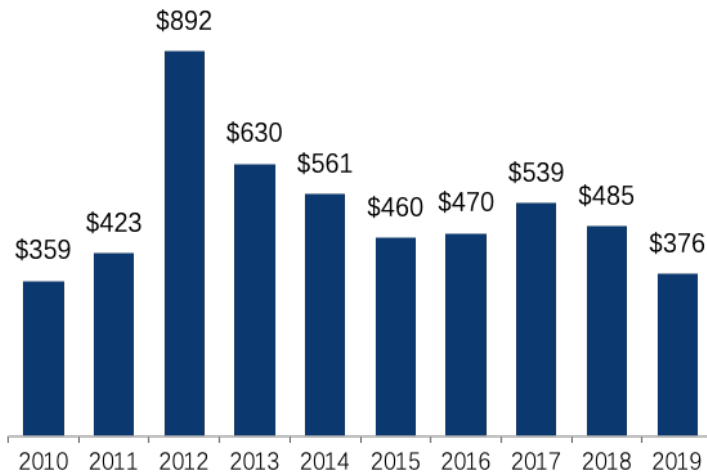
## Top Services Exports to China, 2018

1. Travel	\$449 million
2. Computer Software	\$326 million
3. Education	\$319 million
4. Passenger Fares	\$102 million
5. Ocean Freight & Port Services	\$100 million

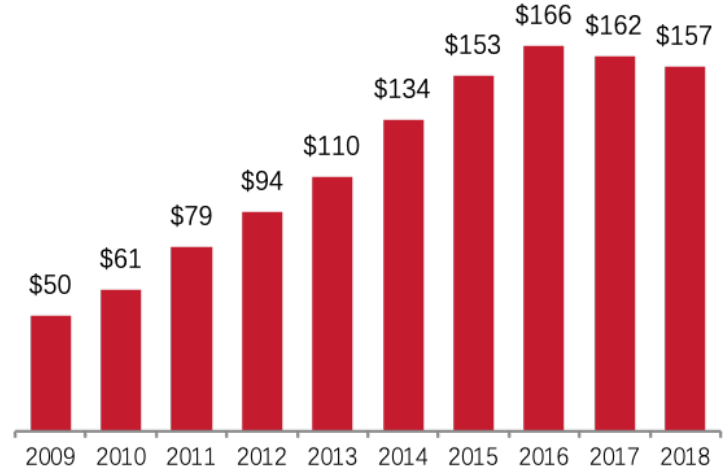
*Washington's exports to China supported 71,900 American jobs in 2018.*

# West Virginia's Exports to China

## Goods (\$ million)



## Services (\$ million)



## Growth

Exports to China: 5%  
Exports to Rest of World: -10%

## Growth

Exports to China: 217%  
Exports to Rest of World: 22%

## Top Goods Export Markets, 2019

1. Canada	\$1.5 billion
2. Ukraine	\$481 million
3. Netherlands	\$444 million
4. India	\$440 million
5. China	\$376 million

## Top Services Export Markets, 2018

1. China	\$157 million
2. Canada	\$114 million
3. United Kingdom	\$111 million
4. Mexico	\$90 million
5. Japan	\$81 million

## Top Goods Exports to China, 2019

1. Resins & Synthetic Fibers	\$155 million
2. Sawmill & Wood Products	\$61 million
3. Aluminum	\$32 million
4. Navigational & Meas. Instruments	\$31 million
5. Basic Chemicals	\$26 million

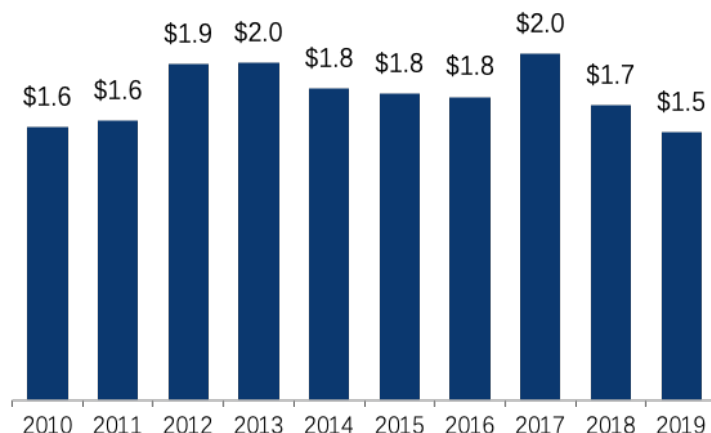
## Top Services Exports to China, 2018

1. Travel	\$67 million
2. Education	\$44 million
3. Royalties from Industrial Processes	\$18 million
4. Equip. Install., Maint., & Repair	\$13 million
5. Trademarks	\$6.1 million

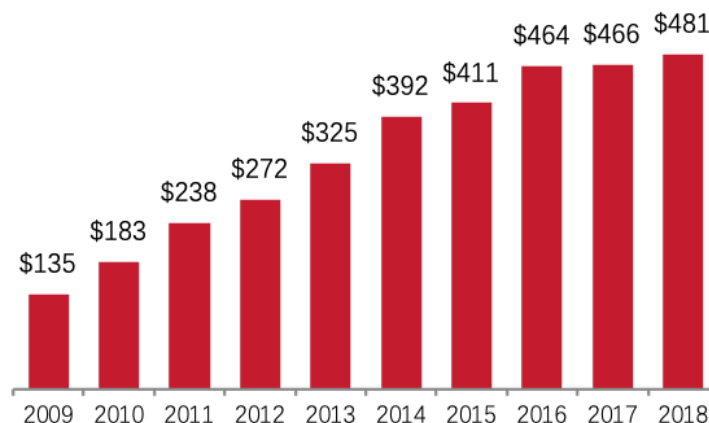
*West Virginia's exports to China supported 3,610 American jobs in 2018.*

# Wisconsin's Exports to China

## Goods (\$ billion)



## Services (\$ million)



## Growth

Exports to China: -2%  
Exports to Rest of World: 11%

## Growth

Exports to China: 255%  
Exports to Rest of World: 53%

## Top Goods Export Markets, 2019

1. Canada	\$6.7 billion
2. Mexico	\$3.3 billion
3. China	\$1.5 billion
4. United Kingdom	\$796 million
5. Japan	\$776 million

## Top Services Export Markets, 2018

1. Ireland	\$544 million
2. United Kingdom	\$513 million
3. Canada	\$491 million
4. China	\$481 million
5. Japan	\$395 million

## Top Goods Exports to China, 2019

1. Navigational & Meas. Instruments	\$272 million
2. Oilseeds & Grains	\$181 million
3. Aerospace Products & Parts	\$76 million
4. Engines & Turbines	\$64 million
5. Pharmaceuticals & Medicines	\$54 million

## Top Services Exports to China, 2018

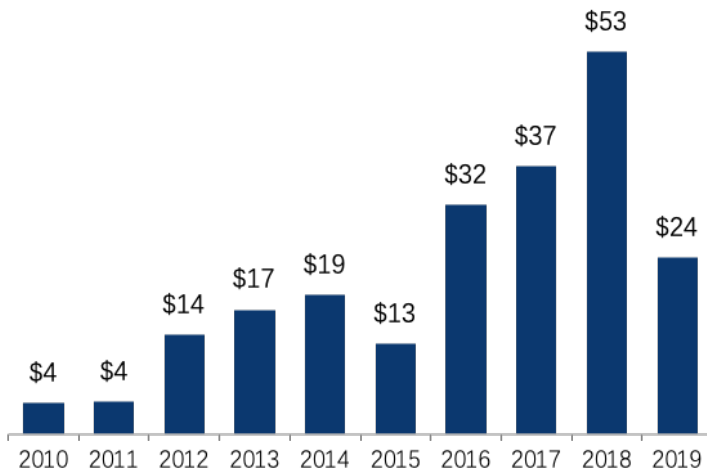
1. Education	\$150 million
2. Travel	\$140 million
3. Royalties from Industrial Processes	\$51 million
4. Computer Software	\$36 million
5. Equip. Install., Maint., & Repair	\$29 million

*Wisconsin's exports to China supported 13,200 American jobs in 2018.*

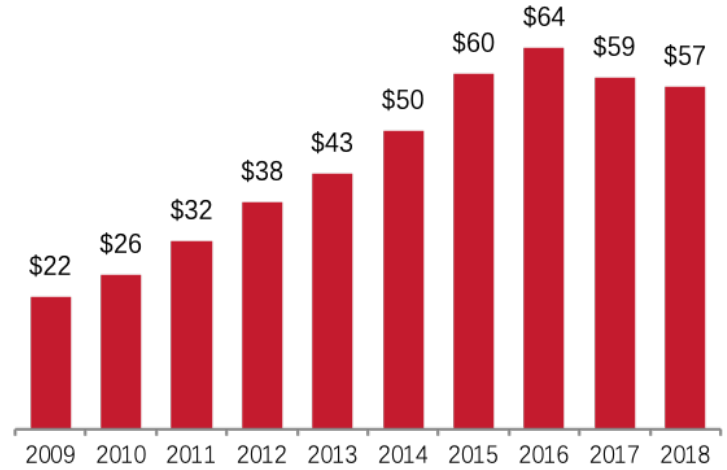


# Wyoming's Exports to China

## Goods (\$ million)



## Services (\$ million)



### Growth

Exports to China: 464%  
Exports to Rest of World: 35%

### Growth

Exports to China: 159%  
Exports to Rest of World: 37%

### Top Goods Export Markets, 2019

1. Canada	\$222 million
2. Indonesia	\$155 million
3. Brazil	\$144 million
4. Malaysia	\$96 million
15. China	\$24 million

### Top Services Export Markets, 2018

1. China	\$57 million
2. Canada	\$49 million
3. United Kingdom	\$43 million
4. Mexico	\$40 million
5. Japan	\$33 million

### Top Goods Exports to China, 2019

1. Basic Chemicals	\$22 million
2. Navigational & Meas. Instruments	\$1.2 million
3. Nonmetallic Minerals	\$596,000
4. Footwear	\$338,000
5. Ag. & Construction Machinery	\$290,000

### Top Services Exports to China, 2018

1. Travel	\$31 million
2. Education	\$8.6 million
3. Equip. Install., Maint., & Repair	\$7.4 million
4. Operational Leasing	\$4.9 million
5. Trademarks	\$3.2 million

*Wyoming's exports to China supported 640 American jobs in 2018.*