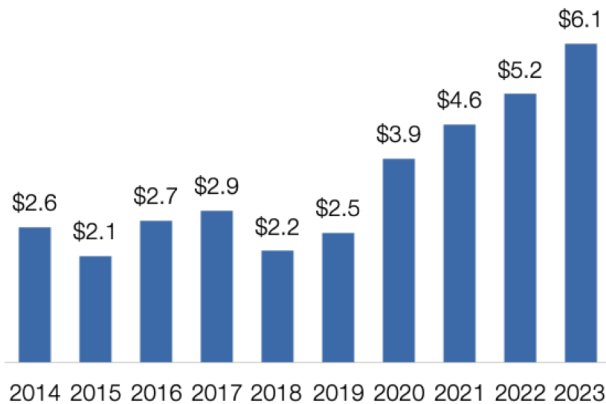


# Indiana's Exports to China

Indiana's goods and services exports to China supported **28,150** American jobs in 2022.

## Goods

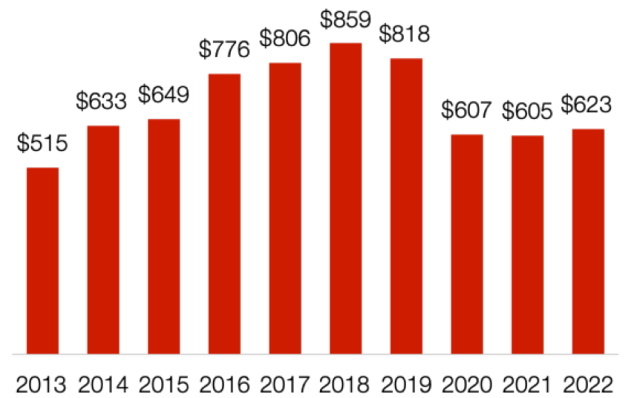
(\$ billion)



Growth (2022-2023): +19% ↑

## Services

(\$ million)



Growth (2021-2022): +3% ↑

### Top Goods Export Markets, 2023

|            |               |
|------------|---------------|
| 1. Canada  | \$15 billion  |
| 2. Mexico  | \$7.7 billion |
| 3. China   | \$6.1 billion |
| 4. Germany | \$4.0 billion |
| 5. Italy   | \$3.3 billion |

### Top Services Export Markets, 2022

|                   |               |
|-------------------|---------------|
| 1. Ireland        | \$1.2 billion |
| 2. Switzerland    | \$1.0 billion |
| 3. China          | \$623 million |
| 4. United Kingdom | \$584 million |
| 5. Canada         | \$548 million |

### Top Goods Exports to China, 2023

|                                 |               |
|---------------------------------|---------------|
| 1. Pharmaceuticals & medicines  | \$3.2 billion |
| 2. Oilseeds & grains            | \$1.2 billion |
| 3. Medical equipment & supplies | \$270 million |
| 4. Motor vehicle parts          | \$176 million |
| 5. Animal foods                 | \$131 million |

### Top Services Exports to China, 2022

|   |               |
|---|---------------|
| 1. Education                              | \$288 million |
| 2. Royalties from industrial processes    | \$164 million |
| 3. Misc. personal & recreational          | \$36 million  |
| 4. Trademark royalties                    | \$22 million  |
| 5. Misc. business, prof. & tech. services | \$20 million  |

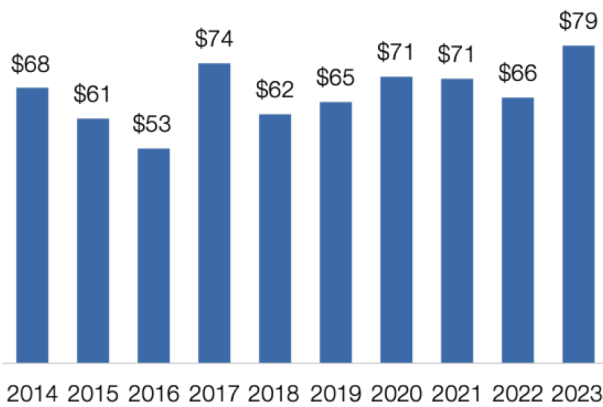
**11%** of Indiana's global goods exports went to China in 2023

**7%** of Indiana's global services exports went to China in 2022

# Indiana's 1<sup>st</sup> District Exports to China

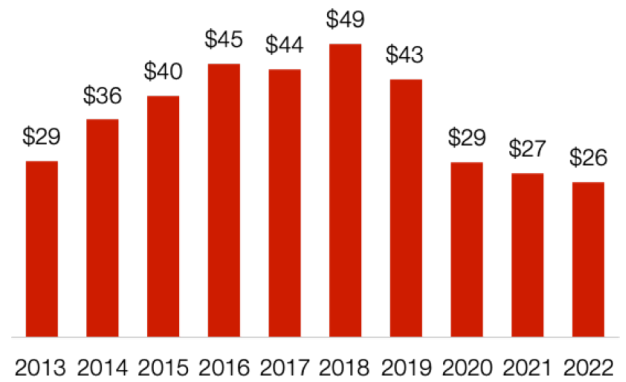
Indiana's 1<sup>st</sup> District goods and services exports to China supported **490** American jobs in 2022.

## Goods (\$ million)



Growth (2022-2023): **+19%** ↑

## Services (\$ million)



Change (2021-2022): **-6%** ↓

### Top Goods Export Markets, 2023

|                   |               |
|-------------------|---------------|
| 1. Canada         | \$919 million |
| 2. Mexico         | \$338 million |
| 3. Switzerland    | \$239 million |
| 4. United Kingdom | \$121 million |
| 5. China          | \$79 million  |

### Top Goods Exports to China, 2023

|                                    |               |
|------------------------------------|---------------|
| 1. Basic chemicals                 | \$18 million  |
| 2. Petroleum & coal products       | \$11 million  |
| 3. Misc. general purpose machinery | \$8.2 million |
| 4. Iron, steel & ferroalloys       | \$5.3 million |
| 5. Oilseeds & grains               | \$4.0 million |

**3%** of IN-1 global goods exports went to China in 2023

### Top Services Export Markets, 2022

|                   |              |
|-------------------|--------------|
| 1. Canada         | \$40 million |
| 2. Mexico         | \$32 million |
| 3. United Kingdom | \$32 million |
| 4. China          | \$26 million |
| 5. Switzerland    | \$20 million |

### Top Services Exports to China, 2022

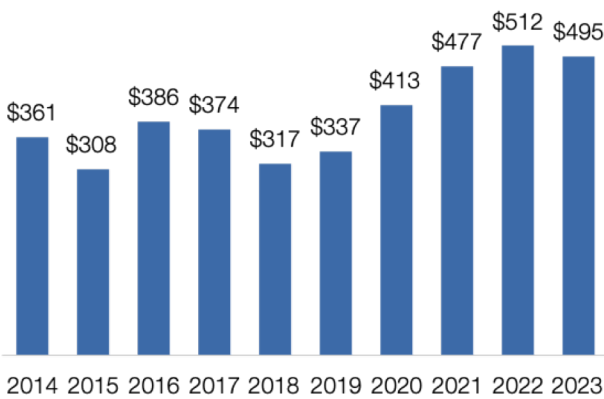
|  |               |
|--|---------------|
| 1. Misc. personal & recreational       | \$6.8 million |
| 2. Education                           | \$6.4 million |
| 3. Royalties from industrial processes | \$2.4 million |
| 4. Equip. installation & maintenance   | \$2.0 million |
| 5. Trademark royalties                 | \$2.0 million |

**6%** of IN-1 global services exports went to China in 2022

# Indiana's 2<sup>nd</sup> District Exports to China

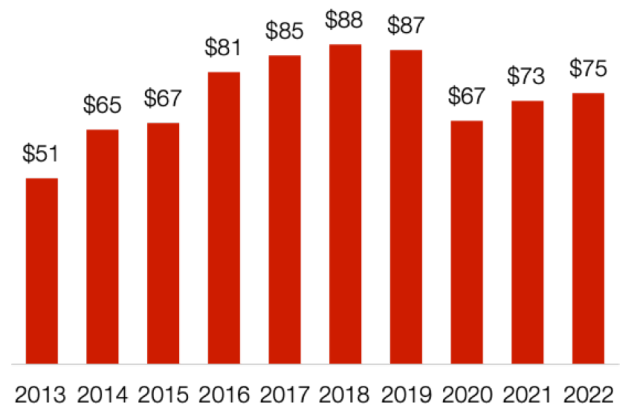
Indiana's 2<sup>nd</sup> District goods and services exports to China supported **3,540** American jobs in 2022.

## Goods (\$ million)



Change (2022-2023): **-3%** ↓

## Services (\$ million)



Growth (2021-2022): **+3%** ↑

### Top Goods Export Markets, 2023

|                |               |
|----------------|---------------|
| 1. Canada      | \$3.5 billion |
| 2. Mexico      | \$1.1 billion |
| 3. China       | \$495 million |
| 4. Netherlands | \$346 million |
| 5. Germany     | \$271 million |

### Top Goods Exports to China, 2023

|                                 |               |
|---------------------------------|---------------|
| 1. Oilseeds & grains            | \$160 million |
| 2. Medical equipment & supplies | \$112 million |
| 3. Pharmaceuticals & medicines  | \$49 million  |
| 4. Motor vehicle parts          | \$35 million  |
| 5. Animal foods                 | \$18 million  |

**6%** of IN-2 global goods exports went to China in 2023

### Top Services Export Markets, 2022

|                   |              |
|-------------------|--------------|
| 1. Switzerland    | \$89 million |
| 2. Ireland        | \$81 million |
| 3. China          | \$75 million |
| 4. Canada         | \$43 million |
| 5. United Kingdom | \$39 million |

### Top Services Exports to China, 2022

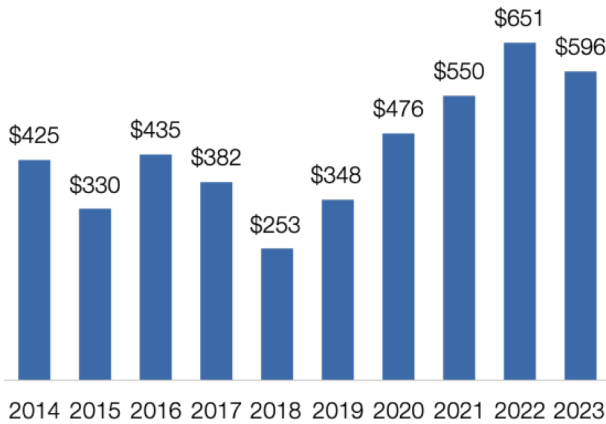
|  |               |
|--|---------------|
| 1. Education                           | \$40 million  |
| 2. Royalties from industrial processes | \$21 million  |
| 3. Equip. installation & maintenance   | \$3.4 million |
| 4. Misc. personal & recreational       | \$3.1 million |
| 5. Trademark royalties                 | \$2.7 million |

**10%** of IN-2 global services exports went to China in 2022

# Indiana's 3<sup>rd</sup> District Exports to China

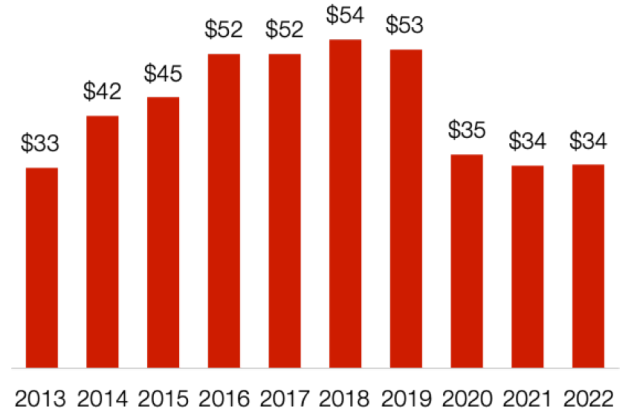
Indiana's 3<sup>rd</sup> District goods and services exports to China supported **4,060** American jobs in 2022.

## Goods (\$ million)



Change (2022-2023): **-9%** ↓

## Services (\$ million)



Growth (2021-2022): 0%

### Top Goods Export Markets, 2023

|                |               |
|----------------|---------------|
| 1. Canada      | \$2.5 billion |
| 2. Mexico      | \$1.0 billion |
| 3. China       | \$596 million |
| 4. Netherlands | \$313 million |
| 5. Japan       | \$227 million |

### Top Goods Exports to China, 2023

|                                 |               |
|---------------------------------|---------------|
| 1. Oilseeds & grains            | \$264 million |
| 2. Communications equipment     | \$60 million  |
| 3. Medical equipment & supplies | \$43 million  |
| 4. Pharmaceuticals & medicines  | \$35 million  |
| 5. Electrical equipment         | \$32 million  |

**9%** of IN-3 global goods exports went to China in 2023

### Top Services Export Markets, 2022

|                   |              |
|-------------------|--------------|
| 1. United Kingdom | \$53 million |
| 2. Ireland        | \$53 million |
| 3. Switzerland    | \$51 million |
| 4. Canada         | \$47 million |
| 6. China          | \$34 million |

### Top Services Exports to China, 2022

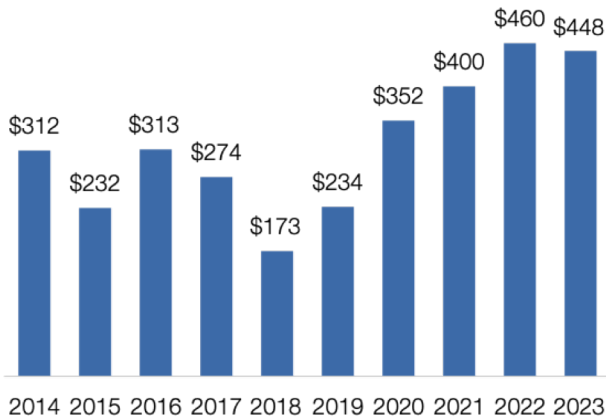
|  |               |
|--|---------------|
| 1. Education                           | \$9.4 million |
| 2. Royalties from industrial processes | \$8.3 million |
| 3. Equip. installation & maintenance   | \$3.4 million |
| 4. Misc. personal & recreational       | \$2.5 million |
| 5. Trademark royalties                 | \$2.4 million |

**5%** of IN-3 global services exports went to China in 2022

# Indiana's 4<sup>th</sup> District Exports to China

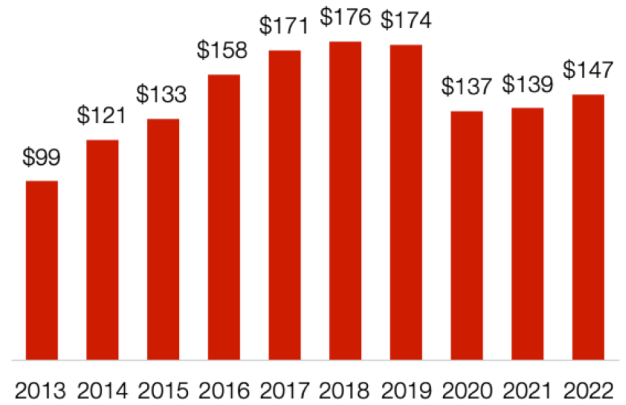
Indiana's 4<sup>th</sup> District goods and services exports to China supported **3,920** American jobs in 2022.

## Goods (\$ million)



Change (2022-2023): **-3%** ↓

## Services (\$ million)



Growth (2021-2022): **+6%** ↑

### Top Goods Export Markets, 2023

|                |               |
|----------------|---------------|
| 1. Canada      | \$1.6 billion |
| 2. Mexico      | \$726 million |
| 3. China       | \$448 million |
| 4. Japan       | \$207 million |
| 5. Switzerland | \$191 million |

### Top Goods Exports to China, 2023

|                                    |               |
|------------------------------------|---------------|
| 1. Oilseeds & grains               | \$190 million |
| 2. Pharmaceuticals & medicines     | \$82 million  |
| 3. Animal foods                    | \$33 million  |
| 4. Basic chemicals                 | \$13 million  |
| 5. Misc. general purpose machinery | \$12 million  |

**9%** of IN-4 global goods exports went to China in 2023

### Top Services Export Markets, 2022

|                |               |
|----------------|---------------|
| 1. China       | \$147 million |
| 2. Ireland     | \$90 million  |
| 3. Switzerland | \$86 million  |
| 4. India       | \$83 million  |
| 5. Canada      | \$56 million  |

### Top Services Exports to China, 2022

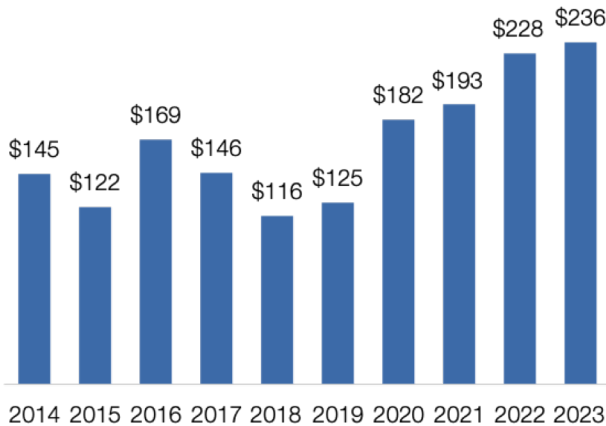
|   |               |
|---|---------------|
| 1. Education                              | \$117 million |
| 2. Royalties from industrial processes    | \$16 million  |
| 3. Trademark royalties                    | \$2.0 million |
| 4. Misc. business, prof. & tech. services | \$1.9 million |
| 5. Misc. personal & recreational          | \$1.9 million |

**14%** of IN-4 global services exports went to China in 2022

# Indiana's 5<sup>th</sup> District Exports to China

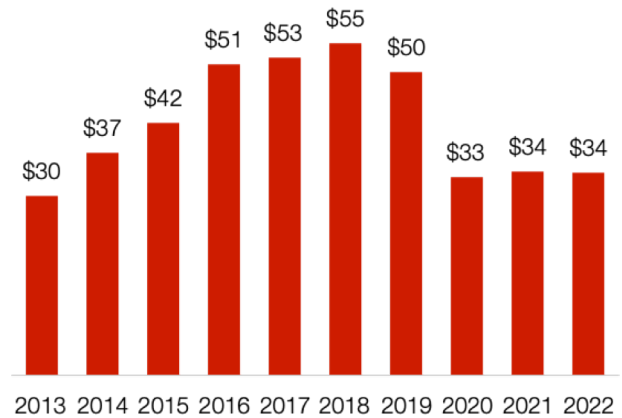
Indiana's 5<sup>th</sup> District goods and services exports to China supported **1,500** American jobs in 2022.

## Goods (\$ million)



Growth (2022-2023): +3% ↑

## Services (\$ million)



Change (2021-2022): 0%

### Top Goods Export Markets, 2023

|            |               |
|------------|---------------|
| 1. Canada  | \$1.1 billion |
| 2. Mexico  | \$583 million |
| 3. China   | \$236 million |
| 4. Germany | \$96 million  |
| 5. Japan   | \$89 million  |

### Top Goods Exports to China, 2023

|                                 |              |
|---------------------------------|--------------|
| 1. Oilseeds & grains            | \$73 million |
| 2. Pharmaceuticals & medicines  | \$55 million |
| 3. Motor vehicle parts          | \$31 million |
| 4. Animal foods                 | \$19 million |
| 5. Medical equipment & supplies | \$15 million |

**8%** of IN-5 global goods exports went to China in 2023

### Top Services Export Markets, 2022

|                   |              |
|-------------------|--------------|
| 1. United Kingdom | \$84 million |
| 2. Canada         | \$70 million |
| 3. Ireland        | \$60 million |
| 4. Switzerland    | \$52 million |
| 7. China          | \$34 million |

### Top Services Exports to China, 2022

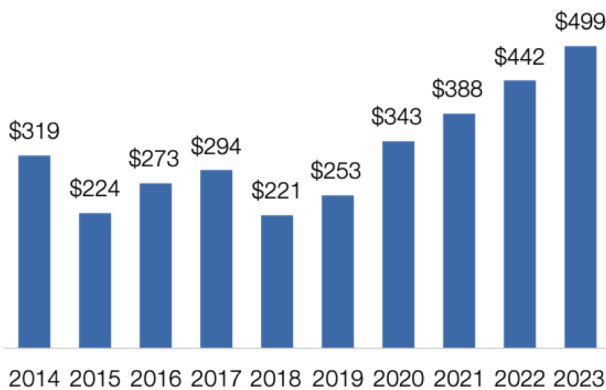
|   |               |
|---|---------------|
| 1. Misc. personal & recreational          | \$5.8 million |
| 2. Education                              | \$5.6 million |
| 3. Royalties from industrial processes    | \$5.4 million |
| 4. Misc. business, prof. & tech. services | \$2.7 million |
| 5. Trademark royalties                    | \$2.2 million |

**4%** of IN-5 global services exports went to China in 2022

# Indiana's 6<sup>th</sup> District Exports to China

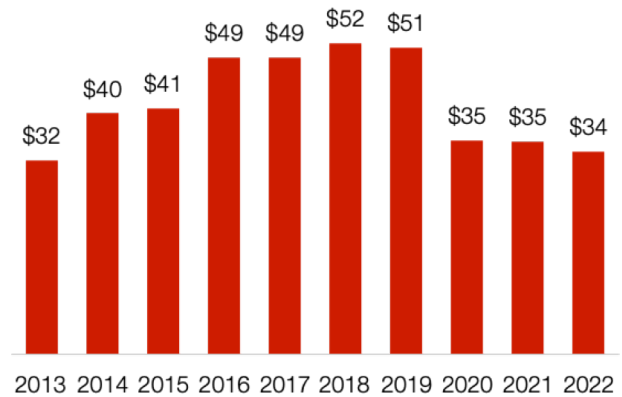
Indiana's 6<sup>th</sup> District goods and services exports to China supported **2,610** American jobs in 2022.

## Goods (\$ million)



Growth (2022-2023): **+13%** ↑

## Services (\$ million)



Change (2021-2022): **-5%** ↓

### Top Goods Export Markets, 2023

|            |               |
|------------|---------------|
| 1. Mexico  | \$1.7 billion |
| 2. Canada  | \$1.4 billion |
| 3. China   | \$499 million |
| 4. Germany | \$230 million |
| 5. Japan   | \$222 million |

### Top Services Export Markets, 2022

|                   |               |
|-------------------|---------------|
| 1. Ireland        | \$109 million |
| 2. Switzerland    | \$93 million  |
| 3. Singapore      | \$55 million  |
| 4. United Kingdom | \$49 million  |
| 7. China          | \$34 million  |

### Top Goods Exports to China, 2023

|                                |               |
|--------------------------------|---------------|
| 1. Pharmaceuticals & medicines | \$151 million |
| 2. Oilseeds & grains           | \$127 million |
| 3. Engines & turbines          | \$82 million  |
| 4. Motor vehicle parts         | \$25 million  |
| 5. Animal foods                | \$25 million  |

### Top Services Exports to China, 2022

|   |               |
|---|---------------|
| 1. Royalties from industrial processes    | \$14 million  |
| 2. Education                              | \$5.1 million |
| 3. Misc. personal & recreational          | \$3.3 million |
| 4. Misc. business, prof. & tech. services | \$2.3 million |
| 5. Trademark royalties                    | \$1.8 million |

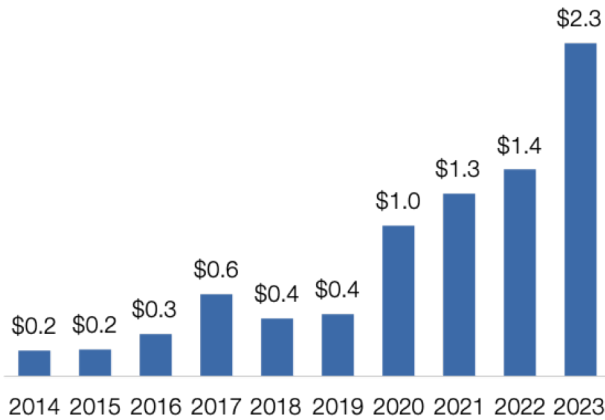
**8%** of IN-6 global goods exports went to China in 2023

**5%** of IN-6 global services exports went to China in 2022

# Indiana's 7<sup>th</sup> District Exports to China

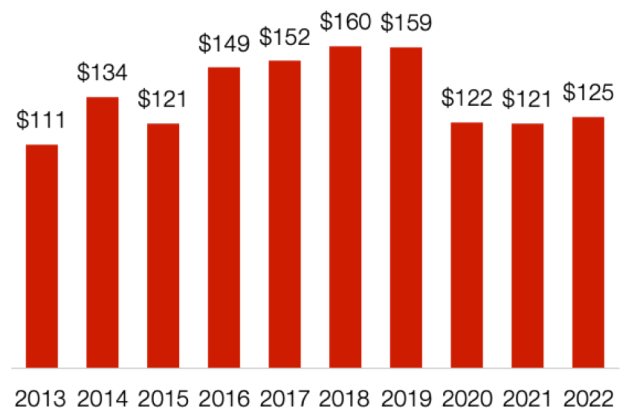
Indiana's 7<sup>th</sup> District goods and services exports to China supported **4,200** American jobs in 2022.

## Goods (\$ billion)



Growth (2022-2023): **+61%** ↑

## Services (\$ million)



Growth (2021-2022): **+3%** ↑

### Top Goods Export Markets, 2023

|                   |               |
|-------------------|---------------|
| 1. China          | \$2.3 billion |
| 2. Italy          | \$2.1 billion |
| 3. Germany        | \$2.1 billion |
| 4. Japan          | \$1.1 billion |
| 5. United Kingdom | \$862 million |

### Top Goods Exports to China, 2023

|                                     |               |
|-------------------------------------|---------------|
| 1. Pharmaceuticals & medicines      | \$2.2 billion |
| 2. Basic chemicals                  | \$18 million  |
| 3. Aerospace products & parts       | \$17 million  |
| 4. Computer equipment               | \$12 million  |
| 5. Grain & oilseed milling products | \$7.7 million |

**16%** of IN-7 global goods exports went to China in 2023

### Top Services Export Markets, 2022

|                   |               |
|-------------------|---------------|
| 1. Ireland        | \$522 million |
| 2. Switzerland    | \$416 million |
| 3. Singapore      | \$264 million |
| 4. United Kingdom | \$191 million |
| 9. China          | \$125 million |

### Top Services Exports to China, 2022

|   |               |
|---|---------------|
| 1. Royalties from industrial processes    | \$59 million  |
| 2. Education                              | \$23 million  |
| 3. Misc. business, prof. & tech. services | \$5.6 million |
| 4. R&d and testing services               | \$4.9 million |
| 5. Trademark royalties                    | \$4.5 million |

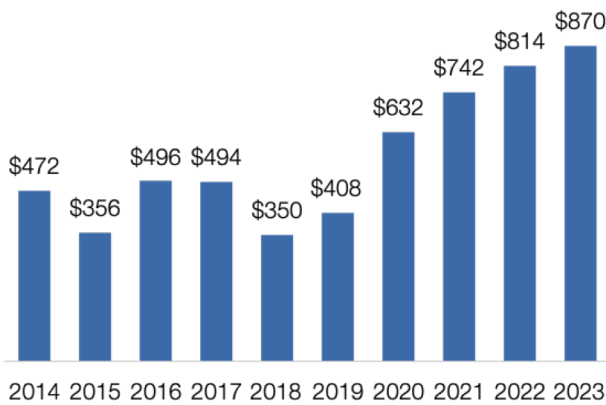
**4%** of IN-7 global services exports went to China in 2022



# Indiana's 8<sup>th</sup> District Exports to China

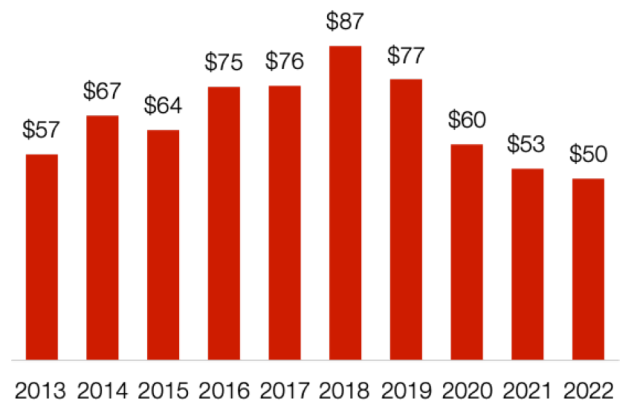
Indiana's 8<sup>th</sup> District goods and services exports to China supported **4,090** American jobs in 2022.

## Goods (\$ million)



Growth (2022-2023): **+7%** ↑

## Services (\$ million)



Change (2021-2022): **-5%** ↓

### Top Goods Export Markets, 2023

|            |               |
|------------|---------------|
| 1. Canada  | \$1.6 billion |
| 2. China   | \$870 million |
| 3. Mexico  | \$796 million |
| 4. Germany | \$472 million |
| 5. Italy   | \$405 million |

### Top Goods Exports to China, 2023

|                                 |               |
|---------------------------------|---------------|
| 1. Pharmaceuticals & medicines  | \$392 million |
| 2. Oilseeds & grains            | \$239 million |
| 3. Resins & synthetic fibers    | \$60 million  |
| 4. Medical equipment & supplies | \$22 million  |
| 5. Animal foods                 | \$17 million  |

### Top Services Export Markets, 2022

|                |               |
|----------------|---------------|
| 1. Ireland     | \$130 million |
| 2. Switzerland | \$121 million |
| 3. Singapore   | \$60 million  |
| 4. China       | \$50 million  |
| 5. Canada      | \$49 million  |

### Top Services Exports to China, 2022

|  |               |
|--|---------------|
| 1. Royalties from industrial processes | \$23 million  |
| 2. Education                           | \$11 million  |
| 3. Misc. personal & recreational       | \$3.9 million |
| 4. Equip. installation & maintenance   | \$3.0 million |
| 5. Trademark royalties                 | \$2.3 million |

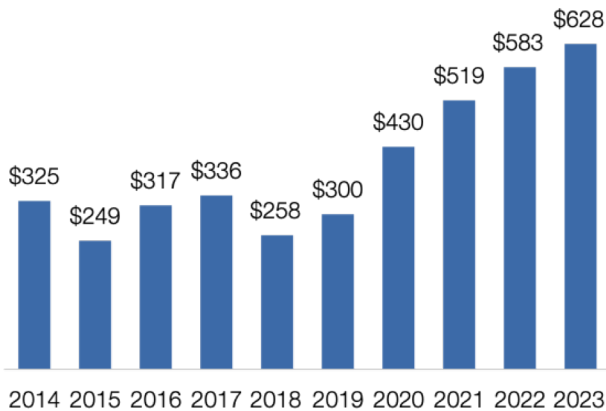
**13%** of IN-8 global goods exports went to China in 2023

**6%** of IN-8 global services exports went to China in 2022

# Indiana's 9<sup>th</sup> District Exports to China

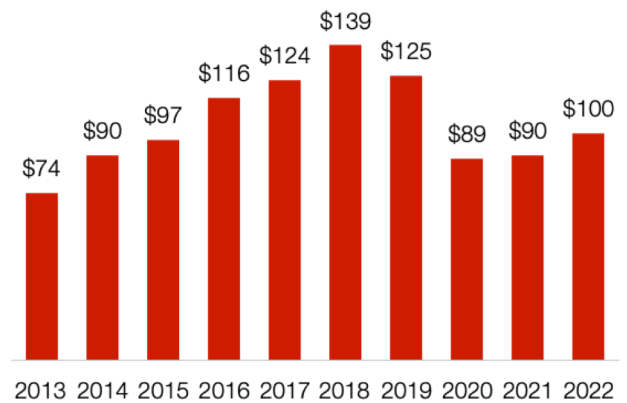
Indiana's 9<sup>th</sup> District goods and services exports to China supported **3,740** American jobs in 2022.

## Goods (\$ million)



Growth (2022-2023): **+8%** ↑

## Services (\$ million)



Growth (2021-2022): **+11%** ↑

### Top Goods Export Markets, 2023

|            |               |
|------------|---------------|
| 1. Canada  | \$1.5 billion |
| 2. Mexico  | \$938 million |
| 3. China   | \$628 million |
| 4. Germany | \$378 million |
| 5. Japan   | \$277 million |

### Top Goods Exports to China, 2023

|                                    |               |
|------------------------------------|---------------|
| 1. Pharmaceuticals & medicines     | \$255 million |
| 2. Oilseeds & grains               | \$149 million |
| 3. Medical equipment & supplies    | \$55 million  |
| 4. Motor vehicle parts             | \$30 million  |
| 5. Misc. general purpose machinery | \$19 million  |

### Top Services Export Markets, 2022

|                |               |
|----------------|---------------|
| 1. China       | \$100 million |
| 2. Ireland     | \$90 million  |
| 3. Switzerland | \$80 million  |
| 4. India       | \$58 million  |
| 5. Canada      | \$49 million  |

### Top Services Exports to China, 2022

|  |               |
|--|---------------|
| 1. Education                           | \$72 million  |
| 2. Royalties from industrial processes | \$14 million  |
| 3. Misc. personal & recreational       | \$4.5 million |
| 4. Equip. installation & maintenance   | \$1.9 million |
| 5. Trademark royalties                 | \$1.9 million |

**10%** of IN-9 global goods exports went to China in 2023

**12%** of IN-9 global services exports went to China in 2022